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Date: Tuesday, 8 February 2022 at 18:33
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Subject: Approval of transaction with Related Party

Dear Board Members,

This is with reference to the discussion in 120th meeting of Board of Directors held on January 4, 2016 regarding execution of transactions with Connected Persons, wherein the Board members were appraised that under the revised NBFC rules, NBFC cannot enter into transactions including premises leasing or renting, and sale or purchase of any kind with their directors, officers, employees or their close relatives or any person acting on their behalf or such persons who either individually or in concert with family members beneficially own 10% or more of the equity of the NBFC unless NBFCs that have a policy to this effect duly approved by their board of directors.

Therefore, in view of the above, the management proposed the Board to allow the management of the company to enter into transactions with Connected Persons on behalf of the company and the funds under management subject to prior approval of the Chief Executive. Moreover, the transactions would be sent to the Board of Directors on the same day and will be ratified in the subsequent Board Meeting. Following is the extract of resolution passed:

"The policy of connected persons transactions be and hereby approved."

Therefore, in connection to the above, this is to inform the Board that a fund under management of MCB Arif Habib Savings and Investment Limited has entered into a transaction with a related party, the details of which are as under:

Name of Related Party	**Adamjee Life Assurance Company Limited**
Names of the interested or concerned persons or directors	Wholly owned subsidiary of Adamjee Insurance Company Limited which is associated company of MCB Bank Limited which is Parent Company of MCBAH.
Nature of relationship, interest or concern along with complete information of financial or other interest or concern of directors, managers or key managerial personnel in the related party.	Associate Company of MCBAH. Mr. Mian Umer Mansha is Director and Chief Executive Officer of Adamjee Life Assurance Company Limited.

Buyer	Seller	Instrument	Quantity	Rate (Rs.)	Amount (Rs.)	Trade Date	Settlement Date	Rationale
MCB Pakistan Stock Market Fund	Book Building	Shares	2,500,000	Upto PKR 30	Upto 75mn	08-02-2022	09-02-2022	Adamjee Life Assurance Company Limited (ALACL) is offering 25mn shares (representing 10% of existing paid up capital) in IPO. ALACL is a wholly owned subsidiary of Adamjee Insurance Company Limited. ALACL has shown impressive growth in the past, as its gross premium increased by 87% (CAGR of 13.3%) in the past five years. This compares favorably with the industry growth of 50% (CAGR of 8.4%) in the same period. We expect the growth momentum to continue in the future as the company is strategically expanding the direct distribution network as part of its expansion plan. ALACL is trading at a P/B of 2.2x which is a discount of 19% compared to peers. Our Target Price is PKR 38/share, implying an upside of 36% from the Floor Price.

Thanks & best regards,

Asif Mehdi Rizvi
Chief Operating Officer

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