

CHAIRMAN'S REVIEW REPORT

Dear Shareholders,

I am pleased to present this Report to the members of MCB-Arif Habib Savings and Investments Limited on the overall performance of the Board and effectiveness of the role played by the Board in achieving the Company's strategic objectives.

The Audited Financial Statements for the year reveals the following about the performance of the Company, when compared with last year:

	June 30, 2021	June 30, 2020
	-----Amount in Rupees-----	
Management Fee / Investment Advisory Fee	752,077,846	673,851,616
Income from investments including profit on deposits	189,560,061	129,876,491
Profit before taxation	484,705,781	345,100,890
Profit after taxation	376,434,163	257,669,113
Earnings per share (EPS)	5.23	3.58

At the forthcoming AGM we will be pleased to present before our shareholders a final cash dividend of Rs. ____ per share for the year ended June 30, 2021, bringing the total cash dividend for the year to Rs. ____ per share.

The Board's Report has outlined detailed comments on the economy and I shall therefore refrain from repeating that information but focus on the broader issues.

The economy, after suffering at the hand of covid-19, staged a strong recovery in fiscal year 2021 with GDP growth rate beating the initial government estimates by a healthy margin. In addition to lowering interest rates, out of the box solutions from SBP like Temporary Economic Relief Facility (TERF), Long Term Financing Facility (LTFF), Refinancing scheme for Wages helped in boosting the overall confidence in the economy. Furthermore, government's focus towards construction sector also in shape of the amnesty scheme also helped in shaping stronger than expected economic recovery. By the grace of Allah, intensity of covid-19 cases in Pakistan remained better than that of its neighbours, which led to healthy exports growth coupled with strong come back of large scale manufacturing. On the external front, healthy exports were very well supported by workers' remittances, keeping current account resilient.

Asset management industry also benefited from economic recovery and flushed liquidity leading towards healthy growth in assets under management, majority of which was contributed by the money market funds. Strong recovery in the stock market also improved equity and equity linked AUMs. Going ahead, industry is gearing up to widen the investors' base, which I believe is the future of industry. This is where our cost efficient digital framework, **iSave** comes into play with an ability of reaching to masses. Moreover, as the ongoing pandemic crisis unfolds businesses and consumers increasingly have gone digital resulting in rise in e-banking transactions. This has further complimented the growth of Company's online platform, **iSave**, whose growth has been phenomenal. Going forward, we believe the platform would continue to play significant role in achieving Company's strategic goals.

The Board set the Company's strategic aims to uphold our vision, mission and core values. It exhibited high standards of business and professional conduct in managing and supervising affairs of the Bank. The Company's Board remained steadfast in steering the Company through the challenging year. During the year, the Board performed an in-house performance evaluation of the Board as a whole, its Committees & Chief Executive Officer. The overall rating of the Board is highly encouraging, particularly in respect to its composition, expertise, effective risk management, adequate system of internal controls and audit function. The Board has always focused on the preservation of the interests of shareholders and unit holders of the Funds under its management. The Board has in-place properly structured Committees, with each one having well-defined objectives and appropriate Terms of Reference; performing their respective roles effectively and efficiently. During the year, a total of twenty-four (24) meetings of the Board and the Committees of the Board were held which comprised of eleven (11) meetings of the Board of Directors, nine (9) meetings of the Audit Committee and four (4) meetings of the Human Resource and Remuneration Committee. I wish to record my appreciation to the Board Members for the active participation and continuing guidance provided to the Management.

It is worth reiterating that the Directors have played an effective role in the achievement of good results and in ensuring that the targets were met, by providing continuing guidance to the Management.

I expect that the Company, through its Management team, will continue to work closely, firstly with, its valued clients, as well as, very importantly, with its employees, shareholders and stakeholders in a manner that makes one feel proud to be associated with MCB Arif Habib Savings and Investments Limited.

Finally, I would like to thank all our shareholders, many of whom have stayed alongside us from the inception of our journey and I sincerely hope that the bond we share continues to flourish in the years ahead.

Mr. Haroun Rashid

Chairman – Board of Directors

MCB-Arif Habib Savings and Investments Limited