# MONEY MATTERS



Fund Manager's Report

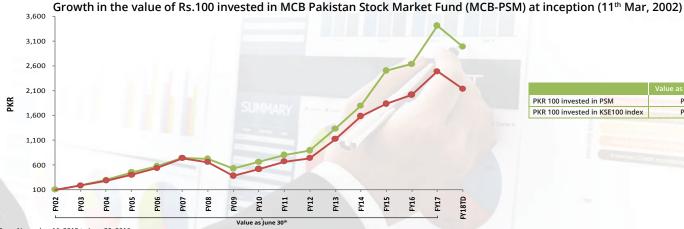
# NOVEMBER 2017



# FUND PERFORMANCE

#### **Fund Returns**

Funds	YTD (FY 18)	(July 2016 to June 2017)	(July 2015 to June 2016)
Money Market Schemes			
MCB Cash Management Optimizer	5.26%	7.11%	5.77%
Pakistan Cash Management Fund	4.73%	8.34%	5.88%
Income Schemes			
MCB DCF Income Fund	4.39%	6.50%	6.23%
MCB Pakistan Sovereign Fund	4.98%	5.89%	7.30%
Pakistan Income Fund	4.53%	6.90%	6.14%
Aggressive Fixed Income Scheme			
Pakistan Income Enhancement Fund	5.60%	5.06%	8.33%
Islamic Income Scheme			
Alhamra Islamic Income Fund (Formerly: MCB Islamic Income Fund)	4.42%	6.49%	5.05%
Asset Allocation Schemes			
MCB Pakistan Frequent Payout Fund	1.43%	5.54%	3.54%*
MCB Pakistan Asset Allocation Fund	-4.42%	9.54%	3.21%
Shariah Compliant Fund of Funds			
Alhamra Islamic Active Allocation Plan-I (Inception Date: 29-Dec-2016)	-8.42%	0.81%**	n/a
Alhamra Islamic Active Allocation Plan-II (Inception Date:16-Jun-2017)	-2.16%	0.19%***	n/a
Balanced Scheme			
Pakistan Capital Market Fund	-7.29%	25.36%	5.17%
Equity Scheme			
MCB Pakistan Stock Market Fund	-12.42%	29.54%	5.25%
Islamic Equity Scheme			
Alhamra Islamic Stock Fund (Formerly: MCB Pakistan Islamic Stock Fund)	-15.02%	29.97%	3.90%
Islamic Asset Allocation Scheme			
Alhamra Islamic Asset Allocation Fund (Formerly: Pakistan International Element Islamic Asset Allocation Fund)	-5.67%	27.74%	5.09%
Islamic Voluntary Pension Scheme			
Alhamra Islamic Pension Fund-Debt (Formerly: Pakistan Islamic Pension Fund-Debt)	2.29%	4.46%	4.04%
Alhamra Islamic Pension Fund-Money Market (Formerly: Pakistan Islamic Pension Fund-Money Market)	3.11%	3.78%	2.36%
Alhamra Islamic Pension Fund-Equity (Formerly: Pakistan Islamic Pension Fund-Equity)	-17.06%	33.21%	14.84%
Voluntary Pension Scheme			
Pakistan Pension Fund-Debt	4.33%	4.31%	7.35%
Pakistan Pension Fund-Money Market	4.30%	4.30%	4.40%
Pakistan Pension Fund-Equity	-15.89%	35.72%	10.77%



	Value as at 30 <sup>th</sup> Nov 2017
PKR 100 invested in PSM	PKR 2,990
PKR 100 invested in KSE100 index	PKR 2.136

Returns are computed on the basis of NAV to NAV with dividends reinvested

Annualized Returns for: Money Market, Income, Aggressive Fixed Income, Islamic Income Schemes, Alhamra Islamic Pension Fund (Debt and Money Market), Pakistan Pension Fund (Debt and Money Market), Absolute Returns for: Asset Allocation, Shariah Compliant Fund of Funds, Balanced, Equity, Islamic Equity, Islamic Asset Allocation Schemes, Alhamra Islamic Pension Fund-Equity, Pakistan Pension Fund-

MCB-AH believes in providing best investment experience to our investors. Please feel free to forward your complaint/query/suggestion and we will do our best to redress the same to further improve our processes. For any complaint/query/suggestion, please email at mcbah.qa@mcbah.com

<sup>\*</sup> From November 16, 2015 to June 30, 2016 \*\* From December 29, 2016 to June 30, 2017 \*\*\* From June 16, 2017, to June 30, 2017

# DEAR INVESTORS,

Assalam-o-Alaikum and greetings from your preferred fund manager!

Thank you for taking out time to review our Fund Manager's Report for the month of November 2017. We extend our earnest gratitude to our investors for their continuous confidence and faith in us. It is your trust which drives and motivates us to provide you with increasingly innovative products and services.

You would be pleased to know that in the month of November 2017, MCB Arif Habib Savings and Investments completed its adoption of Global Investment Performance Standards (GIPS). GIPS is a set of standardized, industry-wide ethical principles that guide investment firms on how to calculate and present their investment results to clients in a consistent and transparent manner.

In October we also opened our 13th investment center in Multan at the famous United Mall on Abdali Road. If you are based in Multan, we invite you to visit us and start your savings and investments journey with one of our wealth advisors.

To facilitate your payments we have also entered into a strategic partnership with 1Link Guarantee Limited. 1Link is a transaction switch that is connected to all banks and allows you to make bill payments across Pakistan through ATMs and is the platform that allows you to withdraw cash from any ATM in Pakistan, irrespective of the bank you have an account with.

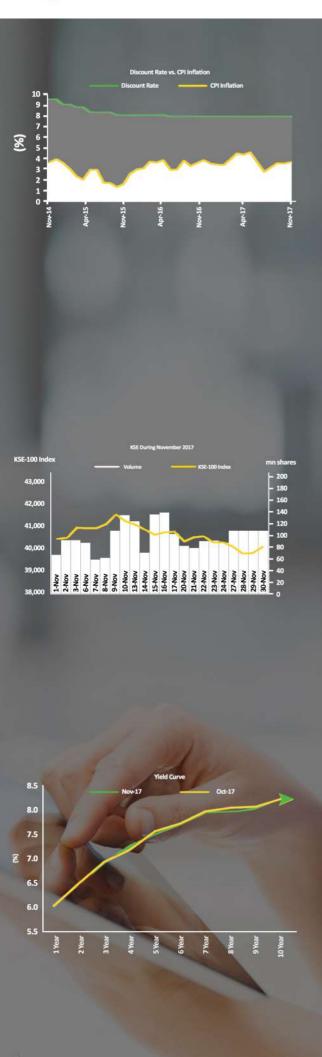
We hope that with these initiatives our investors can start their saving and investment journey without hesitation. For any queries or suggestions feel free to contact us via WhatsApp 0300-4362224, call us on our 24/7 helpline 0800-622-24 or email us at info@mcbah.com to speak to one of our helpful Customer Support Officers.

**Muhammad Saqib Saleem** 

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Chief Execuive Officer





#### MACRO-ENVIRONMENT REVIEW AND OUTLOOK

The big news this month was the successful euro (USD 1 billion) and sukuk (USD 1.5 billion) issue of USD 2.5 billion by the local government at a very attractive rates of 6.875% and 5.625% respectively. This inflow has provided temporary relief to our dwindling foreign currency reserves and temporarily improve import cover to -3.5 months and delay the foreseen devaluation of the local currency.

Another major breakthrough this month was the proclamation by the government that electricity deficit has been eradicated as RLNG and coal power plants came online leading to a shutdown of expansive furnance oil plants. We believe this will have a positive impact on LSM growth in the future as electricity supply improves. LSM numbers for 1QFV18 recorded a promising growth of 7.93%, with rising production from autos, cement and steel i.e. real sector contributing to growth.

During the last month, the government took some measures to curb the rising import bill by increasing/levying regulatory duty (RD) on ~731 non-necessary items, along with some non-tax/duty steps taken by the state bank. Lahore high court has recently given an stay on the imposition of RD. Although, analysts believe that the imposition of additional RD will have limited impact on the quantum of imports, we will be closing observing the data and updating our estimates accordingly.

Tax collection numbers for Jul-Nov recorded a provisional short fall of  ${\rm \sim PKR}$  61 bn, (PKR 1,302bn against target of PKR 1,363). We remain optimistic on governments ability to meet this annual target given the current growth run rate of  ${\rm \sim 20\%}.$ 

Lastly, SBP largely inline with market expectations maintained status quo on the discount rate, inline with muted current infaltion (5MFY18 average CPI for the period was recorded at 3.59%, and we expect a benign outlook to hold for the entire year. In house estimates are that inflation will remain below 4.5% for FY18.

PI for the period was recorded at 3.50% and we expect a benign outlook to hold for the

PI for the period was recorded at 3.50% and we expect a benign outlook to hold for the entire year. In-house estimates are that inflation will remain below 4.5% for FY18.

#### **EQUITY MARKET REVIEW AND OUTLOOK**

During the outgoing month, local equity market's performance remained muted due to uncertainty over political and economic front. Resultantly, benchmark KSE-100 index was up by mere 1% MoM (+393pts) closing at 40,010 points and taking CY17TD/ FY18TD return to -10.4%/-17.0%. Heated political atmosphere amid protests & sit-ins all over the country and media blackout added to already shaken investor confidence. The market also felt jitters after MSCI's semi-annual review(15th Nov 2017) reduced Pakistan\(\text{MS}\) semi-annual review(15th Nov 2017) reduced Pakistan\(\tex

Foreigners offloaded USD 51.9 Mn worth of equities. This selling was absorbed mainly by insurance companies (USD 19.8 Mn) and mutual funds (USD 9 Mn). Average volumes during the month dwindled to 112.2 Mn shares compared to 148 Mn shares in the past month, while average value traded declined to PKR 6.1 Bn from PKR 7.5 Bn.

Major sectors that pushed the index up were E&Ps (+6.0% MoM) and Engineering (+5.8% MoM). E&Ps surged due to increase in average oil prices (+8 MoM) on expectations of oil cut extension in OPEC's Vienna meeting on 30th Nov 2017. Major sectors that dragged the index down were OMCs (-6.4% MoM) and Refineries (-6.5% MoM) due to announcement by the Prime Minister to close down FO based power plants. Refinery throughput during the month declined to ~70% .

Going forward, we expect market to remain volatile owing to a few shaky macroeconomic indicators. We continue to track trends in economic indicators of the country. Given the attractive upside in fair values, where some of the sectors already incorporate expected headwinds, we consider that the current opportunity can be capitalized by building into positions and gradually increasing investments. While we reiterate our view of limited downside in stock market, in the interim; we believe the road to general elections scheduled next year may continue to test patience of equity investors. Elections & political activity, and CPEC would likely remain the key drivers.

#### MONEY MARKET REVIEW AND OUTLOOK

Yield Curve remained flat throughout the month of November 2017. The market established the fact that major market participants are unwilling to participate in longer tenor treasury securities at current yields, due to expectation of interest rate reversal on back of deteriorating trade deficit. The PIB auction on November 15, 2017 further support this view as total participation of PKR 24 billion was witnessed, where 3 year PIB received majority bids amounting to PKR 19.4 billion, whereas PKR 2.1 billion and PKR 2.8 billion was received in 10 year PIB. Insignificant amount of participation and higher level from last cut off resulted in auction being rejected.

In last Treasury bill auction, cut off yield for 3 and 6 months paper were maintained at previous level of 5.9910%, 6.0109% whereas 12month T-bill cut was rejected. T-bill maturity was PKR 529 billion whereas target of the auction was PKR 550 billion. The market witnessed huge participation in 3 month-bill amounting to PKR 778 billion, PKR 104 billion in 6 Month T-bill however no participation was witnessed in 12 month T-bill auction. SBP accepted PKR 520 billion in 3 months whereas PKR 104 billion was accepted in 6 months T-bills. SBP on the other end conducted regular OMOs to keep market liquidity intact.

State bank of Pakistan released monetary policy keeping discount rate intact at 5.75 bps. While inflation remains benign, concerns over rising current account deficit (CAD) are likely to keep interest rates unchanged. Considering aforementioned factors major concentration will remain towards short dated instruments.

# CONVENTIONAL SCHEMES



Fund Type An Open End Scheme Money Market Scheme Category

Asset Manager Rating AM2++ (AM Two Double Plus) by PACRA (23-Jun-17)

Stability Rating AA(f) by PACRA (12-Jul-17)

Risk Profile Low Launch Date 1-Oct-09 **Fund Manager** Saad Ahmed

Central Depository Company of Pakistan Limited Trustee Auditor

Deloitte Yousuf Adil & Co. Chartered

Accountants

Management Fee 10% of the Gross Earnings subject to a minimum fee

of 0.25% of average daily Net Assets and maximum

fee of 1% of average Annual Net Assets

Front / Back end Load\*

Min. Subscription **Growth Units** PKR 500 Cash Dividend Units PKR 500 PKR 100.000 Income Units

Listing Pakistan Stock Exchange

Benchmark 70% three (3) months PKRV rates plus 30% three (3) months average deposit rates of three (3) AA

rated scheduled Banks as selected by MUFAP

Pricing Mechanism Backward **Dealing Days** Monday - Friday

Cut off Timing Mon-Fri (9:00AM to 4:30 PM)

For same day redemption Mon-Fri (9:00AM to 10:00AM)

Leverage \*Subject to government levies

# Others

#### Provision against Sindh Workers' Welfare Fund's liability

MCB-CMOP has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs.9.98 million, if the same were not made the NAV per unit of MCB-CMOP would be higher by Rs. 0.0865 and YTD return would be higher by 0.09%. For details investors are advised to read Note 6.2 of the latest Financial Statements for the quarter ended September 30, 2017 of MCB-CMOP.

#### Members of the Investment Committee

Muhammad Saqib Saleem	Chief Executive Officer
Muhammad Asim, CFA	Asset Class Specialist - Equities
Saad Ahmed	Asset Class Specialist - Fixed Income
Syed Mohammad Usama Iqbal	Fund Manager - Fixed Income Funds
Awais Abdul Sattar, CFA	Head of Research

#### Asset Allocation (%age of Total Assets)

Particulars	Nov-17	Oct-17
Cash	73.5%	64.7%
T-Bills	7.4%	25.2%
PIBs	0.0%	0.0%
Others including receivables	0.7%	0.6%
Term Deposits with Banks	18.4%	9.1%
Commercial Paper	0.0%	0.4%

#### Investment Objective

To provide Unit-Holders competitive returns from a low risk portfolio of short duration assets while maintaining high liquidity.

# Manager's Comment

The fund generated an annualized return of 5.09% during the month against benchmark of 5.19%. The fund increased its exposure in cash to 73.5% and decreased it's exposure in T-Bills to 7.4%.

WAM of the fund was 13 days.

# Performance Information (%)

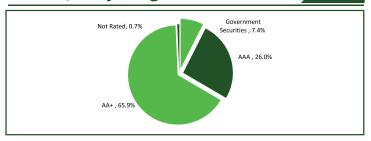
Particulars	МСВ СМОР	Benchmark
Year to Date Return (Annualized)	5.26%	5.18%
Month to Date Return (Annualized)	5.09%	5.19%
180 Days Return (Annualized)	5.93%	5.18%
365 Days Return (Annualized)	7.16%	4.74%
Since inception (CAGR)*	8.85%	6.26%
Average Annual Return (Geometric Mean)	9.02%	-
*Adjustment of accumulated WWF since Oct 1, 2009		

Returns are computed on the basis of NAV to NAV with dividends reinvested

# Fund Facts / Technical Information

NAV per Unit (PKR)	102.7509
Net Assets (PKR M)	11,854
Weighted average time to maturity (Days)	13
Sharpe Ratio*	0.28
Correlation*	13%
Standard Deviation	0.039
Total expense ratio with government levy**	0.47%
Total expense ratio without government levy	0.35%
*As against 3 month PKRV net of expenses **This includes 0.12% representing government levy. Sindh Workers' Welfare fund and SECP Fee	

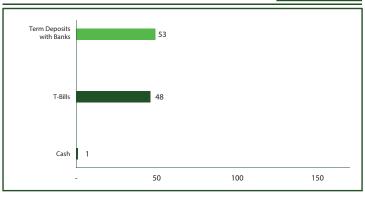
# Asset Quality (%age of Total Assets)



#### Annual Historical Returns

2013	2014	2015	2016	2017
5.40	7.19	6.74	4.42	4.18
9.20	8.25	8.83	5.77	7.11
	5.40	5.40 7.19	5.40 7.19 6.74	5.40 7.19 6.74 4.42

# Asset-wise Maturity (No. of Days)



#### DISCLAIMER

**Stability Rating** 

Risk Profile



#### General Information

**Fund Type** An Open End Scheme Money Market Scheme Category Asset Manager Rating

AM2++ (AM Two Double Plus) by PACRA (23-Jun-17)

AAA(f) by PACRA (12-Jul-17)

Launch Date 20-March-2008 Fund Manager Saad Ahmed

MCB Financial Services Limited Trustee EY Ford Rhodes, Chartered Accountants Auditor

Management Fee 10% of Gross Earnings subject to minimum fee of

0.25% of average daily Net Assets

Front-end Load\* Back-end Load\* Nil PKR 500 Min. Subscription

Listing Pakistan Stock Exchange

Benchmark 70% three(3) months PKRV rates + 30% three (3)

months average deposit rates of three (3) AA rated scheduled Banks selected by MUFAP.

Pricing Mechanism Backward

Monday - Friday **Dealing Days Cut off Timing** 

Mon-Fri (9:00AM to 4:30 AM) For same day redemption Mon-Fri (9:00AM to 10:00 AM)

Leverage

\*Subject to government levies

#### Others

#### Provision against Sindh Workers' Welfare Fund's liability

PCF has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 1.61 million, if the same were not made the NAV per unit of PCF would be higher by Rs. 0.1434 and YTD return would be higher by 0.29%. For details, investors are advised to read Note 11.1 of the latest Financial Statements for the guarter ended September 30, 2017 of PCF.

## Members of the Investment Committee

Muhammad Saqib Saleem	Chief Executive Officer
Muhammad Asim, CFA	Asset Class Specialist - Equities
Saad Ahmed	Asset Class Specialist - Fixed Income
Syed Mohammad Usama Iqbal	Fund Manager - Fixed Income Funds
Awais Abdul Sattar, CFA	Head of Research

# Asset Allocation (%age of Total Assets)

Particulars	Nov-17	Oct-17
Cash	58.1%	8.8%
T-Bills	41.7%	90.7%
Others including receivables	0.2%	0.5%

# **Investment Objective**

The objective of PCF is to deliver regular income and provide high level of liquidity, primarily from short duration government securities investments.

# Manager's Comment

During the month the fund generated a return of 4.42% against its benchmark return of 5.20%. The fund decreased its exposure to 41.7% in T-Bills. WAM of the fund at month end stood at 33 Days.

The fund would remain vigilant towards the changes in macroeconomic variables and would continue to harvest attractive opportunities in the market.

Performance Information (%)

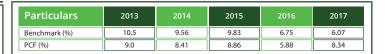
4.720/	
4.73%	5.23%
4.42%	5.20%
6.44%	5.32%
8.10%	5.76%
9.39%	10.32%
9.41%	-
	6.44% 8.10% 9.39%

Returns are computed on the basis of NAV to NAV with dividends reinvested

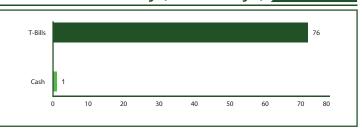
#### Fund Facts / Technical Information

Particulars	PCF	Benchmark
NAV per Unit (PKR)	51.2769	
Net Assets (PKR M)	576	
Weighted average time to maturity (Days)	33	
Sharpe Ratio*	0.03	0.27
Correlation*	27.1%	
Standard Deviation	0.05	0.02
Total expense ratio with government levy**	0.59%	
Total expense ratio without government levy	0.46%	

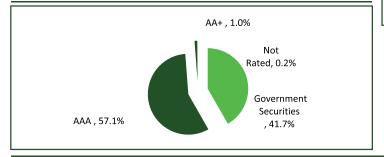
# Annual Historical Returns



# Asset-wise Maturity (No. of Days)



#### Asset Quality (%age of Total Assets)



<sup>\*\*</sup>This includes 0.13% representing government levy, Sindh Workers' Welfare fund and SECP fee

Fund Type An Open End Scheme Category Income Scheme

**Asset Manager Rating** AM2 ++ (AM Two Double Plus) by PACRA (23-Jun-17) Stability Rating A+(f) by PACRA (12-Jul-17)

Risk Profile Low 1-Mar-07 Launch Date Fund Manager Saad Ahmed

Central Depository Company of Pakistan Limited Trustee EY Ford Rhodes, Chartered Accountants Auditor

Management Fee 1.5% p.a. Front-end Load\*

Growth and Income Units: Individual: 1.5% Corporate: Nil

**Bachat Units:** Back-end Load\* Growth & Income Units

**Bachat Units** 

3% if redeemed before completion of two years from the date of initial investment.

0% if redeemed after completion of two years from

the date of initial investment.

Min. Subscription Growth & Bachat Units

Income Units Listing

Benchmark Pricing Mechanism **Dealing Days** 

Cut off Timing

\*Subject to government levies

PKR 500 PKR 100,000 Pakistan Stock Exchange Six(6) months KIBOR rates

Forward Monday - Friday

Mon-Fri (9:00AM to 4:30 PM)

# Investment Objective

To deliver superior fixed income returns by investing in an optimal mix of authorized debt instruments while taking into account capital security and liquidity considerations.

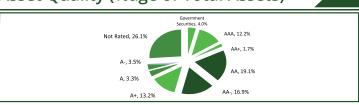
#### Manager's Comment

During the month the fund generated an annualized return of 4.59% against its benchmark return of 6.04%. Allocations in cash remains same.

#### Fund Facts / Technical Information

NAV per Unit (PKR)	108.3858
Net Assets (PKR M)	5,954
Weighted average time to maturity (Years)	1.6
Duration (Years)	1.5
Sharpe Ratio*	0.04
Correlation*	5.7%
Standard Deviation	0.10
Total expense ratio with government levy**	1.03%
Total expense ratio without government levy	0.87%
*as against benchmark	•

#### Asset Quality (%age of Total Assets)



#### Others

#### Provision against Sindh Workers' Welfare Fund's liability

MCB-DCFIF has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 19.01 million, if the same were not made the NAV per unit of MCB-DCFIF would be higher by Rs. 0.3460 and YTD return would be higher by 0.33%. For details investors are advised to read Note 6.1 of the latest Financial Statements for the quarter ended September 30,2017 of MCB-DCFIF.

# Members of the Investment Committee

Muhammad Saqib Saleem	Chief Executive Officer
Muhammad Asim, CFA	Asset Class Specialist - Equities
Saad Ahmed	Asset Class Specialist - Fixed Income
Syed Mohammad Usama Iqbal	Fund Manager - Fixed Income Funds
Awais Abdul Sattar, CFA	Head of Research

#### Asset Allocation (%age of Total Assets)

Particulars	Nov-17	Oct-17
Cash	26.6%	39.8%
Term Deposits with Banks	14.6%	14.4%
PIBs	0.0%	0.0%
TFCs	28.7%	22.2%
Spread Transactions	6.8%	3.9%
T-Bills	4.0%	4.0%
Others including receivables	3.0%	4.2%
Margin Trading	16.3%	11.5%

#### Performance Information (%)

Particulars	MCB - DCFIF	Benchmark
Year to Date Return (Annualized)	4.39%	6.12%
Month to Date Return (Annualized)	4.59%	6.04%
180 Days Return (Annualized)	4.55%	6.14%
365 Days Return (Annualized)	6.40%	6.22%
Since inception (CAGR)**	9.75%	10.32%
Average Annual Return (Geometric Mean)	9.82%	-

Returns are computed on the basis of NAV to NAV with dividends reinvested

#### **Annual Historical Returns**

Particulars	2013	2014	2015	2016	2017
Benchmark (%)	9.3	9.57	10.57	7.01	6.09
MCB-DCFIF (%)	9.8	10.79	12.64	6.23	6.50
**One off hit of 4% due to SECP directive on TFCs' portfolio Adjustment of accumulated WWF since July 1, 2008					

#### Top 10 TFC Holdings (%age of Total Assets)

Bank Alfalah Limited	(20-Feb-13)	6.0%
Bank Al-Habib Limited	(17-Mar-16)	5.9%
Dawood Hercules Corporation Limited- Sukuk	(	5.7%
Askari Bank Limited	(30-Sep-14)	4.6%
Standard Chartered Bank (Pakistan) Limited	(29-Jun-12)	2.2%
Bank Alfalah Limited - Floating	(02-Dec-09)	1.1%
Engro Fertilizer Limited	(09-Jul-14)	0.9%
The Bank of Punjab	(23-Dec-16)	0.9%
Ghani Gases Limted	(02-Feb-17)	0.7%
Bank Alfalah Limited -Fixed	(02-Dec-09)	0.5%
1		

Details of non-compliant investments with the investment criteria of assigned category (securities below investment grade - Rs. in millions)

Name & Type of Non-Compliant Investment	Outstanding face value	Value of investment before provision	Provision held, if any	Value of investment after provision	% of Net Assets	% of Gross Assets
Saudi Pak Leasing Company Limited - TFC	27.55	27.55	27.55	-	0.00%	0.00%
Security Leasing Corporation Limited - Sukuk	3.53	1.23	1.23	-	0.00%	0.00%
Security Leasing Corporation Limited - TFC	4.23	2.50	2.50	-	0.00%	0.00%
New Allied Electronics Industries - TFC	21.98	21.98	21.98	-	0.00%	0.00%
New Allied Electronics Industries - Sukuk	35.00	35.00	35.00	-	0.00%	0.00%

#### DISCLOSURE:

Investment in non-traed securities exceeded the stauatory limit of 15% and was at 15.12% of total Net Assets of MCB-DCFIF. The breach of limit occurred due to decrease in Net Assets.



#### General Informatio Fund Type

Category Asset Manager Rating Stability Rating Risk Profile

Fund Manager

Trustee Management Fee Front end Load\*

Back-end load\* Min. Subscription Listing Benchmark Pricing Mechanism Dealing Days

Cut off Timing Leverage

Income Scheme

AM2++ (AM Two Doube Plus ) by PACRA (23-Jun- 17)

A+(f) by PACRA (12-Jul-17)

Sved Mohammad Usama Igbal Central Depository Company of Pakistan Limited

A.F.Ferguson & Co., Chartered Accountants 1.5% p.a

- For individual - 2% - For Corporate - Nil

Pakistan Stock Exchange Six(6) months KIBOR rates

Monday - Friday Mon-Fri (9:00 AM to 4:30 PM) Nil

The objective of the Fund is to deliver returns primarily from debt and fixed income

\*Subject to government levies

investments without taking excessive risk.

Manager's Comment

#### **Others**

#### Provision against Sindh Workers' Welfare Fund's liability

 $PIF\ has\ maintained\ provisions\ against\ Sindh\ Workers' Welfare\ Fund's\ liability\ to\ the\ tune\ of\ Rs.$ 3.46 million, if the same were not made the NAV per unit of PIF would be higher by Rs. 0.1239 and YTD return would be higher by 0.23%. For details investors are advised to read Note 7.1 of the latest Financial Statements for the quarter ended September 30, 2017 of PIF.

# Asset Allocation (%age of Total Assets)

Particulars	Nov-17	Oct-17
Cash	45.0%	43.8%
TFCs	27.0%	20.7%
Spread Transactions	0.0%	0.7%
T-Bills	3.2%	3.2%
Term Deposits with Banks	14.9%	14.9%
PIBs	0.5%	0.5%
Others including receivables	2.6%	2.5%
Margin Trading	6.8%	13.7%

#### Performance Information (%) Investment Objective

Particulars	PIF	Benchmark
Year to Date Return (Annualized)	4.53%	6.01%
Month to Date Return (Annualized)	4.48%	5.89%
180 Days Return (Annualized)	4.66%	6.04%
365 Days Return (Annualized)	6.83%	6.11%
Since inception (CAGR)	9.54%	8.83%
Average Annual Return (Geometric Mean)	9.59%	-

Returns are computed on the basis of NAV to NAV with dividends reinvested

#### Annual Historical Returns

Particulars	2013	2014	2015	2016	2017
Benchmark (%)	11.00	9.33	10.43	6.97	6.05
PIF(%)	7.20	8.13	11.31	6.14	6.90

# Fund Facts / Technical Information

was increased from 43.8% to 45.0% while exposure in TDRs remains same.

NAV per Unit (PKR)	54.7830
Net Assets (PKR M)	1,528
Weighted average time to maturity (Years)	1.5
Duration (Years)	1.3
Sharpe Ratio	0.02
Correlation	6.23%
Standard Deviation	0.17
Total expense ratio with government levy*	0.96%
Total expense ratio without government levy	0.80%
*This includes 0.16% representing government levy, Sindh workers' welfare fund and SECP fee.	

During the month the fund posted an annualized return of 4.48% against its benchmark return of 5.89%. Weighted Average Time to Maturity of the Fund stood at 1.5 years. Exposure in Cash

# Members of the Investment Committee

Muhammad Saqib Saleem	Chief Executive Officer
Muhammad Asim, CFA	Asset Class Specialist - Equities
Saad Ahmed	Asset Class Specialist - Fixed Income
Syed Mohammad Usama Iqbal	Fund Manager - Fixed Income Funds
Awais Abdul Sattar, CFA	Head of Research

# Top 10 TFC Holdings (%age of Total Assets)

Dawood Hercules Corporation Limited-Sukuk		6.5%
BANK AL-HABIB LIMITED	(17-MAR-16)	5.5%
BANK ALFALAH LIMITED	(20-FEB-13)	4.4%
International Brands Limited-Sukuk		3.2%
GHANI GASES LIMTED	(02-FEB-17)	2.7%
ASKARI BANK LIMITED	(23-DEC-11)	2.5%
ASKARI BANK LIMITED	(30-SEP-14)	1.6%
BANK ALFALAH LIMITED	(02-DEC-09)	0.5%
BYCO PETROLEUM PAKISTAN LTD [FORMERLY: BYCO OIL PAKISTAN LTD] (18-JAN- 17)		
Pace Pakistan Limited	(15-Feb-08)	0.0%

# Asset Quality (%age of Total Assets)



Details of non-compliant investments with the investment criteria of assigned category (securities below investment grade - Rs. in millions)

Name & Type of Non-Compliant Investment	Outstanding face value	Value of investment before provision	Provision held, if any	Value of investment after provision	% of Net Assets	% of Gross Assets
Pace Pakistan Limited TFC	49.94	49.94	49.94	-	0.00%	0.00%
Telecard Limited-TFC	31.09	31.09	31.09	-	0.00%	0.00%
Trust Investment Bank Limited - TFC	18.74	18.74	18.74	-	0.00%	0.00%

#### Disclosure:

Investment in non-traded securities exceeded the statutory limit of 15% and was at 15.05% of total Net Assets of PIF. This breach of limit ocurred due to decrease in Net Assets.

#### DISCLAIMER



Fund Type An Open End Scheme Category Income Scheme

Asset Manager Rating AM2++ (AM Two Double Plus) by PACRA (23-Jun-17)

Stability Rating AA-(f) by PACRA (12-Jul-17)

Risk Profile Low to Moderate Launch Date 1-March-2003 Fund Manager Saad Ahmed

Trustee Central Depository Company of Pakistan Limited
Auditor EY Ford Rhodes, Chartered Accountants

Management Fee 10% of the gross revenue subject to a minimum fee of 0.5% of the net assets and maximum fee of 1.5%

of 0.5% of the net assets and maxir of the net assets of the Scheme.

Front-end Load\* Type A Units

Individual: 1.5% Corporate: Nil Type B "Bachat " Units Nil

Back-end Load\* Type A Units

Type B "Bachat " Units

3% if redeemed before completion of two years from the date of initial investment.

Nil

0% if redemption after completion of two years

from the date of initial investment.

Min. Subscription PKR 500

Listing Pakistan Stock Exchange

Benchmark 6 month PKRV rates
Pricing Mechanism Forward

Dealing Days Monday - Friday
Cut off Timing Mon - Fri (9:00AM to 4:30 PM)

Leverage N

\*Subject to government levies

# **Investment Objective**

The objective of the fund is to deliver income primarily from investment in government securities.

# Manager's Comment

During the month, the fund generated an annualized return of 5.18% as against its benchmark return of 5.85%

Allocation in T-Bills was decreased from 68.9% to 68.5%. While exposure in Cash was increased to 28.3% from 28.1%.

WAM of the fund stood at 116 days at month end.

#### Fund Facts / Technical Information

NAV per Unit (PKR)	54.24		
Net Assets (PKR M)	1,079		
Weighted average time to maturity (Days)	116		
Duration (Days)	116		
Sharpe Ratio*	0.003		
Correlation	20.18%		
Standard Deviation	0.16		
Total expense ratio with government levy**	0.53%		
Total expense ratio without government levy	0.41%		
*Against 12M PKRV			
**This includes 0.12% representing government levy, Sindh workers' welfare fund and SECP fee			

#### Others

#### Provision against Sindh Workers' Welfare Fund's liability

MCB-PSF has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 4.02 million, if the same were not made the NAV per unit of MCB-PSF would be higher by Rs. 0.2019 and YTD return would be higher by 0.38%. For details investors are advised to read Note 7.1 of the latest Financial Statements for the quarter ended September 30, 2017 of MCB-PSF.

# Members of the Investment Committee

Muhammad Saqib Saleem	Chief Executive Officer	
Muhammad Asim, CFA	Asset Class Specialist - Equities	
Saad Ahmed	Asset Class Specialist - Fixed Income	
Syed Mohammad Usama Iqbal	Fund Manager - Fixed Income Funds	
Awais Abdul Sattar, CFA	Head of Research	

#### Asset Allocation (%age of Total Assets)

Particulars	Nov-17	Oct-17
Cash	28.3%	28.1%
T-Bills	68.5%	68.9%
PIBs	2.7%	2.6%
Others including Receivables	0.5%	0.4%

# Performance Information (%)

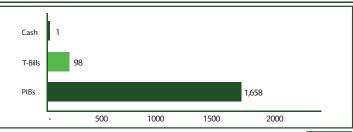
Particulars	MCB-PSF	Benchmark
Year to Date Return (Annualized)	4.98%	5.89%
Month to Date Return (Annualized)	5.18%	5.85%
365 Days Return (Annualized)	6.23%	5.96%
180 Days Return (Annualized)	5.26%	5.92%
Since inception (CAGR)	7.58%	8.39%
Average Annual Return (Geometric Mean)	7.26%	-

Returns are computed on the basis of NAV to NAV with dividends reinvested

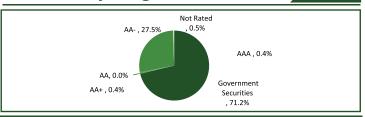
#### **Annual Historical Returns**

Particulars	2013	2014	2015	2016	2017
Benchmark (%)	11.00	9.11	10.41	6.93	5.88
MCB-PSF (%)	12.30	9.26	16.58	7.30	5.89

# Asset-wise Maturity (No. of Days)



# Asset Quality (%age of Total Assets)



#### **DISCLAIMER**

November 30, 2017



#### **General Information**

**Fund Type** An Open End Scheme

Aggressive Fixed Income Scheme Category

AM2++ (AM Two Double Plus) by PACRA (23-Jun-17) Asset Manager Rating

Stability Rating A+(f) by PACRA (12-Jul-17) Risk Profile

Low to Moderate 28-Aug-2008

Launch Date Fund Manager Saad Ahmed Trustee

Central Depository Company of Pakistan Limited Deloitte Yousuf Adil & Co., Chartered Accountants Auditor Management Fee 15% of the gross earnings subject to a minimum fee

of 0.25% of the average daily net assets and

maximum fee of 1.5% of average Annual Net Assets

For Type A Units: Front-end Load\* Individual: 2% Corporate: Nil

Type B Units:

Individual: 2% Corporate: Nil For Type C "Bachat" Units Type A & Type B Units

Type C "Bachat " Units

3% if redeemed before completion of two (2) years

from the date of initial investment.

0% if redeemed after completion of two (2) years

from the date of initial investment.

PKR 500/-Type A Units

PKR 10,000,000/-Type B Units

Type C "Bachat" Units PKR 500/-

Listing Pakistan Stock Exchange Benchmark One (1) year KIBOR rates

Pricing Mechanism Forward Monday - Friday **Dealing Days** 

Cut off Timing Mon - Fri (9:00AM to 4:30 PM)

Leverage

Back-end Load\*

Min. Subscription

# \*Subject to government levies

# Others

#### Provision against Sindh Workers' Welfare Fund's liability

PIEF has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs 4.05 million, if the same were not made the NAV per unit of PIEF would be higher by Rs. 0.0938 and YTD return would be higher by 0.18%. For details investors are advised to read Note 7.2 of the latest Financial Statements for the quarter ended September 30, 2017 of PIEF

#### Members of the Investment Committee

Muhammad Saqib Saleem	Chief Executive Officer	
Muhammad Asim, CFA	Asset Class Specialist - Equities	
Saad Ahmed	Asset Class Specialist - Fixed Income	
Syed Mohammad Usama Iqbal	Fund Manager - Fixed Income Funds	
Awais Abdul Sattar, CFA	Head of Research	

# Asset Allocation (%age of Total Assets)

Particulars	Nov-17	Oct-17
Cash	46.3%	40.0%
PIBs	0.8%	0.8%
TFCs	28.3%	22.9%
T-Bills	2.7%	2.8%
Term Deposits with Banks	6.3%	6.5%
Others including receivables	2.8%	2.6%
Margin Trading	5.6%	13.2%
Spread Transactions	0.9%	0.4%
Commerical Papers	0.0%	4.3%
Certificate of Musharakah	6.3%	6.5%

# Performance Information (%)

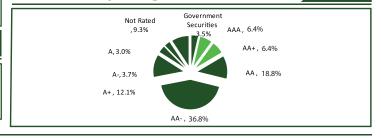
Particulars	PIEF	Benchmark
Year to Date Return (Annualized)	5.60%	6.44%
Month to Date Return (Annualized)	4.74%	6.33%
180 Days Return (Annualized)	5.66%	6.45%
365 Days Return (Annualized)	5.99%	6.53%
Since inception (CAGR)	10.36%	10.67%
Average Annual Return (Geometric Mean)	10.13%	-

Returns are computed on the basis of NAV to NAV with dividends reinvested

# Top 10 TFC Holdings (%age of Total Assets)

Dawood Hercules Corporation Limited-Sukuk		6.4
Jahangir Siddiqui & Company Limited	(18-Jul-17)	5.4
The Bank of Pu njab	(23-Dec-16)	4.1
Bank Al Habib Limited	(17-Mar-16)	3.6
Askari Bank Limited	(23-Dec-11)	3.6
Askari Bank Limited	(30-Sep-14)	2.8
Bank Al Falah Limited	(20-Feb-13)	2.5
Byco Petroleum Pakistan Limited (Formerly Byco	o Oil Pakistan Limited) 18-Jan-17	0.0
Eden Housing Limited	(31-Mar-08)	0.0
PACE Pakistan Limited	(15-Feb-08)	0.0

# Asset Quality (%age of Total Assets)



# **Investment Objective**

The objective of the Fund is to deliver return from aggressive investment strategy in the debt and fixed income market.

# Manager's Comment

During the month the fund generated an annualized return of 4.74% as against its benchmark return of 6.33%. Exposure in TFCs and Term Deposits stood at 28.3% and 6.3%, respectively. Exposure in cash increased to 46.3% from 40% in the previous month.

#### Fund Facts / Technical Information

NAV per Unit (PKR)	54.3432
Net Assets (PKR M)	2,345
Weighted average time to maturity (Years)	1.7
Duration (Years)	1.6
Sharpe Ratio*	0.04
Correlation*	15.71%
Standard Deviation	0.12
Total expense ratio with government levy**	0.79%
Total expense ratio without government levy	0.64%
*as against benchmark	

\*\*This includes 0.15% representing government levy, Sindh Workers' Welfare Fund and SECP fee

#### Annual Historical Returns

Particulars	2013	2014	2015	2016	2017
Benchmark (%)	12.30	8.73	11.75	7.52	6.40
PIEF (%)	7.20	8.73	13.63	8.33	5.06

#### November 30, 2017



#### General Information

Fund Type An Open End Scheme Category Asset Allocation Scheme AM2++ (AM Two Double Plus) by PACRA (23-Jun-17) Asset Manager Rating Stability Rating Not Applicable Risk Profile Moderate to High Launch Date 17-Mar-08 Fund Manager Syed Abid Ali Central Depository Company of Pakistan Limited Trustee

A.F. Ferguson & Co. Chartered Accountants Auditor Management Fee 2% p.a. Front-end Load\*

Growth & Cash Dividend Units Bachat Units (Two Years) Nil Bachat Units (Three Years) Nil Growth & Cash Dividend Units Back-end Load\* Nil

Bachat Units (Two Years): - 3% if redeemed before completion of two years

from the date of initial investment.

0% if redemption after completion of two years from the date of initial investment.

Bachat Units (Three Years):

- 3% if redeemed before completion of three years from the date of initial investment.

- 0% if redemption after completion of three years from the date of initial investment.

Class "B" Units

Year since purchase of units **Backend Load** First 3% Second 2% 1% Third Fourth and beyond 0%

PKR 500 Min. Subscription

Listing Pakistan Stock Exchange Benchmark 6 months KIBOR plus 200 bps

Pricing Mechanism Forward Dealing Days Monday - Friday

Mon - Fri (9:00 AM to 4:30 PM) **Cut off Timing** 

Leverage

#### \*Subject to government levies

# **Investment Objective**

MCB Pakistan Asset Allocation Fund is an asset allocation fund and its objective is to aim to provide a high absolute return by investing in equity and debt markets.

#### Manager's Comment

The Fund posted a return of 0.68% during the month against the benchmark return of 0.67%, while since inception return stood at 76.91%. Exposure in equities was increased.

#### Fund Facts / Technical Information

NAV per Unit (PKR)	77.4409
Net Assets (PKR M)	3,024
Sharpe Ratio*	-0.0049
Beta**	0.17
Max draw up	266.96%
Max draw down	-48.57%
Standard Deviation	0.55
Total expense ratio with government levy***	1.52%
Total expense ratio without government levy	1.36%
*	

#### Performance Information (%)

Particulars	MCB -PAAF	Benchmark
Year to Date Return	-4.42%	3.48%
Month to Date Return	0.68%	0.67%
180 Days Return	-4.59%	4.13%
365 Days Return	-2.60%	8.49%
Since inception*	76.91%	-
*Adjustment of accumulated WWF since July 1, 2008		•

#### Returns are computed on the basis of NAV to NAV with dividends reinvested

#### Others

#### Provision against Sindh Workers' Welfare Fund's liability

MCB-PAAF has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 9.07 million, if the same were not made the NAV per unit of MCB-PAAF would be higher by Rs. 0.2324 and YTD return would be higher by 0.29%. For details investors are advised to read Note 7.2 of the latest Financial Statements for the quarter ended September

#### Members of the Investment Committee

Muhammad Saqib Saleem	Chief Executive Officer
Muhammad Asim, CFA	Chief Investment Officer
Syed Abid Ali	Asset Class Specialist - Equities
Saad Ahmed	Asset Class Specialist - Fixed Income
Awais Abdul Sattar, CFA	Head of Research
Muhammad Aitazaz Farooqui	Research Analyst

#### Branch Renovation Expense Charged to the Fund (PKR)

MTD	YTD
1,011,042	5,478,085

#### Asset Allocation (%age of Total Assets)

Particulars	Nov-17	Oct-17
Cash	4.8%	36.7%
TFCs	3.6%	3.6%
Stocks / Equities	34.4%	29.7%
Spread Transactions	0.0%	0.0%
T-Bills	47.8%	24.4%
PIBs	0.1%	0.1%
Term Deposits with Banks	4.7%	4.6%
Others including receivables	4.6%	0.9%

#### **Absolute Returns**

2013	2014	2015	2016	2017
NA	NA	8.85*	9.86	7.75
9.20	11.95	19.41	3.21	9.54
	NA 9.20			

#### Top 10 Holdings (%age of Total Assets)

Bank AL Habib Limited (17-Mar-16)	TFC	3.3%
Bank Alfalah Limited	Equity	3.1%
Oil & Gas Development Company Limited	Equity	3.0%
Engro Corporation Limited	Equity	2.8%
International Industries Limited	Equity	2.4%
Pakistan Oil Fields Limited	Equity	2.4%
Mari Petroleum Company Limited	Equity	1.9%
Hub Power Company Limited	Equity	1.8%
Nishat Mills Limited	Equity	1.6%
Lucky Cement Limited	Equity	1.6%

# Asset Quality (%age of Total Assets)\*



# Sector Allocation (%age of Total Assets)



#### DISCLAIMER

<sup>\*</sup>as against 3 Year PIB, \*\* against KSE 30 \*\*\*This includes 0.16% representing government levy, Sindh Workers'Welfare Fund and SECP fee

November 30, 2017



#### **General Information**

Fund Type An Open End Scheme Category Asset Allocation Scheme

Asset Manager Rating AM2++ (AM Two Double Plus) by PACRA (23-Jun-17)

Stability Rating Not Applicable
Risk Profile Moderate to High
Launch Date 16-Nov-15
Fund Manager Awais Abdul Sattar, CFA
Trustee MCB Financial Services Limited

Auditor A.F. Ferguson & Co., Chartered Accountants
Management Fee 15% of the gross earnings subject to a minimum of

0.25% of the average daily net assets and maximum

of 2% of the average daily net assets of the scheme

Front end Load\* 3%
Back end Load\* Nil
Min. Subscription PKR 500

Listing Pakistan Stock Exchange

Benchmark KSE 100 Index and Six (6) months KIBOR rates on the basis of actual proportion held by the Scheme

Pricing Mechanism Forward

Dealing Days First five business days of every month

Cut off Timing Mon - Fri (9:00 AM to 4:30 PM) Leverage Nil

#### \*Subject to government levies

#### Investment Objective

The objective of the Fund is to provide investors regular monthly payments by investing Fund's assets in Debt and Equity instruments.

# Manager's Comment

During the month, the Fund posted a return of 0.35% against its benchmark return of 0.51%. The fund increased its exposure in cash from 42.2% to 47.2% Exposure in T-bills was decreased to 6.7% while exposure in TDRs increased to 19.6%.

#### Members of the Investment Committee

Muhammad Saqib Saleem	Chief Executive Officer
Muhammad Asim, CFA	Chief Investment Officer
Syed Abid Ali	Asset Class Specialist - Equities
Saad Ahmed	Asset Class Specialist - Fixed Income
Awais Abdul Sattar, CFA	Head of Research
Mohammad Aitazaz Farooqui	Research Analyst

#### Performance Information (%)

Particulars	MCB PFPF	Benchmark
Year to Date Return	1.43%	1.69%
Month to Date Return	0.35%	0.51%
365 days Return	4.48%	4.56%
180 days Return	1.75%	1.57%
Since inception	10.85%	12.36%

#### Returns are computed on the basis of NAV to NAV with dividends reinvested

#### Absolute Returns

2016**	2017
4.36	5.88
3.54	5.54
	4.36

#### Others

#### Provisions against Sindh Workers' Welfare Fund's liability

MCB-PFPF has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 1.74 million, if the same were not made the NAV per unit of MCB PFPF would be higher by 0.2493 and YTD return would be higher by 0.25%. For details investors are advised to read Note 7.1 of the latest Financial Statements for the quarter ended September 30, 2017 of MCB-PFPF.

# Asset Allocation (%age of Total Assets)

Particulars	Nov-17	Oct-17
Stock / Equities	1.0%	1.0%
Cash	47.2%	42.2%
PIBS	0.0%	0.0%
T-Bills	6.7%	20.0%
Term Deposits with Banks	19.6%	19.4%
Margin Trading	10.7%	9.1%
TFCs	9.2%	2.9%
Others including receivables	4.2%	5.4%
Spread Transactions	1.4%	0.0%

#### **Top Holdings** (%age of Total Assets)

The Bank of Punjab (23-Dec-16)	TFC	9.1%
Engro Corporation Limited	Equity	1.4%
MCB Bank Limited	Equity	0.6%
Dolmen City Reit	Equity	0.4%
Byco Petroleum Pakistan Limited (Formerly Byco Oil Pakistan Limited) 18-Jan-17	Sukuk	0.1%
Kohinoor Textile Mills Limited	Equity	0.0%

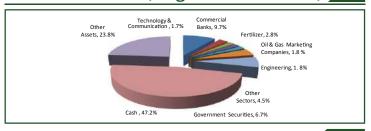
#### Fund Facts / Technical Information

NAV per Unit (PKR)	100.7482
Net Assets (PKR M)	702
Total expense ratio with government levy*	0.94%
Total expense ratio without government levy	0.80%
*This includes 0.14% representing government levy, Sindh Workers' Welfare fund and SECP fee	

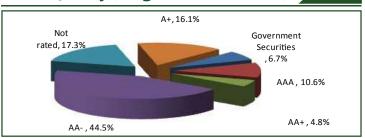
#### Branch Renovation Expense Charged to the Fund (PKR)

MTD	YTD
7,754	1,053,191

# Sector Allocation (%age of Total Assets)



# Asset Quality (%age of Total Assets)



#### DISCLAIMER



Fund Type An Open End Scheme Category Balanced Scheme

Asset Manager Rating AM2++ (AM Two Double Plus) by PACRA (23-Jun-17)

Stability Rating Not Applicable
Risk Profile Moderate to High
Launch Date 24-Jan-2004
Fund Manager Syed Abid Ali

Trustee Central Depository Company of Pakistan Limited Auditor Deloitte Yousuf Adil & Co., Chartered Accountants

Management Fee 2.0% p.a.

Front end Load\* Individual: 2% Corporate: Nil Back end Load\* Nil

Min. Subscription PKR 500

Listing Pakistan Stock Exchange

Benchmark KSE 100 Index and Six (6) months KIBOR rates on the basis of actual proportion held by the Scheme

Pricing Mechanism Forward
Dealing Days Monday - Friday

Cut off Timing Mon - Fri (9:00 AM to 4:30 PM)

Leverage Nil

\*Subject to government levies

#### **Investment Objective**

The objective of the Fund is to provide investors a mix of income and capital growth over medium to long term from equity and debt investments.

#### Manager's Comment

The fund posted a return of 0.94% during the month against the benchmark return of 0.83%. The Fund decreased its exposure in cash to 24.0%

# Members of the Investment Committee

Muhammad Saqib Saleem	Chief Executive Officer
Muhammad Asim, CFA	Chief Investment Officer
Syed Abid Ali	Asset Class Specialist - Equities
Saad Ahmed	Asset Class Specialist - Fixed Income
Awais Abdul Sattar, CFA	Head of Research
Muhammad Aitazaz Farooqui	Research Analyst

# Performance Information (%)

Particulars	РСМ	Benchmark
Year to Date Return	-7.29	-8.63
Month to Date Return	0.94	0.83
180 days Return	-8.91	-11.77
365 days Return	4.15	-0.83
Since inception	606.97	521.58

#### Returns are computed on the basis of NAV to NAV with dividends reinvested

#### Annual Historical Returns

Particulars	2013	2014	2015	2016	2017
Benchmark (%)	29.20	27.12	13.92	8.89	19.62
PCM (%)	28.10	26.10	31.11	5.17	25.36

#### Others

#### Provision against Sindh Workers' Welfare Fund's iability

PCMF has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 3.90 million, if the same were not made the NAV per unit of PCMF would be higher by Rs. 0.0691 and YTD return would be higher by 0.60%. For details investors are advised to read Note 7.1 of the latest Financial Statements for the guarter ended September 30, 2017 of PCMF.

# Asset Allocation (%age of Total Assets)

Particulars	Nov-17	Oct-17
Cash	24.0%	46.6%
T-Bills	22.8%	0.0%
TFCs	0.2%	0.2%
Stocks / Equities	47.8%	45.2%
Term Deposit Receipts	3.9%	4.1%
Others including receivables	1.3%	3.9%

#### **Top 10 Holdings** (%age of Total Assets)

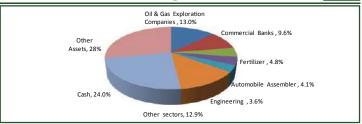
Pakistan Oilfields Limited	Equity	5.3%
Engro Corporation Limited	Equity	4.7%
Oil & Gas Development Company Limited	Equity	4.0%
Mari Petroleum Company Limited	Equity	3.6%
MCB Bank Limited	Equity	2.6%
Mughal Iron & Steel Industries Limited	Equity	2.3%
United Bank Limited	Equity	2.2%
Bank Al-Falah Limited	Equity	2.0%
Faysal Bank Limited	Equity	1.9%
Lucky Cement Limited	Equity	1.8%

#### Fund Facts / Technical Information

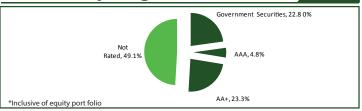
Particulars	РСМ	Benchmark
NAV per Unit (PKR)	10.6900	
Net Assets (PKR M)	603	
Sharpe Ratio	0.043	0.040
Beta	0.93	
Max draw up	723.16%	652.61%
Max draw down	-44.71%	-46.24%
Standard Deviation	0.80	0.77
Total expense ratio with government levy*	1.36%	
Total expense ratio without government levy	1.20%	

<sup>\*</sup>This includes 0.16% representing government levy, Sindh Worker's Welfare Fund and SECP fee.

# Sector Allocation (%age of Total Assets)



# Asset Quality (%age of Total Assets)\*



#### DISCLAIMER

Fund Type An Open End Scheme
Category Equity Scheme

Asset Manager Rating AM2++ (AM Two Double Plus) by PACRA (23-Jun-17)

Stability Rating Not Applicable
Risk Profile High
Launch Date 11-Mar-2002

Launch Date 11-Mar-2002 Fund Manager Syed Abid Ali

Trustee Central Depository Company of Pakistan Limited Auditor A.F. Ferguson & Co. Chartered Accountants

Management Fee 2.0% p.a. Front end Load\*

Growth Units: Individual: 3% Corporate: Nil

Bachat Units: Nil

Back end Load\*

Growth Units: Nil

Bachat Units: 3% if redeemed before completion of two years

from the date of initial investment

0% if redemption after completion of two years

from the date of initial investment

Min. Subscription PKR 500

Listing Pakistan Stock Exchange

Benchmark KSE 100 Index Pricing Mechanism Forward Dealing Days Monday - Friday

Cut off Timing Mon - Fri (9:00AM to 4:30 PM)

Leverage Nil

#### \*Subject to government levies

# **Investment Objective**

The objective of the fund is to provide investors long term capital appreciation from its investment in Pakistani equities

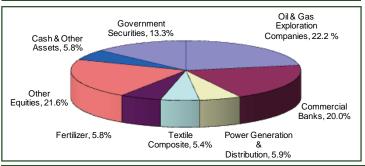
# Manager's Comment

The fund posted a return of 1.13% in November 2017 compared to 0.14% increase in the benchmark KSE-100 Index, resulting in an outperformance of 14 basis points. During the month, we increased our exposure in the Banking sector and trimmed our exposure in the Power sector owing to shutdown of the furnace oil based power plants. The Fund at the month end was invested 80.9% in equities and remaining in cash & cash equivalent.

# Members of the Investment Committee

Muhammad Saqib Saleem	Chief Executive Officer
Muhammad Asim, CFA	Chief Investment Officer
Saad Ahmed	Asset Class Specialist - Fixed Income
Syed Abid Ali	Asset Class Specialist - Equities
Awais Abdul Sattar, CFA	Head of Research
Muhammad Aitazaz Farooqui	Research Analyst

# **Sector Allocation** (%age of Total Assets)



#### Others

#### Provision against Sindh Workers' Welfare Fund's liability

MCB-PSM has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs 57.88 million, if the same were not made the NAV per unit of MCB-PSM would be higher by Rs. 0.5439 and YTD return would be higher by 0.53%. For details investors are advised to read Note 7.2 of the latest Financial Statements for the quarter ended September 30, 2017 of MCB-PSM.

#### Asset Allocation (%age of Total Assets)

Particulars	Nov-17	Oct-17
Stocks / Equities	80.9%	80.1%
Cash	1.0%	3.9%
T-Bills	13.3%	10.2%
Others including receivables	4.8%	5.8%

#### Top 10 Equity Holdings (%age of Total Assets)

Oil and Gas Development Company Limited	7.5%
Pakistan Oilfields Limited	6.8%
Hub Power Company Limited	5.8%
Pakistan Petroleum Limited	4.6%
Bank Al-Falah Limited	4.4%
Engro Corporation Limited	4.3%
United Bank Limited	3.3%
Mari Petroleum Company Limited	3.2%
MCB Bank Limited	3.0%
Nishat Mills Limited	2.8%

#### Fund Facts / Technical Information

Particulars	MCB-PSM	KSE-100
NAV per Unit (PKR)	89.7757	
Net Assets (PKR M)	9,553	
Price to Earning (x)*	9.14	13.71
Dividend Yield (%)	5.34	5.45
No. of Holdings	61	100
Weighted. Avg Mkt Cap (PKR Bn)	125.63	150
Sharpe Ratio	0.06	0.05
Beta	0.76	0.0
Correlation	91.5%	
Max draw up	4115.48%	3361.45%
Max draw down	-56.21%	-69.28%
Standard Deviation	1.09	1.31
Total expense ratio with government levy**	1.49%	
Total expense ratio without government levy	1.33%	

<sup>\*</sup>prospective earnings

#### Branch Renovation Expense Charged to the Fund (PKR)

MTD	YTD
3,211,825	17,325,940

#### Performance Information (%)

Particulars	MCB-PSM	Benchmarl
Year to Date Return	-12.42%	-14.08%
Month to Date Return	1.13%	0.99%
180 days Return	-15.59%	-17.60%
365 days Return	-1.86%	-6.13%
Since inception	2890.26%	2036.50%

#### Returns are computed on the basis of NAV to NAV with dividends reinvested

	2013	2014	2015	2016	2017
Benchmark (%)	52.20	41.16	16.01	9.84	23.24
MCB-PSM (%)	49.40	34.78	39.35	5.25	29.54

#### **DISCLAIMER**

<sup>\*\*</sup>This includes 0.16% representing government levy, Sindh Workers' Welfare Fund and SECP fee.

#### **Pakistan Pension Fund**

November 30, 2017



#### **General Information**

Fund Type An Open End Scheme
Category Voluntary Pension Scheme

Asset Manager Rating AM2++ (AM Two Double Plus) by PACRA (23-Jun-17)

Stability Rating Not Applicable Launch Date 29-Jun-2007 Fund Manager Syed Abid Ali

Trustee Central Depository Company of Pakistan Limited Auditor Deloitte Yousuf Adil & Co., Chartered Accountants

Management Fee 1.5% p.a.
Front / Back end Load\* 3% / 0%
Min. Subscription PKR 500
Pricing Mechanism Forward
Dealing Days Monday - Friday

Cut off Timing Mon - Fri (9:00AM to 5:00 PM)

Leverage Nil

\*Subject to government levies

# **Investment Objective**

The investment objective of the fund is to seek steady returns with a moderate risk for investors by investing in a portfolio of equity, short-medium term debt and money market instruments.

#### Manager's Comment

During the month, equity sub-fund generated return of 1.38% while the KSE-100 return stood at 0.99% Overall equity allocation was decreased.

Debt sub-fund generated an annualized return of 4.65% during the month. Exposure in cash was decreased.

Money Market sub-fund generated an annualized return of 4.22% during the month. Exposure in T-Bills was slightly increased.

# Members of the Investment Committee

Muhammad Saqib Saleem	Chief Executive Officer
Muhammad Asim, CFA	Chief Investment Officer
Syed Abid Ali	Asset Class Specialist - Equities
Saad Ahmed	Asset Class Specialist - Fixed Income
Awais Abdul Sattar, CFA	Head of Research
Muhammad Aitazaz Farooqui	Research Analyst

# **Top 10 Equity Holdings** (%age of Total Assets)-Equity Sub Fund

Pakistan Oilfields Limited	7.3%
Oil & Gas Development Company Limited	7.2%
Engro Corporation Limited	6.9%
Pakistan Petroleum Limited	6.3%
Mari Petroleum Company Limited	4.6%
Hub Power Company Limited	4.5%
Bank Al-Falah Limited	3.9%
Bank AL-Habib Limited	3.3%
Engro Fertilizers Limited	3.1%
United Bank Limited	3.0%

#### Others

#### Provision against Sindh Workers' Welfare Fund's liability

PPF-EQ has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 3.77 million, if the same were not made the NAV per unit would be higher by Rs. 2.6740 and YTD return would be higher by 0.47%. For details investors are advised to read Note 9.2 of the latest Financial Statements for the quarter ended September 30, 2017 of PPF.

PPF-DT has maintained provisions against Sindh Workers'Welfare Fund's liability to the tune of Rs. 1.37 million , if the same were not made the NAV per unit would be higher by Rs. 0.6045 and YTD return would be higher by 0.26%. For details investors are advised to read Note 9.2 of the latest Financial Statements for the quater ended September 30, 2017 of PPF

PPF-MM has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.34 million, if the same were not made the NAV per unit would be higher by Rs 0.4117 and YTD return would be higher by 0.20%. For details investors are advised to read Note 9.2 of the latest Financial Statements for the quarter ended September 30, 2017 of PPF

#### PPF - Money Market (%age of Total Assets)

Particulars	Nov-17	Oct-17	
Cash	23.6%	24.0%	
T-Bills	41.9%	41.7%	
Others including receivables	0.7%	0.6%	
Term Deposits with Banks	33.8%	33.7%	

# PPF - Debt (%age of Total Assets)

Particulars	Nov-17	Oct-17	
Cash	12.5%	19.0%	
PIBs	2.2%	2.2%	
TFCs	21.6%	16.7%	
T-Bills	26.1%	25.1%	
Others including receivables	1.1%	0.7%	
Term Deposits with Banks	36.5%	36.3%	

# PPF - Equity (%age of Total Assets)

Particulars	Nov-17	Oct-17
Cash	8.2%	2.7%
Oil & Gas Exploration Companies	25.3%	26.8%
Commercial Banks	16.7%	13.4%
Power Generation & Distribution	4.6%	7.6%
Fertilizer	10.0%	7.2%
Automobile Assembler	6.0%	6.0%
Other equity sectors	26.3%	30.2%
Others including receivables	2.9%	6.1%

# Performance Information & Net Assets

Particulars	PPF-EQ*	PPF-DT**	PPF-MM**
Year to Date Return (%)	-15.89	4.33	4.30
Month to Date Return (%)	1.38	4.65	4.22
Since inception (%)	375.24	8.49	7.57
Net Assets (PKR M)	669.56	529.72	175.80
NAV (Rs. Per unit)	475.34	233.94	213.99

#### Returns are computed on the basis of NAV to NAV with dividends reinvested

	2013	2014	2015	2016	2017
PPF - EQ*	55.70	49.60	37.95	10.77	35.72
PPF - DT**	10.10	7.16	16.85	7.35	4.31
PPF - MM**	8.20	7.15	7.17	4.40	4.30
*Total Return ** Annualized return					

#### DISCLAIMER





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