

# ANNUAL 2018 REPORT

Funds Under Management of MCB-Arif Habib Savings and Investments Limited



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#### **FUND'S INFORMATION**

Management Company MCB-Arif Habib Savings & Investments Limited

24th Floor, Centre Point, Off Shaheed-e-Millat Expressway

Near K.P.T. Interchange, Karachi.

Board of Directors Mian Muhammad Mansha Chairman

Mr. Nasim Beg Vice Chairman

Mr. Muhammad Saqib Saleem Chief Executive Officer

Dr. Syed Salman Ali Shah
Director
Mr. Haroun Rashid
Director
Mr. Ahmed Jahangir
Director
Mr. Samad A. Habib
Director
Mr. Mirza Qamar Beg
Director

Director

Audit CommitteeMr. Haroun RashidChairmanMr. Ahmed JahangirMember

Mr. Mirza Qamar Beg Member Mr. Nasim Beg Member

Risk Management Committee Mr. Mirza Qamar Beg Chairman Mr. Ahmed Jahangir Member

Mr. Nasim Beg Member

Human Resource & Dr. Syed Salman Ali Shah Chairman Remuneration Committee Mr. Nasim Beq Member

Mr. Nasim Beg Member
Mr. Haroun Rashid Member
Mr. Ahmed Jahangir Member
Mr. Muhammad Sagib Saleem Member

Chief Executive Officer Mr. Muhammad Saqib Saleem
Chief Operating Officer & Mr. Muhammad Asif Mehdi Rizvi
Company Secretary

Chief Financial Officer Mr. Abdul Basit

Trustee Central Depositary Company of Pakistan Ltd.

CDC House, 99-B, Block 'B'S.M.C.H.S

Main Shahra-e-Faisal Karachi Tel: (92-21) 111-111-500 Fax: (92-21) 34326053 Web: www.cdcpakistan.com

Bankers Habib Metropolitan Bank Limited

United Bank Limited Habib Bank Limited MCB Bank Limited Bank Al Falah Limited Silk Bank Limited

Standard Chartered Bank Limited

Summit Bank Limited Bank Al Habib Limited Allied Bank Limited JS Bank Limted

National Bank of Pakistan

Auditors A.F Ferguson & Co.
Chartered Accountants

(A Member Firm of PWC Network)

State Life Building 1-C
I.I. Chundrigar Road, Karachi.

Legal Advisor Bawaney & Partners

3rd & 4th Floor, 68 C, Lane 13, Bukhari Commercial Area

Phase VI, D.H.A., Karachi

Rating AM2++Asset Manager Rating assigned by PACRA

# REPORT OF THE DIRECTOR OF THE MANAGEMENT COMPANY FOR THE YEAR ENDED JUNE 30, 2018

#### Dear Investor,

On behalf of the Board of Directors, We are pleased to present **MCB Pakistan Stock Market Fund** accounts review for the year ended June 30, 2018.

#### **ECONOMIC OVERVIEW**

FY18 has been a rollercoaster ride of contradicting economic indicators with benign inflation and healthy LSM growth positively contributed to the economy, while mounting fiscal pressure, falling FX reserves, and political turmoil created a negative impact on the economy. Upward trending global commodity prices, especially rising crude oil prices, further added to the woes of the local economy.

GDP growth is expected to set at a record 10 years high of ~5.7% supported by a robust industrial and services sector growth. The marked end of power crises along with easing monetary cycle has led to an expansion in LSM growth which is expected to post a growth of ~7% for FY18. Inflation as measured by CPI has averaged ~4.0% owing to adequate supply of commodities and a stable currency during the most part of the year. However, for FY19, we expect CPI to jack up to average of ~7.5% owing to rising commodity prices along with weakness in currency. Furthermore, the weaker currency is also expected to shoot up the core inflation above 8.0%.

External sector has been the Achilles heel as a record high current account deficit along with financial flows by both bilateral and multilateral institutions have caused a scarcity of dollars. Current account deficit soared to USD 18 billion, nearly 5.8% of the GDP raising alarm bells for the economy. As a result of which, foreign exchange reserves of SBP have depleted by USD 6.5 bn during FY18 to USD 9.7 bn, providing a mere import coverage of ~2.0x. By large, Pakistan could be heading towards another IMF program during the second quarter of next fiscal year unless significant flows are generated via the amnesty scheme.

#### **EQUITIES MARKET OVERVIEW**

Equities turned red after a span of nearly 9 years, as the benchmark index lost ~10% during the year. Both economic and political factors continued to haunt the investors; with the dominant theme prevailing around the external account crisis. Foreigners' in view of weak currency, kept offloading local equities, selling USD 288 mn of stocks which was mainly absorbed by Insurance companies (~USD 204 Mn) and Companies (~USD 100 Mn). Trading volumes during the year averaged around 174 mn shares/ USD 8.15 bn depicting a massive decline of ~49%/47% YoY respectively. Cyclicals had the worst year as emerging concerns on the economic growth kept the investors at bay. Cement and Autos were major laggards as they lost ~42% and 30% respectively. Cements declined due to increasing coal prices and imminent supply additions in the sector. While, Autos lost mainly due to a weak local currency along with negative sentiments emanating post budget due to government's announcement of barring non-filers from purchasing vehicles. Power sector shrank by ~20% due to rising circular debt resulting in non-payment of dividends by some companies and shut-down of some FO plants post government orders. E&Ps and Fertilizers were the only major sectors providing positive return, gaining 20% and 3% respectively. Against the market movement, E&Ps posted a considerable gain of ~20% YoY due to surge in average oil prices by 29%. Fertilizer rallied due to improved sector dynamics in the form of comfortable inventory levels and enhanced pricing power of the manufacturers being reflected in increased fertilizer prices post-budget.

#### **FUND PERFORMANCE**

During the period, PSM generated a return of -7.51% as compared to a return of -10.00% witnessed by the KSE100 Index, outperforming the benchmark by 2.49%. Overall equity exposure stood at 93.0% on June 30, 2018. The fund remained vigilant of the external factors and the investment strategy was maneuvered considering the fundamental developments. Changes in sector level allocation include decrease in exposure in Cement while allocation was increased in Commercial Banks and Oil & Gas Exploration Companies.

The Net Assets of the fund as at June 30, 2018 stood at Rs. 10,113 million as compared to Rs. 11,629 million as at June 30, 2017 registering a decrease of 13.04%.

The Net Asset Value (NAV) per unit as at June 30, 2018 was Rs. 94.8056 as compared to opening NAV of Rs. 102.5017 per unit as at June 30, 2017 registering a decrease of -7.6961 per unit.

#### **FUTURE OUTLOOK**

For the next year, the economic growth is expected to slightly slow down as a weak currency and tighter monetary policy will rein on the consumption patterns. However, increased power supply along with the documentation of economy will

# REPORT OF THE DIRECTOR OF THE MANAGEMENT COMPANY FOR THE YEAR ENDED JUNE 30, 2018

provide a respite to the economic managers during this critical juncture. We share the optimism on better governance & long term prospects for economic revival amid more focused and sincere efforts to address chronic issues on economic front by the new government; however, the path is likely to be tough and with a number of potentially un-popular policy steps. Given initial plans of PTI (ruling party) some sense of policy steps can be expected but given the precarious economic conditions, we think immediate term measures to address twin deficits are critical. Fiscal side is also expected to weaken as reckless spending by the government will cause fiscal deficit to cross above 6.0% of GDP. Given pressures on the external front along with rising inflation, State Bank is expected to further tighten the monetary policy, with 100 bps already increased, which shall result in higher debt servicing cost for the government during the next fiscal year. Along with entry to the IMF program, which will aim to curtail the fiscal deficit, developmental expenditures will be sharply cut during the next year.

On the equity side, post elections, we shall closely monitor the environment to incorporate the new policy guidance as it becomes available. In broader terms, we believe, the last two years market performance (down approx. 20% from peak levels) has reflected the concerns on political and economic direction & also reflected in performance of cyclical stocks where correction in stock prices is even sharper. We continue to reiterate our stance that current levels offer little downside potential which puts in a lot of comfort for long term investors. We believe upside in stocks shall unveil only gradually as confidence reigns back and economic policies shape the outlook in the expected manner. Therefore, going forward, stocks offer long term investment opportunity with rewards for patient investors. We continue to track trends in the economic indicators of the country and adjust our portfolio accordingly. Our Top-Down analysis favors sectors that benefit from currency depreciation and higher interest rates; however, we cannot ignore the individual company dynamics along with their prices that can play an important role in security selection.

#### **Corporate Governance**

The Fund is committed to implement the highest standards of corporate governance. With seven (7) non-executive directors including three (3) independent Directors on the Board, as governing body of the Management Company, the Board is accountable to the unit holders for good corporate governance. Management is continuing to comply with the provisions of best practices set out in the code of corporate governance particularly with regard to independence of non-executive directors. The Fund remains committed to conduct business in line with listing regulations of Pakistan Stock Exchange, which clearly defined the role and responsibilities of Board of Directors and Management.

The following specific statements are being given to comply with the requirements of the Code of Corporate Governance:

- a. Financial statements present fairly its state of affairs, the results of operations, cash flows and changes in equity.
- b. Proper books of accounts of the Fund have been maintained.
- c. Appropriate accounting policies have been consistently applied in the preparation of financial statements and accounting estimates are based on reasonable and prudent judgment.
- d. International Financial Reporting Standards, as applicable in Pakistan, provisions of the Non-Banking Finance Companies (Establishment & Regulations) Rules, 2003, Non-Banking Finance Companies and Notified Entities Regulations, 2008, requirements of the respective Trust Deeds and directives issued by the Securities & Exchange Commission of Pakistan have been followed in the preparation of financial statements.
- e. The system of internal control is sound in design and has been effectively implemented and monitored with ongoing efforts to improve it further.
- f. There are no doubts what so ever upon the Fund's ability to continue as going concern.
- g. There has been no material departure from the best practices of Corporate Governance.
- h. Outstanding statutory payments on account of taxes, duties, levies and charges, if any have been fully disclosed in the financial statements.
- i. The statement as to the value of investments of provident/gratuity and pension fund is not applicable on the Fund but applies to the Management Company; hence no disclosure has been made in the Directors' Report.
- j. All the directors have completed the Directors Training Programme course or are exempt from attending training course due to sufficient working experience.
- k. The detailed pattern of unit holding, as required by NBFC Regulations are enclosed.
- I. The details of attendance of Board of Directors meeting is disclosed in financial statements. Below is the details of committee meetings held during the year ended June 30, 2018:

#### 1. Meeting of the Audit Committee.

During the year, nine (9) meetings of the Audit Committee were held. The attendance of each participant is as follows:

# REPORT OF THE DIRECTOR OF THE MANAGEMENT COMPANY FOR THE YEAR ENDED JUNE 30, 2018

		Number	Number of meetings			
	Name of Persons		Attendance required	Attended	Leave granted	
1.	Mr. Haroun Rashid	9	9	6	3	
2.	Mr. Ahmed Jahangir	9	9	9	-	
3.	Mr. Nasim Beg	9	9	7	2	
4.	Mr. Mirza Qamar Beg	9	9	7	2	

#### 2. Meeting of the Human Resource and Remuneration Committee.

During the year, five (5) meetings of the Human Resource and Remuneration Committee were held. The attendance of each participant is as follows:

		Number	Number of meetings			
	Name of Persons		Attendance required	Attended	Leave granted	
1	Dr. Syed Salman Shah	5	5	5	_	
2.	Mr. Nasim Beg	5	5	5	_	
3.	Mr. Ahmed Jahangir	5	5	5	-	
4.	Mr. Haroun Rashid	5	5	3	2	
5.	Mr. Muhammad Saqib Saleem -C	CEO 5	5	5	-	

- In the meeting held on September 14, 2018, the Risk Committee of the Board was formed consisting of the following members:
  - (i) Mr. Mirza Qamar Beg Chairman
  - (ii) Mr. Nasim Beg
  - (iii) Mr. Ahmed Jahangir

#### **EXTERNAL AUDITORS**

The fund's external auditors, A.F.Ferguson & Co. Chartered Accountants, have retired during the year & Ernst & Young Ford Rhodes Chartered Accountants have been appointed as an external auditors of the fund for financial year ending June 30, 2019. Ernst & Young Ford Rhodes Chartered Accountants has also expressed their willingness to act as the fund auditors.

#### **ACKNOWLEDGMENT**

The Board is thankful to the Fund's valued investors, the Securities and Exchange Commission of Pakistan and the Trustees of the Fund for their continued cooperation and support. The Directors also appreciate the efforts put in by the management team.

On behalf of Directors,

Muhammad Saqib Saleem Chief Executive Officer September 14, 2018 Nasim Beg Director / Vice Chairman 3- ستمبر 2018،14 کے منعقد میٹنگ میں بورڈ کی رسک کمیٹی کا قیام کیا گیا ہے،جس کے اراکین مندرجہ ذیل ہیں:

جناب مرزاقمر بیگ چیئر مین

2 جناب نسيم بيگ

3 جناب احمدجهانگیر

### خارجی آڈیٹرز

فنڈ کے خارجی آڈیٹرن' اے ایف فرگون اینڈ کمپنی چارٹرڈاکا وَئٹنٹس' نے 30 جون 2019ء کوختم ہونے والے اگلے سال کے لئے فنڈ کے آڈیٹرز کے طور پرکام جاری رکھنے پر رضامندی ظاہر کی ہے۔ بورڈ کی آڈٹ کمپنی نے 30 جون 2019ء کوختم ہونے والے سال کے لئے فنڈ کے آڈیٹرز کے طور پراے ایف فرگون اینڈ کمپنی چارٹرڈاکا وَئٹنٹس کی دوبارہ تقرری کی سفارش کی ہے۔

### اظهارتشكر

بورڈ آف ڈائر یکٹرز فنڈ کے گراں قدرسر مایہ کاروں، سیکیو رٹیز اینڈ ایمپیخ نمیشن آف پا کستان اور فنڈ کےٹرسٹیز کی مسلسل معاونت اور پشت پناہی کے لئے شکر گزار ہے۔علاوہ ازیں، ڈائر یکٹرز مینجمنٹ ٹیم کی کوششوں کو بھی خراج تحسین پیش کرتے ہیں۔

من جانب ڈائر یکٹرز،

مج ها ق سليم

چیف ایگزیکٹوآ فیسر

14 ستمبر 2018ء

سنیم بیگ ڈائر یکٹر ۱ وائس چیئر مین

- f. فنڈ کے کاروبار جاری رکھنے کی صلاحیت میں کوئی شبہات نہیں ہیں۔
- g. کارپوریٹ گورنینس کی بہترین روایات سے کوئی قابل ذکر انحراف نہیں کیا گیا ہے۔
- h. واجبُ الا داء مسيسز، ڈیوٹیز محصولات اور چار جز (اگرکوئی ہیں تو) ملحقہ آ ڈٹشدہ مالیاتی گوشواروں میں مکمل طور برخلا ہر کیے گئے ہیں۔
- i. پراویڈنٹ / گریچوئٹی فنڈ اور پینشن فنڈ میں سر مابیکاریوں کی مالیت کے اشیٹمنٹ کا اطلاق فنڈ پڑنہیں ہوتا کیکن مینجمنٹ کمپنی پر ہوتا ہے، چنانچیڈ ائر یکٹرزر پورٹ میں اس حوالے سے کوئی معلومات فعا ہڑنمیں کی گئی ہیں۔
  - j. تمام ڈائر یکٹرز' ڈائر یکٹرزٹریننگ پروگرام' مکمل کر چکے ہیں یا خاطرخواہ تجربے کی بنیاد پرتربیتی کورس میں شرکت سے مشتیٰ ہیں۔
    - k. این بی ایف می کے قواعد و ضوابط کے تحت مطلوب یونٹ ہولڈنگ کا تفصیلی خا کہ کت ہے۔
- ا. بورڈ آف ڈائر یکٹرز کی میٹنگ میں حاضری کی تفصیلات مالیاتی گوشواروں میں پیش کی گئی ہیں۔ 30 جون 2018 ء کوختم ہونے والے سال کے دوران ہونے والی کمیٹی میٹنگز کی تفصیلات درج ذیل ہیں:

1. آڈٹ کمیٹی کی میٹنگ دوران سال آڈٹ کمیٹی کی نو (9) میٹنگز منعقد ہوئیں ۔ شرکاء کی حاضری درج ذیل ہے:

	میٹنگز کی تعداد			
منظورشده رخصت	حاضري	مطلوبه حاضري	منعقده میٹنگز کی تعداد	نام
3	6	9	9	1. جناب ہارون رشید
-	9	9	9	2. جناب احمد جهانگير
2	7	9	9	3. جناب نیم بیگ
2	7	9	9	4. مرزامگرقمربیگ

# 2. ہیومن ریسورس اینڈ رمیوزیش سمیٹی کی میٹنگ

دورانِ سال ہیومن ریسورس اینڈرمیونریش کمیٹی کی پانچ (05) میٹنگز منعقد ہوئیں۔شرکاء کی حاضری درج ذیل ہے:

	میٹنگز کی تعداد			
منظورشده رخصت	حاضري	مطلوبه حاضري	منعقده میٹنگز کی تعداد	نام
-	5	5	5	1. ڈاکٹرستید سلمان شاہ
-	5	5	5	2. جناب سیم بیگ
-	5	5	5	3. جناب احمد جهانگير
2	3	5	5	4. جناب ہارون رشید
-	5	5	5	5. جناب محمد ثا قب سليم (سياىاو)

مالیاتی جہت میں بھی ضعف متوقع ہے کیونکہ حکومت کے بے دریغ خرج کے باعث مالیاتی خسارہ مجموعی ملکی پیداوار (GDP) کے 6.0% سے تجاوز کر جائے گا۔ فارجی رُخ پر متعدد دباؤ کے ساتھ ساتھ افراطِ زر میں اضافے کے پیشِ نظر اسٹیٹ بینک کی جانب سے مالیاتی پالیسی میں مزید تختی متوقع ہے، جبکہ 100 bps اضافہ پہلے ہی ہو چکا ہے، جس کے نتیج میں حکومت کے لیے اگلے مالی سال کے دوران قرضوں کی واپسی کی لاگت میں اضافہ ہوجائے گا۔ آئی ایم ایف پروگرام میں داخلے کے ساتھ ساتھ، جس کا مقصد مالیاتی خسارے میں کی ہوگا، ترقیاتی افراجات میں بھی اگلے سال تیزی سے کی کی جائے گی۔

ا یکوٹی کی جہت پرانتخابات کے بعدہم ماحول کی باریک بینی سے نگرانی کریں گے تاکہ پالیسی کے حوالے سے نئی راہنمائی کے دستیاب ہوتے ہی اس پر عملدرآ مدکر سکیس۔ وسیع تر تناظر میں ہم سیحھے ہیں کہ مارکیٹ کی گزشتہ دو برسوں کی کارکردگی (اونچی ترین سطے سے تقریبًا 20% کم) سیاسی اور معاشی سمت پر خدشات کی عکاسی ہوئی ہے، اور دورانی اسٹاکس کی کارکردگی کی بھی عکاسی ہوئی ہے جہاں اسٹاکس کی قیمتوں میں تھیج مزید تیز ہے۔ ہم اپنے مؤقف پر قائم ہیں کہ موجودہ سطحوں پر کی کی محدود استعداد ہے جس کی بدولت طویل المیعادسر مابیکاروں کو خاطر خواہ سہولت فراہم ہوتی ہے۔ ہم سیحھے ہیں کہ اسٹاکس میں ترقی بتدریخ ظاہر ہوگی جب اعتماد بحل میں صبر کے اور معاشی پالیسیاں حالات کو تو قعات کے مطابق ڈھالیس گی۔ چنانچ آگے بڑھے ہوئے اسٹاکس طویل المیعادسر مابیکاری کا موقع فراہم کرتے ہیں جس میں صبر کے ساتھ چلنے والے سرمابیکاروں کے لیے منافع ہوگا۔ ہم بدستور ملک کی معاشی علامات کے رجحانات پر نظر رکھ کران کے مطابق اپنے دائرہ کار میں تبدیلیاں لا رہے میں۔ ہمارا میں جماعت کرتا ہے؛ تاہم ،ہم ممپنی کے انفرادی عناصراوران کی قیمتوں کو قلم انداز نہیں کر سکتے جن سے سیکیورٹی کے انتخاب میں اہم کر دارادا ہو سکتا ہے۔

# كار پورىڭ گورنىنس

فنڈ کار پوریٹ گورنینس کے اعلیٰ ترین معیارات نافذ کرنے کے لئے پُرعزم ہے۔ سات (7) نان ایگزیکٹوڈ ائر یکٹر زہشمول تین (3) خود مختار ڈائر یکٹر پر مشتمل بورڈ منجمنٹ کمپنی کے انتظامیہ کار پوریٹ گورنینس کے ضابطہ اخلاق کی منجمنٹ کمپنی کے انتظامیہ کار پوریٹ گورنینس کے ضابطہ اخلاق کی بہترین طریقوں سے متعلق شقوں کی ، خاص طور پر نان ایگزیکٹوڈ ائر یکٹرز کی خود مختاری کے حوالے سے ، بدستورتعیل کررہی ہے۔ فنڈ پاکتان اسٹاک ایسین کے لسٹنگ قوانین کے مطابق کاروبار جاری رکھنے کے لیے پُرعزم ہے جن میں بورڈ آف ڈائر یکٹرز اور مینجمنٹ کے کردار اور ذمہ داریوں کی وضاحت کی گئی ہے۔ ذیل میں کارپوریٹ گورنینس کے ضابطہ واخلاق کی شرائط کی تقیل کے لئے خصوصی بیانات دیئے جارہے ہیں:

- a. مالیاتی گوشوار نے فنڈ کے معاملات کی صورتحال ،اس کی سرگرمیوں کے نتائج ،نفذکی آمدور فنت اورا یکوٹی میں تبدیلیوں کی منصفانہ عکاسی کرتے ہیں۔ b. فنڈ کی درُست بگس آف اکا وَنٹس تیار کی گئی ہیں۔
  - c مالياتی گوشواروں کی تياری ميں موزوں اکا ؤنٹنگ پاليسيوں کا اطلاق کيا گياہے اور اکا ؤنٹنگ تخمينے معقول اورمختاط اندازوں پربنی ہيں۔
- d. مالیاتی گوشواروں کی تیاری میں بین الاقوامی مالیاتی رپورٹنگ کے معیار، جس حد تک ان کا پاکستان میں اطلاق ہوتا ہے، نان بینکنگ فنانس کمپنیز (اسٹابلشمنٹ اینڈریگیولیشنز ) کے ضوابط، 2003ء، نان بینکنگ فنانس اینڈنوٹیفائیڈ انسٹ ٹلیسز ریگیولیشنز، 2008ء، متعلقہ ٹرسٹ Deeds کی شرائط اور سیکیورٹیز اینڈ اینڈریکیولیشنز، 2008ء، متعلقہ ٹرسٹ کا تھیل کی شرائط اور سیکیورٹیز اینڈ اینڈریکیولیشنز، 2008ء، متعلقہ ٹرسٹ کا تھیل کی گئی ہے۔
  - e. انٹرن کنٹرول کا نظام شکم خطوط پراستواراورمؤ ثرانداز میں نافذ کیا گیا ہے اوراس کی مؤثر نگرانی کی جاتی ہے،اوراسے مزید بہتر بنانے کی کوششیں جاری ہیں۔

Cyclicals کے لیے یہ بدترین سال تھا کیونکہ معاشی ترقی کے حوالے سے بڑھتے ہوئے خدشات کے باعث سرمایہ کاروں کی حوصلہ شکنی ہوئی۔ سیمنٹ اور آٹوز بالترتیب 42% اور 30% کی کے باعث پسماندہ ترین شعبے سے۔ سیمنٹ کے شعبے میں پسماندگی کی وجہ کو کلے کی بڑھتی ہوئی قیمتیں اور فراہمیوں میں اضافہ ہے، جبکہ آٹوز میں پسماندگی کے بنیادی عوامل کمزوررو پیہ، اور بجٹ کے بحد ٹیکس ریٹرن فائل نہ کرنے والوں کے لیے گاڑیوں کی خریداری پر پابندی کے حکومتی اعلان سے پراہونے والے منفی حذبات ہیں۔

بچل کے شعبے میں %20 کی ہوئی جس کا سب بیتھا کہ گردثی قرضوں میں اضافے کی وجہ سے پچھ کمپنیوں نے ڈیویڈنڈکی ادائیگی نہیں کی اور حکومتی احکام کے بعد پچھ کے اور خلاف E&Ps بندگردیئے گئے۔ صرف E&Ps اور فرٹیلائزرزکے شعبوں میں بالتر تیب %20 اور %3 ترقی ہوئی۔ E&Ps نے مارکیٹ کی صور تحال کے برخلاف 20% منافع دیا جس کی وجہ تیل کی اوسط قیمتوں میں %29 اضافہ ہے۔ فرٹیلائزرز میں ترقی کا سبب اس شعبے کے عوامل میں بہتری ہے، اور اس کے اسباب یہ ہیں کہ انویئٹری باسہولت سطوں پر رہی، اور مینوفیکچررز کے قیمتیں طے کرنے کے اختیار میں اضافہ ہوا جس کی عکاسی بجٹ کے بعد فرٹیلائزرز کی قیمتوں میں اضافہ ہوا جس کی عکاسی بجٹ کے بعد فرٹیلائزرز کی قیمتوں میں اضافہ ہوا جس کی عکاسی بحث کے بعد فرٹیلائزرز کی قیمتوں میں اضافہ نے سے ہوئی۔

# فنڈ کی کارکردگی

دورانِ مدّت فنڈ کا منافع %7.51- تھا جبکہ KSE 100 اینڈ کیس کا منافع %10.00- تھا، لینی فنڈ نے مقررہ معیار سے %2.49 بہتر کارکردگی کا مظاہرہ کیا۔ ایکوٹی کی مجموعی شمولیت 30 جون 2018ء کو %93.0 تھی۔ فنڈ خارجی عوائل سے چو کتا رہا اور بنیا دنوعیت کی ترقیاتی پیش رفت کے پیشِ نظر سر ماید کاری کے لائح عمل میں مطلوبہ تبدیلی کی گئی۔ سیکٹر کی سطح کے اختصاص میں سیمنٹ میں کی جبکہ کمرشل بینکوں اور آئل اینڈ کیس ایک پلوریش میں اضافہ شامل ہیں۔ مقابلے میں 30 جون 2018ء کو فنڈ کے مقابلے میں دو پے کے مقابلے میں 11,629ء کو فنڈ کے 11,629 میں دو پے کے مقابلے میں 30 جون 2018ء کی ہے۔

30 جون 2018ء کوفنڈ کی net اٹا شہ جاتی قدر (NAV) فی یونٹ 94.8056 روپے تھی، جو 30 جون 2017ء کو 102.5017 روپے ابتدائی NAV کے مقابلے میں 7.6961- فی یونٹ کی ہے۔

# مستقتل كامنظر

ا گلے سال معاثی ترقی میں پھے ست رفتاری متوقع ہے کیونکہ کھیت کے رجمان پر کمزور روپیہ اور ننگ مالیاتی پالیسی کا راج رہے گا۔ تاہم زیادہ بحلی کی فراہمی کے ساتھ ساتھ معیشت کی دستاویزی کی بدولت اس اہم موڑ پر معاثی منظمین کو سہولت میسر ہوگی۔ دیرینہ مسائل کے حل کے لیےنی حکومت کی مرکوز اور مخلصانہ کو ششوں کے پیشِ نظر ہم بہتر طرزِ حکومت اور معاثی بحالی کے طویل المیعاد امکانات کے حوالے سے پُر اُمید ہیں، تاہم راستہ دُشوار اور پالیسی میں متعدد نالیسندیدہ اقد امات سے پُر ہوسکتا ہے۔ پاکستان تح یکِ انصاف (حکمر ان جماعت ) کے ابتدائی منصوبوں کی روشنی میں بہتر پالیسی اقد امات کی توقع کی جاسکتی ہے، لیکن خطر ناک معاثی حالات کے پیشِ نظر ہم جھتے ہیں کہ فوری میعادوالے اقد امات ہے حدضر وری ہیں تا کہ جڑواں خساروں پر توجہ دی جاسکتے۔

#### عزيزسر ماييكار

بورڈ آف ڈائر یکٹرز کی جانب سے ایم سی بی پاکستان اسٹاک مارکیٹ فنڈ کے 30 جون 2018ء کو اختتام پذیر ہونے والے سال کے اکا وُنٹس کا جائزہ پیشِ خدمت ہے۔

### معيشت كالمجموعي جائزه

مالی سال 2018ء متضاد معاشی علامات کے مدو جزر سے بھر پورر ہا۔ مُفید افراطِ زراور LSM کی خاطر خواہ ترقی نے معیشت میں مثبت کر دارادا کیا جبکہ بڑھتے ہوئے قیتوں نے ملکی ہوئے فیر ملکی زرِ مبادلہ کے گھٹے ہوئے ذخائر اور سیاسی ہلچل نے منفی اثرات مریّب کیے۔عالمی اشیاء، خصوصًا خام تیل، کی بڑھتی ہوئی قیتوں نے ملکی معیشت کے مسائل میں مزیداضافہ کیا۔

مجموع مکی پیداوار (GDP) میں %5.7 ترقی متوقع ہے جوگزشتہ دہائی کی سب سے اونچی سطے ہے، اور اس میں صنعتی اور خدمات کے شعبے کی بھر پور ترقی کی معاونت شامل ہے۔ بجلی کے بحران کے خاتے اور مالیاتی چکر میں زمی کے نتیج میں LSM کی ترقی میں وسعت ہوئی ہے جو مالی سال 2018ء میں %7 متوقع ہے۔ معاونت شامل ہے۔ بجلی کے بحران کے خاتے اور مالیاتی چکر میں زمی کے نتیج میں LSM کی ترقی میں وسعت ہوئی ہے جو مالی سال کا کشر حصے کے دوران اشیاء کی خاص کی بدولت ہے۔ ہو سال کے اکثر حصے کے دوران اشیاء کی خاص کی بدولت ہے۔ تاہم مالی سال 2019ء کے لیے توقع ہے کہ اشیاء کی برطتی ہوئی قیتوں اور رو پیمن صنعف کے باعث CPI بڑھ کر %7.5 اوسط تک بہڑ جائے گا۔ مزید بران ،کمزور رو پیم متوقع طور پر افراط زرکو %8.0 سے اونچی سطح پر لے جائے گا۔

خارجی شعبہ نازک مقام رہا کیونکہ کرنٹ اکاؤنٹ کے اب تک کے سب سے زیادہ خسارے کے ساتھ ساتھ دوجہتی اور کثیر الجہتی ، دونوں قتم کے اداروں کی جانب سے مالیاتی آمدورفت کے باعث ڈالر میں قات ہوگئی ہے۔ کرنٹ اکاؤنٹ کا خسارہ 18 بلین ڈالر تک پہنچ گیا، یعنی GDP کا تقریبًا %5.8 ، جومعیشت کے لیے خطرے کی گھنٹی ہے۔ اس کے نتیج میں مالی سال 2018ء کے دوران اسٹیٹ بینک آف پاکستان کے غیر ملکی زرمبادلہ کے ذخائر 6.5 بلین ڈالر کم ہوکر 9.7 بلین ڈالر رہ گئے ، جس سے صرف 2.0x درآمداتی تلافی فراہم ہوئی۔ مجموعی طور پراگلے مالی سال کی دوسری سہ ماہی کے دوران پاکستان ایک اور IMF پروگرام کے دُنٹے پرگامزن ہوسکتا ہے، سوائے اس کے کہا پمنسٹی اسکیم کے ذریعے خاطر خواہ آمدورفت پیدا کی جائے۔

### ا يكوشيز ماركيث كالمجموعي جائزه

ا یوٹیز تقریبا 9 سال کے عرصے کے بعد خطرے کی حدود میں آگئیں کیونکہ انڈیکس کے مقررہ معیار میں دورانِ سال %10 کی ہوئی۔معاشی اور سیاسی، دونوں عوامل نے سرمایہ کاروں کو پریشان کیےرکھا جن میں اہم ترین موضوع خارجی اکاؤنٹ کا بحران تھا۔ کمزور دو پے کے پیشِ نظر غیر ملکی سرمایہ کارمقامی ایوٹیز سے دستبردار ہوتے رہے، اور 288 ملین ڈالر مالیت کے اسٹاکس فروخت کیے جن کازیادہ تر اثر انشورنس کمپنیوں ( 204 ملین ڈالر ) اور کمپنیوں ( 100 ملین ڈالر ) نے قبول کیا۔دورانِ سال تجارتی جم کااوسط تقریبا 174 ملین مسلم میں گاری گارتھا، جو بالتر تیب %49 / %40 کی بڑی کمی تھی۔

# REPORT OF THE FUND MANAGER FOR THE YEAR ENDED JUNE 30, 2018

#### **Fund Type and Category**

Pakistan Stock Market Fund (PSM) is an Open-End Equity Scheme.

#### **Fund Benchmark**

The benchmark for PSM is KSE 100 Index.

#### **Investment Objective**

The objective of the fund is to provide investors long term capital appreciation from its investment in Pakistani equities

#### **Investment Strategy**

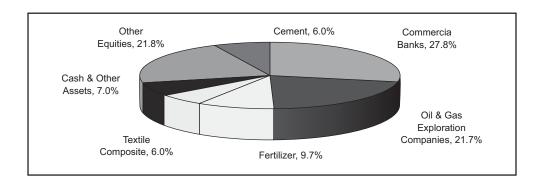
Pakistan Stock Market Fund (PSM) is an open end equity fund that invests in quality stocks listed in Pakistan. The fund is actively managed and fundamental research drives the investment process. Fundamental outlook of sectors/companies and DCF (discounted cash flow) valuations are the primary factors in sectors' allocation and stock selection. Major portion of the fund's portfolio is high quality liquid stocks. The funds which are not invested in equities are required to be kept in bank deposits and short-term money market instruments/ placements.

#### Manager's Review

During the period, PSM generated a return of -7.51% as compared to a return of -10.00% witnessed by the KSE100 Index, outperforming the benchmark by -2.49%. Overall equity exposure stood at 93.0% on June 30, 2018.

The fund remained vigilant of the external factors and the investment strategy was maneuvered considering the fundamental developments. Changes in sector level allocation include decrease in exposure in Power Generation & Distribution while allocation was increased in Banks, E&Ps & Fertilizers.

The Net Assets of the fund as at June 30, 2018 stood at Rs. 10,113 million as compared to Rs. 11,629 million as at June 30, 2017 registering a decrease of 13.04%. The Net Asset Value (NAV) per unit as at June 30, 2018 was Rs. 94.8056 as compared to opening NAV of Rs. 102.5017 per unit as at June 30, 2017 registering a decrease of 7.6961 per unit.



Syed Abid Ali Fund Manager

Karachi: September 06, 2018

#### TRUSTEE REPORT TO THE UNIT HOLDERS

CENTRAL DEPOSITORY COMPANY OF PAKISTAN LIMITED

**Head Office:** 

CDC House, 99-B, Block 'B', S.M.C.H.S., Main Shahra-e-Faisal, Karachi - 74400, Pakistan. Tel: (92-21) 111-111-500 Fax: (92-21) 34326020 - 23 URL: www.cdcpakistan.com Email: info@cdcpak.com





#### TRUSTEE REPORT TO THE UNIT HOLDERS

#### MCB PAKISTAN STOCK MARKET FUND

Report of the Trustee pursuant to Regulation 41(h) and clause 9 of Schedule V of the Non-Banking Finance Companies and Notified Entities Regulations, 2008

We Central Depository Company of Pakistan Limited, being the Trustee of MCB Pakistan Stock Market Fund (the Fund) are of the opinion that MCB-Arif Habib Savings and Investments Limited being the Management Company of the Fund has in all material respects managed the Fund during the year ended June 30, 2018 in accordance with the provisions of the following:

- Limitations imposed on the investment powers of the Management Company under the constitutive documents of the Fund;
- (ii) The pricing, issuance and redemption of units are carried out in accordance with the requirements of the constitutive documents of the Fund; and
- (iii) The Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003, the Non-Banking Finance Companies and Notified Entities Regulations, 2008 and the constitutive documents of the Fund.

Aftab Ahmed Diwan Chief Executive Officer

Central Depository Company of Pakistan Limited

Karachi: September 19, 2018



#### INDEPENDENT AUDITOR'S REPORT TO THE UNIT HOLDERS



#### A·F·FERGUSON&CO.

#### INDEPENDENT AUDITOR'S REPORT

To the Unitholders of MCB Pakistan Stock Market Fund

#### Report on the Audit of the Financial Statements

#### Opinion

We have audited the financial statements of MCB Pakistan Stock Market Fund (the Fund), which comprise the statement of assets and liabilities as at June 30, 2018, and the income statement, statement of comprehensive income, cash flow statement and statement of movement in unit holders' funds for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements give a true and fair view of the financial position of the Fund as at June 30, 2018, and of its financial performance, its cash flows and transactions for the year then ended in accordance with the accounting and reporting standards as applicable in Pakistan.

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Fund in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants as adopted by the Institute of Chartered Accountants of Pakistan (the Code) and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Following are the key audit matters:

S. No.	Key Audit Matters	How the matter was addressed in our audit
1	Amendments to NBFC Regulations, 2008	
	(Refer note 3.9 to the annexed financial statements)  The Securities and Exchange Commission of Pakistan through its notification [SRO 756(I)/2017] dated August 3, 2017 made certain amendments in the Non-Banking Finance Companies and Notified Entities Regulations, 2008. The impacts of these amendments have been incorporated in the financial statements of the Fund for the year ended June 30, 2018. These amendments mainly include changes with respect to recognition, measurement and presentation of "element of income", addition of certain disclosures with respect to 'Income Statement' (relating to allocation of net income for the year) and 'Statement of Movement in Unit Holders' Funds'.	with the underlying records of the reports provided by the management to ensure their compliance with the revised

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\* KARACHI \* LAHORE \* ISLAMABAD



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#### A-F-FERGUSON&CO.

S. No.	Key Audit Matters	How the matter was addressed in our audit
	The Fund has changed its accounting policy during the current year in respect of accounting for "element of income" consequent to the issuance of the above mentioned notification. The change in accounting policy has been applied prospectively from July 1, 2017 based on the clarification issued by the SECP. With this change in accounting policy the element of income which was previously recognized as part of the income for the year in the Income Statement is now considered as a "capital contribution" and taken to the Statement of Movement in Unit Holders' Funds. Element of income is explained in note 3.9.	We verified disclosures relating to change in accounting policy to ensure that these are in compliance with the applicable accounting and reporting framework.
	developments/ events for the mutual fund industry affecting the financial statements for the current year and therefore we considered these developments as key audit matter.	
2	Net Asset Value	
	(Refer notes 4 and 5 to the financial statements)  The investments and bank balances constitute the most significant component of the net assets value. The investments of the Fund as at June 30, 2018 amounted to Rs 9,723.057 million and bank balances aggregated to Rs 664.008 million.  The proper valuation of investments and bank balances for the	We performed the following audit procedures:  Tested the design and operating effectiveness of the key controls for valuation of investments;  Obtained independent confirmations
	determination of NAV of the Fund as at June 30, 2018 was considered a high risk area and therefore we considered this as a key audit matter.	for verifying the existence of the investment portfolio and bank balances as at June 30, 2018 and reconciled it with the books and records of the Fund. Where such confirmations were not available, alternate audit procedures were performed;
		<ul> <li>Re-performed valuation to assess that investments are carried as per the valuation methodology specified in the accounting policies;</li> </ul>
		Obtained approval of Board of Directors of the management company in relation to opening and closing of bank accounts; and
		Obtained bank reconciliation statements and tested reconciling items on a sample basis.

#### Other Information

Management is responsible for the other information. The other information comprises the information included in the Annual Report, but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.



#### INDEPENDENT AUDITOR'S REPORT TO THE UNIT HOLDERS



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#### A.F.FERGUSON&CO.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Responsibilities of Management and Board of Directors of the Management Company for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting and reporting standards as applicable in Pakistan, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Fund's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Fund or to cease operations, or has no realistic alternative but to do so.

Board of directors of the management company is responsible for overseeing the Fund's financial reporting

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Fund's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Fund's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Fund to cease to continue as a going concern.



#### INDEPENDENT AUDITOR'S REPORT TO THE UNIT HOLDERS

4



### A·F·FERGUSON&CO.

Evaluate the overall presentation, structure and content of the financial statements, including the
disclosures, and whether the financial statements represent the underlying transactions and events
in a manner that achieves fair presentation.

We communicate with board of directors of the management company regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide board of directors of the management company with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with board of directors of the management company, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### Report on Other Legal and Regulatory Requirements

Based on our audit, we further report that in our opinion the financial statements have been prepared in all material respects in accordance with the relevant provisions of the Non-Banking Finance Companies and Notified Entities Regulations, 2008.

The engagement partner on the audit resulting in this independent auditor's report is Noman Abbas Sheikh.

Chartered Accountants

Karachi

Date: September 24, 2018

# STATEMENT OF ASSETS AND LIABILITIES AS AT JUNE 30, 2018

	Note	2018	2017	
ASSETS		(Rupees in '000)		
Bank balances Investments Receivable against sale of investments Dividend and profit receivable Advances, deposits and other receivables Total assets	4 5 6 7	664,008 9,723,057 52,923 10,979 8,083 10,459,050	2,228,648 9,809,524 98,104 25,506 7,311 12,169,093	
LIABILITIES				
Payable to MCB-Arif Habib Savings and Investments Limited - Management Company Payable to Central Depository Company of Pakistan Limited - Trustee Payable to the Securities and Exchange Commission of Pakistan Payable against purchase of investments Accrued expenses and other liabilities Payable against redemption of units Total liabilities	8 9 10 11	32,100 1,083 9,964 165,428 137,505 386 346,466	37,897 1,192 10,045 335,299 154,593 897 539,923	
NET ASSETS		10,112,584	11,629,170	
UNIT HOLDERS' FUND (AS PER STATEMENT ATTACHED) CONTINGENCIES AND COMMITMENTS	12	10,112,584	11,629,170	
NUMBER OF UNITS IN ISSUE		(Number 106,666,546	of units) 113,453,480	
NET ASSETS VALUE PER UNIT		(Rupo 94.8056	ees) 102.5017	
FACE VALUE PER UNIT		50.0000	50.0000	

The annexed notes from 1 to 25 form an integral part of these financial statements.

For MCB-Arif Habib Savings and Investments Limited (Management Company)

**Chief Executive Officer** 

**Chief Financial Officer** 

# INCOME STATEMENT FOR THE YEAR ENDED JUNE 30, 2018

	Note	2018 (Rupee	2017 s in '000)
INCOME			
(Loss) / gain on sale of investments - net		(388,735)	2,243,299
Unrealised (diminution) in value of investments	E 4 4	(250.400)	(470,000)
at fair value through profit or loss - net	5.1.1	(359,199)	(176,262)
Profit / mark-up on:			
- government securities		30,106	26,174
- bank balances		48,066	29,639
Dividend income		425,433	422,348
Reversal of provision against Workers' Welfare Fund		-	107,634
Impairment loss for the year on available for sale investments	5.6	(84,653)	(40)
Other income	_	211	-
Total income		(328,771)	2,652,792
EXPENSES			
Remuneration of Management Company	8.1	209,775	211,474
Sindh sales tax on remuneration of Management Company	8.2	27,271	27,492
Remuneration of the trustee	9.1	11,489	11,574
Sindh sales tax on Remuneration of the Trustee	9.2	1,494	1,505
Annual fee to the Securities and Exchange Commission of Pakistan	10.1	9,964	10,045
Allocated expenses and related taxes	8.3	11,852	11,947
Selling and marketing expenses	8.4	41,953	13,338
Brokerage expense		46,031	65,718 383
Printing and related charges Settlement and bank charges		3,514	4,490
Fees and subscriptions		285	4,490
Auditors' remuneration	13	998	878
Provision against Sindh Workers' Welfare Fund	13	-	57,876
Legal and professional charges		295	60
Total expenses	<u> </u>	364,921	416,844
Not (loss) / income for the year before element of income and capital gains included in			
Net (loss) / income for the year before element of income and capital gains included in the prices of units issued less those in units redeemed - net	_	(693,692)	2,235,948
Element of income and capital gains included in the prices of units issued less those in units redeemed - net			
- arising from realised / unrealised gains / (losses)		-	277,064
- arising from other income		-	(56,383)
	<u> </u>		220,681
Net (loss) / income for the year before taxation		(693,692)	2,456,629
Taxation	15	=	_
Net (loss) / income for the year after taxation		(693,692)	2,456,629
(Losses) / earnings per unit	3.13		
Allocation of net income for the year			
Net income for the year after taxation			
Income already paid on units redeemed		[ ]	
moonto airoady paid on unito rodoontod	<u></u>		
Accounting income available for distribution:	_		
- relating to capital gains		- 1	
- excluding capital gains		-	
		-	

The annexed notes from 1 to 25 form an integral part of these financial statements.

# For MCB-Arif Habib Savings and Investments Limited (Management Company)

Chief Executive Officer

**Chief Financial Officer** 

#### STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED JUNE 30, 2018

	Note	2018 2017 (Rupees in '000)	
Net (loss)/ income for the year after taxation		(693,692)	2,456,629
Other comprehensive income for the year			
Items that are or may be reclassified subsequently to the income statement - Unrealised (diminution) / appreciation on re-measurement of investments classified as available-for-sale - net - Unrealised diminution on re-measurement of investments classified as 'available for sale' transferred to income statement as impairment loss	5.5 5.6	(245,893) - (245,893)	192,561 - 192,561
Total comprehensive (loss)/ income for the year	_	(939,585)	2,649,190

The annexed notes from 1 to 25 form an integral part of these financial statements.

For MCB-Arif Habib Savings and Investments Limited (Management Company)

**Chief Executive Officer** 

**Chief Financial Officer** 

# STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUND FOR THE YEAR ENDED JUNE 30, 2018

	Fe	For the year ended June 30, 2017			
			0)		
Particulars	Capital Value	Undistribute d income	Unrealised appreciation/ (diminution) on 'available for sale' investments	Total	Total
Net assets at the beginning of the year	5,673,093	5,340,008	616,069	11,629,170	8,017,886
Issue of 68,054,253 units (2017: 128,733,096 units): - Capital value (at net asset value per unit at the beginning of the year) - Element of loss Total proceeds on issuance of units	6,975,677 (347,667) 6,628,010	- - -	- - -	6,975,677 (347,667) 6,628,010	13,992,106
Redemption of 74,841,187 units (2017: 107,342,629 units): - Capital value (at net asset value per unit at the beginning of the year) - Element of income	7,671,349 (466,338)	- -	- -	7,671,349 (466,338)	44.040.007
Net element of income / loss and capital gains / losses included in prices of units issued less those in units redeemed - net	7,205,011	-	-	7,205,011	11,842,237 220,681
Total comprehensive (loss) / income for the year Distributions during the year Net (loss) / income for the year less distribution		(693,692) - (693,692)	(245,893) - (245,893)	(939,585) - (939,585)	2,649,190 (967,094) 1,682,096
Net assets as at the end of the year	5,096,092	4,646,316	370,176	10,112,584	11,629,170
Undistributed income brought forward - Realised gain - Unrealised (loss)  Accounting income available for distribution:		5,516,270 (176,262) 5,340,008	-		3,026,013 (35,218) 2,990,795
<ul> <li>Relating to capital gains</li> <li>Excluding capital gains</li> </ul>		- -			
Net (loss) / income for the year after taxation		(693,692)			2,456,629
Net element of income / loss and capital gains / losses included in prices of units issued less those in units redeemed - net					859,678
distributions during the year		-			(967,094)
Undistributed income carried forward		4,646,316	- =		5,340,008
Undistributed income carried forward - Realised gain - Unrealised (loss) / gain		5,005,515 (359,199) 4,646,316	]		5,516,270 (176,262) 5,340,008
				(Rupees)	(Rupees)
Net assets value per unit as at beginning of the year				102.5017	87.0900
Net assets value per unit as at end of the year				94.8056	102.5017

The annexed notes from 1 to 25 form an integral part of these financial statements.

# For MCB-Arif Habib Savings and Investments Limited (Management Company)

Chief Executive Officer

**Chief Financial Officer** 

# CASH FLOW STATEMENT FOR THE YEAR ENDED JUNE 30, 2018

CASH FLOW FROM OPERATING ACTIVITIES	Note	2018 (Rupe	2017 es in '000)
Net (loss) / income for the year after taxation		(693,692)	2,456,629
Adjustments for Unrealised diminution / (appreciation) in value of investments at fair value through profit or loss - net Element of income and capital gains included in prices of units issued less those in units redeemed - net		359,199	176,262
- arising from realised / unrealised gains / (losses)		-	(277,064)
- arising from other income		-	56,383
Impairment loss for the year on available for sale investments		84,653 (249,840)	<u>(40)</u> 2,412,170
(Increase) / decrease in assets			
Investments - net Receivable against sale of investments		(603,278) 45,181	(2,316,720) 61,005
Dividend and profit receivable		14,527	(1,828)
Advances, deposits and other receivables		(772)	(159)
		(544,342)	(2,257,702)
Increase / (decrease) in liabilities			
Payable to MCB-Arif Habib Savings and Investments Limited -		(====)	
Management Company		(5,797)	20,882
Payable to Central Depository Company of Pakistan Limited - Trustee		(109)	368
Payable to the Securities and Exchange Commission of Pakistan		(81)	3,333
Payable against purchase of investments		(169,871)	198,194
Accrued expenses and other liabilities		(17,088)	(43,628)
		(192,946)	179,149
Net cash flows (used in) / generated from operating activities		(987,128)	333,617
CASH FLOW FROM FINANCING ACTIVITIES			
Distribution made during the year			(967,094)
Cash received from units sold		6,628,010	13,992,106
Cash paid on units redeemed		(7,205,522)	(11,841,726)
Net cash decrease (used in) / generated from financing activities		(577,512)	1,183,286
Net increase in cash and cash equivalents during the year		(1,564,640)	1,516,903
Cash and cash equivalents at beginning of the year		2,228,648	711,745
Cash and cash equivalents at end of the year	4	664,008	2,228,648

The annexed notes from 1 to 25 form an integral part of these financial statements.

For MCB-Arif Habib Savings and Investments Limited (Management Company)

**Chief Executive Officer** 

**Chief Financial Officer** 

#### 1 LEGAL STATUS AND NATURE OF BUSINESS

- 1.1 MCB Pakistan Stock Market Fund (the Fund) was established under a Trust Deed executed between Arif Habib Investments Limited (now MCB-Arif Habib Savings and Investments Limited) as "Management Company" and Central Depository Company of Pakistan Limited (CDC) as Trustee. The Trust Deed was executed on October 23, 2001 and was approved by the Securities and Exchange Commission of Pakistan (SECP) on February 28, 2002 in accordance with the Asset Management Companies Rules, 1995 (AMC Rules) [repealed by Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC Rules)].
- 1.2 The Management Company of the Fund has been licensed to act as an Asset Management Company under the Non-Banking Finance Companies (Establishment and Regulations) Rules, 2003 through a certificate of registration issued by the SECP. The registered office of the Management Company is situated at 24th Floor, Centrepoint, Off Shaheed-e-Millat Expressway, Near K.P.T. Interchange, Karachi, Pakistan.
- 1.3 The Fund has been categorised as equity scheme and offers units for public subscription on a continuous basis. The units of the Fund are transferable and can also be redeemed by surrendering them to the Fund. The units are listed on the Pakistan Stock Exchange. The Fund primarily invests in listed equity securities. However, it also invests in cash instruments and treasury bills not exceeding 90 days in maturities.
- 1.4 The Pakistan Credit Rating Agency (PACRA) has assigned Management quality rating of AM2++ dated June 30, 2018 to the Management Company and 4-Star long term & 4-Star short term as performance rating dated May 28, 2018 to the Fund.
- 1.5 The title to the assets of the Fund is held in the name of Central Depository Company of Pakistan Limited (CDC) as the Trustee of the Fund. The duration of the Fund is perpetual. However, SECP or the Management Company may wind it up on the occurrence of certain events as specified in the offering document of the Fund.

#### 2 BASIS OF PREPARATION

#### 2.1 Statement of compliance

"These financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards applicable in Pakistan comprise of:"

- International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017:
- Provisions of and directives issued under the Companies Act 2017 along with part VIIIA of the repealed Companies ordinance. 1984: and
- the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and the requirements of the Trust Deed.

Where provisions of and directives issued under the Companies Act, 2017, part VIIIA of the repealed Companies Ordinance 1984, the NBFC Rules, the NBFC Regulations and requirements of the Trust Deed differ from the IFRS Standards, the provisions of and directives issued under the Companies Act, 2017, Part VIIIA of the repealed Companies Ordinance 1984, the NBFC Rules, the NBFC Regulations and the requirements of the Trust Deed have been followed.

The Directors of the asset management company declare that these financial statements give a true and fair view of the state of affairs of the Fund

# 2.2 Standards, Interpretations and amendments to published approved accounting standards that are effective in the current year

There are certain new and amended standards and interpretations that are mandatory for the Fund's accounting period beginning on or after July 1, 2017 but are considered not to be relevant or to have any significant effect on the Fund's operations and are, therefore, not disclosed in these financial statements.

### 2.3 Standards, Interpretations and amendments to published approved accounting standards that are not yet effective

**2.3.1** The following standards have been adopted in Pakistan and would be effective from the dates mentioned below against the respective standards:

#### Standards, Interpretations or Amendments

Effective date (accounting period beginning on or after)

July 1, 2018

July 1, 2018

January 1, 2019

- IFRS-9 Financial Instruments

- IFRS-15 Revenue from contracts with customers

- IFRS-16 Leases

**2.3.2** These standards may impact the financial statements of the Fund on adoption. The Management is currently in the process of assessing the full impact of these standards on the financial statements of the Fund.

#### 2.4 Critical accounting estimates and judgments

The preparation of the financial statements in conformity with the acounting and reporting standards as applicable in Pakistan requires the management to make estimates, judgments and assumptions that affect the reported amounts of assets and liabilities, income and expenses. It also requires the management to exercise judgment in the application of its accounting policies. The estimates, judgments and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances. These estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the year in which the estimate is revised if the revision affects only that year, or in the year of revision and future years if the revision affects both current and future years.

The areas involving a degree of judgment or complexity, or areas where estimates and assumptions are significant to the financial statements are as follows:

- Classification and valuation of investments (note 3.2 and 5)
- Impairment of financial assets (note 3.2.5)
- Taxation (note 3.6 and 15)

#### 2.5 Accounting convention

These financial statements have been prepared under the historical cost convention, except for certain investments which are stated at fair value.

#### 2.6 Functional and presentation currency

Items included in these financial statements are measured using the currency of the primary economic environment in which the Fund operates. These financial statements are presented in Pakistani Rupees which is the Fund's functional and presentation currency.

#### 3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies applied in the preparation of these financial statements are set out below. These policies have been consistently applied except for the changes as disclosed the note 3.9 to these financial statements.

#### 3.1 Cash and cash equivalents

Cash and cash equivalents comprise of bank balances and short term highly liquid investments with original maturity of three months or less, are readily convertible to known amounts of cash, are subject to an insignificant risk of changes in value, and are held for the purpose of meeting short term cash commitments rather than for investments and other purposes.

#### 3.2 Financial assets

#### 3.2.1 Classification

The Fund classifies its financial assets into the following categories: financial assets at fair value through profit or loss, loans and receivables and available for sale. The classification depends on the purpose for which the financial assets were acquired. The management determines the appropriate classification of its financial assets at initial recognition and re-evaluates this classification on a regular basis.

Investments are categorised as follows:

#### a) Financial assets at fair value through profit or loss

Financial assets that are acquired principally for the purpose of generating profits from short-term fluctuations in prices are classified as financial assets at fair value through profit or loss category. These include held for trading investments and such other investments that, upon initial recognition, are designated under this category.

#### b) Loans and receivables

These are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market.

#### c) Available-for-sale

Available for sale financial assets are those non-derivative financial assets that are designated as available for sale or are not classified as (a) financial assets at fair value through profit or loss or (b) loans and receivables. These are intended to be held for an indefinite period of time which may be sold in response to the needs for liquidity or change in price.

#### 3.2.2 Regular way contracts

Regular purchases and sales of financial assets are recognised on the trade date i.e. the date on which the Fund commits to purchase or sell the asset.

#### 3.2.3 Initial recognition and measurement

Financial assets are initially recognised at fair value plus transaction costs except for financial assets carried at fair value through profit or loss. Financial assets carried at fair value through profit or loss are initially recognised at fair value and transaction costs are expensed out in the income statement.

#### 3.2.4 Subsequent measurement

#### a) Financial assets 'at fair value through profit or loss' and 'available for sale'

Subsequent to initial recognition, financial instruments classified as 'at fair value through profit or loss' and 'available-for-sale' are measured at fair value.

Gains or losses arising, from changes in the fair value and on sale of the financial assets 'at fair value through profit or loss' are recognised in the Income Statement.

Changes in the fair value of financial instruments classified as 'available-for-sale' are recognised in other comprehensive income until derecognised or impaired, when the accumulated fair value adjustments recognised in other comprehensive income are included in the Income Statement.

#### **Basis of valuation**

- The fair value of investments in listed equity securities is determined by reference to Stock Exchange quoted market prices at the close of period end.
- The fair value of investments in Government securities is determined by reference to the quotations obtained from the PKRV rate sheet on the MUFAP website.

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#### b) Loans and receivables

Subsequent to initial recognition financial assets classified as loans and receivables are carried at amortised cost using the effective interest method.

Gains or losses are recognised in the income statement when the financial assets carried at amortised cost are derecognised or impaired.

#### 3.2.5 Impairment

The Fund assesses at each reporting date whether there is an objective evidence that the financial assets or a group of financial assets are impaired. The carrying value of the Fund's assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, the recoverable amount of such asset is estimated. An impairment loss is recognised whenever the carrying amount of an asset exceeds its recoverable amount.

In the case of equity securities classified as 'available for sale', a significant or prolonged decline in the fair value of the security below its cost is considered as an objective evidence of impairment. In case of impairment of available for sale securities, the cumulative loss previously recognised in other comprehensive income is removed therefrom and included in the Income Statement. Impairment losses recognised in the income statement on equity securities are only reversed when the equity securities are derecognised.

For certain other financial assets, a provision for impairment is established when there is an objective evidence that the Fund will not be able to collect all amounts due according to the original terms. The provision against these amounts is made as per the provisioning policy duly formulated and approved by the Board of Directors of the Management Company in accordance with the requirements of the Securities and Exchange Commission of Pakistan.

#### 3.2.6 Derecognition

Financial assets are derecognised when the rights to receive cash flows from the investments have expired or the Fund has transferred substantially all risks and rewards of ownership.

#### 3.3 Financial liabilities

All financial liabilities are recognised at the time when the Fund becomes a party to the contractual provisions of the instrument. These are initially recognised at fair value and subsequently stated at amortised cost.

A financial liability is derecognised when the obligation under the liability is discharged, cancelled or expired.

#### 3.4 Offsetting of financial assets and liabilities

Financial assets and financial liabilities are offset and the net amount is reported in the statement of assets and liabilities when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liabilities simultaneously.

#### 3.5 Provisions

Provisions are recognised when the Fund has a present, legal or constructive, obligation as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount of the obligation can be made. Provisions, if any, are regularly reviewed and adjusted to reflect the current best estimate.

#### 3.6 Taxation

The income of the Fund is exempt from income tax under clause 99 of Part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than ninety percent of its accounting income for the year, as reduced by capital gains, whether realised or unrealised, is distributed to the unit holders as cash dividend.

The Fund is also exempt from the provisions of section 113 (minimum tax) under clause 11A of Part IV of the Second Schedule to the Income Tax Ordinance, 2001.

#### 3.7 Dividend distribution and appropriations

Dividend distributions and appropriations are recorded in the period in which these are approved by the Board of Directors of the Management Company. Based on Mutual Funds Association of Pakistan's (MUFAP) guidelines duly consented by the SECP, distribution for the year also includes portion of income already paid on units redeemed during the year.

Regulation 63 of the NBFC Regulations requires the Fund to distribute 90% of the net accounting income other than capital gains to the unit holders.

Distributions declared subsequent to the year end reporting date are considered as non-adjusting events and are recognised in the financial statements of the period in which such distributions are declared and approved by the Board of Directors of the Management Company.

#### 3.8 Issue and redemption of units

Units issued are recorded at the offer price, determined by the Management Company for the applications received by the distributors during business hours on that date. The offer price represents the net asset value per unit as of the close of the business day plus the allowable sales load and any provision for duties and charges, if applicable. The sales load is payable to investment facilitators, distributors and the Management Company.

Units redeemed are recorded at the redemption price, applicable to units for which the distributors receive redemption applications during business hours of that day. The redemption price represents the net asset value per unit as of the close of the business day less any back-end load, any duties, taxes, and charges on redemption, if applicable.

# 3.9 "Element of income / (loss) and capital gains / (losses) included in the prices of units issued less those in units redeemed"

The Securities and Exchange Commission of Pakistan through its SRO 756(I)/2017 dated August 3, 2017 has made certain amendments in the NBFC Regulations. The notification includes a definition and explanation relating to "element of income" and excludes the element of income from the expression "accounting income" as described in regulation 63 (amount distributable to unit holders) of the NBFC Regulations. As per the notification, element of income represents the difference between net assets value per unit on the issuance or redemption date, as the case may be, of units and the net assets value per unit at the beginning of the relevant accounting period. Further, the revised regulations also specify that element of income is a transaction of capital nature and the receipt and payment of element of income shall be taken to unit holders' fund. However, to maintain the same ex-dividend net asset value of all units outstanding on the accounting date, net element of income contributed on issue of units lying in unit holders fund will be refunded on units in the same proportion as dividend bears to accounting income available for distribution. Furthermore, the revised regulations also require certain additional disclosures with respect to 'Income Statement' and 'Statement of Movement in Unit Holders' Fund', whereas disclosure with respect to 'Distribution Statement' has been deleted in the revised regulations.

Previously, an equalisation account called the 'element of income / (loss) and capital gains / (losses) included in prices of units issued less those in units redeemed' was created, in order to prevent the dilution of per unit income and distribution of income already paid out on redemption. The net element of income / (loss) and capital gains / (losses) relating to units issued and redeemed during the accounting period which pertained to unrealised appreciation / (diminution) held in the Unit Holder's Fund was recorded in a separate account and any amount remaining in this reserve account at the end of the accounting period (whether gain or loss) was included in the amount available for distribution to the unitholders. The remaining portion of the net element of income / (loss) and capital gains / (losses) relating to units issued and redeemed during an accounting period was recognised in the Income Statement.

As required by IAS 8: 'Accounting Policies, Changes in Accounting Estimates and Errors', a change in accounting policy requires retrospective application as if that policy had always been applied. However, the Management Company has applied the above changes in accounting policy, including the additional disclosures requirements in the 'Income Statement' and 'Statement of Movement in Unit Holders' Fund', prospectively from July 1, 2017 based on the clarification issued by the SECP . Accordingly, corresponding figures have not been restated. The 'Distribution Statement' for the comparative period has not been presented as it has been deleted as a result of the amendments made in the NBFC Regulations through the aforementioned SRO issued by the SECP.

Had the element of income / (loss) been recognised as per the previous accounting policy, the Income Statement

of the Fund would have been higher by Rs 108,603 million in respect of element of income and would have no effect on NAV per unit othe fund. However, the change in accounting policy does not have any impact on the 'Cash flow Statement', the 'net assets attributable to the unit holders' and 'net asset value per unit' as shown in the 'Statement of Assets and Liabilities' and 'Statement of Movement in Unit Holders' Fund'. The change has resulted in inclusion of certain additional disclosures / new presentation requirements in the 'Income Statement' and 'Statement of Movement in Unit Holders' Fund which have been incorporated in these statements.

#### 3.10 Net asset value per unit

The Net Asset Value (NAV) per unit, as disclosed in the statement of assets and liabilities, is calculated by dividing the net assets of the Fund by the number of units in circulation at the year end.

#### 3.11 Revenue recognition

- Gain or loss on sale of investment is accounted for in the income statement in the period in which it arises.
- Unrealised gain / loss arising on revaluation of investments classified as 'at fair value through profit or loss' is included in the income statement in the period in which it arises.
- Unrealised gain / loss arising on revaluation of investments classified as available for sale is included in other comprehensive income in the period in which it arises.
- Dividend income is recognised when the right to receive the dividend is established.
- Profit / mark-up on bank balances, term deposit receipts, debt and government securities is recognised on an accrual basis.

#### 3.12 Expenses

All expenses chargeable to the Fund including remuneration of the Management Company, Trustee fee and annual fee of the SECP are recognised in the Income Statement on an accrual basis.

#### 3.13 (Loss) / Earnings per unit

Earnings per unit (EPU) has not been disclosed as in the opinion of the management, determination of weighted average units for calculating EPU is not practicable.

		Note	2018 (Rupe	2017 es in '000)
4	BANK BALANCES			
	In saving accounts	4.1	649,902	2,218,493
	In current accounts	4.2	14,106	10,155
			664,008	2,228,648

- **4.1** These carry profit at rates ranging between 3.75% and 7.5% (2017: 3.75% to 6.18%) per annum and include Rs 92.07 million (2017: Rs 2.65 million) maintained with MCB Bank Limited (a connected person / related party) which carry profit at the rate of 3.75% (2017: 3.75%) per annum and Rs.22.73 million maintained with Silkbank Limited (a related party) which caries profit at the rate of 7.5% per annum.
- **4.2** This includes balance of Rs 4.45 million (2017: Rs 0.63 million) maintained with MCB Bank Limited, (a connected person / related party).

	Note	2018 (Rupee	2017 s in '000)
5 INVESTMENTS			
At fair value through profit or loss - held for trading			
Listed equity securities	5.1	8,413,364	7,481,528
Government securities	5.2	-	-
	•	8,413,364	7,481,528
Available for sale			
Listed equity securities	5.3	1,309,693	2,327,996
		9,723,057	9,809,524

**Listed equity securities - at fair value through profit or loss - held for trading** Ordinary shares have a face value of Rs. 10 each unless stated otherwise

		Z	Number of shares	sə.		Balance	Balance as at June 30, 2018	0, 2018			Investment as
Name of the investee company	As at July 01, 2017	Purchases during the year	Bonus / right issue during the year	Sold during the year	As at June 30, 2018	Carrying value	Market value	lised iation ution)	Market value as a percentage of net assets	Market value as a percentage of total investments	a percentage of paid-up capital of investee company
Automobile Accompler						R			%	%	%
Indus Motor Company Limited	197 080	7 200		(125 190)							
Indus Motol Company Limited Pak Suzuki Motor Company Limited	272 900	002,1		(133,100)							
Ghandhara Industries Limited	67,600	1,150	٠	(14,950)	53,800	34,904	38,020	3,116	0.38%	0.39%	0.25%
Millat Tractors Limited		147,120		. '	147,120	197,996	174,787	(23,209)	1.73%	1.80%	0.33%
Honda Atlas Cars (Pakistan) Limited	153,300	193,200	•	(231,350)	115,150	86,158 319,058	36,432	(49,726)	0.36%	0.37%	0.08%
Automobile Parts and Accessories General Tyre and Rubber Company of					1			(212,52)			
Pakistan Limited	172,400	50,000	•	•	222,400	62,315	36,963	(25,352)	0.37%	0.38%	0.37%
(					ı	62,315	36,963	(25,352)	0.37%	0.38%	
Cable and Electrical Goods	2 371 500	1 256 800	,	(6 128 300)	500 000	17 731	17 730	ξ	0 18%	0 18%	0 10%
TPL Trakker Limited	459,000	- , , , ,		(412,000)	47,000	464	321	(143)	%00:0 0:00%	0.00%	0.02%
						18,195	18,051	(144)	0.18%	0.18%	
Cement					1						
D G Khan Cement Company Limited*	1,736,300	5,232,200		(6,618,500)	350,000	40,740	40,071	(699)	0.40%	0.41%	0.08%
Kohat Cement Limited	488,000	530,900	•	(593,000)	425,900	62,390	52,416	(9,974)	0.52%	0.54%	0.28%
Maple Leat Cement Factory Limited	2,046,500	9,076,500	•	(7,221,900)	3,901,100	299,467	197,942	(101,525)	1.96%	2.04%	0.66%
Fauji Cement Company Limited Thata Compat Company Limited	2,500	7,552,000		(7,456,500)	98,000	2,987	2,239	(748)	0.02%	0.02%	0.01%
Charte Cellielle Colliparity Chartes	00,000	י י		(00,000)	•	•	•	•	•	•	•
Cherat Cement Company Limited Dewan Cement Limited	- , , , , , ,	4 000 000		(377,800)	2 105 500	56 588	37 899	(18 689)	- 0.37%	- - -	0.43%
Lucky Cement Limited	678,450	1,183,850	•	(1,561,550)	300,750	191,164	152,760	(38,404)	1.51%	1.57%	%60.0
Chemical					ı	053,330	483,327	(170,009)	4.78%	4.97%	
Engro Polymer and Chemicals Limited	6,546,500	9,420,500	1	(11,459,000)	4,508,000	152,614	141,371	(11,243)	1.40%	1.45%	0.68%
			1 256 186		1 256 186		11 080	11 080	0 11%	0 11%	0.51%
Lotte Chemicals Pakistan Limited		950.500	-,500,100		950,500	11.098	11.368	270	0.11%	0.12%	%90.0 %90.0
Archroma Pakistan Limited	008'09	•	٠		60,800	43,338	30,704	(12,634)	0.30%	0.32%	0.18%
						207,050	194,523	(12,527)	1.92%	2.00%	
Glass and Ceramics	000 623			(020 020)	403 400	089 77	42 228	(1 152)	0.430/	0 440/	0 550/
Idily Glass illuusilles Ellilled	013,900			(210,300)	403,400	44,000	43,220	(1,432)	0.43%	0.44%	0.55%
					I	44,000	43,220	(1,452)	0.45%	0.44%	

		_	Number of shares	es		Balanc	Balance as at June 30, 2018	3, 2018			Investment as
Name of the investee company	As at July 01, 2017	Purchases during the year	Bonus / right issue during the year	Sold during the year	As at June 30, 2018	Carrying value	Market value	Unrealised appreciation /	Market value as a percentage of net assets	market value as a percentage of total investments	a percentage of paid-up capital of investee company
						¥	Rupees in "000"		%	%	%
Oil and Gas Exploration Companies	0				i d	!		í		i d	0
Mari Petroleum Company Limited	9,800	1,540		(11,060)		447	422	(25)	0.00%	0.00%	%00.0
Pakistan Oli Fields Limited Oli & Gas Development Company Limited	1.602,500	4.316.500		(450,350) $(1.150,500)$	47.8300	729,097	318,294 742,074	60,516 12,977	3.15% 7.34%	3.2 <i>1</i> % 7.63%	0.20% 0.11%
Pakistan Petroleum Limited	2,623,900	1,273,200		(1,921,500)	1,975,600	321,307	424,556	103,249	4.20%	4.37%	0.10%
					- •	1,308,629	1,485,346	176,717	14.69%	15.27%	
Commercial Banks											
Allied Bank Limited	•	1,517,000	ı	(1,517,000)	1	•	•		٠		•
Askari Bank Limited	297,500	7,099,000	•	(2,452,500)	4,944,000	100,494	108,125	7,631	1.07%	1.11%	0.39%
Bank Alfalah Limited	6,856,500	11,139,500		(1,650,000)	16,346,000	725,435	854,732	129,297	8.45%	8.79%	1.01%
Faysal Bank Limited	8,109,000	5,502,500	2,041,725	(15,551,000)	102,225	2,023	2,658	635	0.03%	0.03%	0.01%
Habib Bank Limited	1	7,897,200	٠	(2,877,400)	5,019,800	967,913	835,496	(132,417)	8.26%	8.59%	0.34%
Meezan Bank Limited	89,000	437,840		(526,480)	360	25	29	4	%00.0	0.00%	%00:0
Bank Al Habib Limited	1,833,500	4,841,000		(2,850,000)	3,824,500	231,505	301,485	69,980	2.98%	3.10%	0.34%
Habib Metropolitan Bank Limited	548,000	2,864,000	•	(1,655,000)	1,757,000	62,901	76,166	13,265	0.75%	0.78%	0.17%
MCB Bank Limited*	•	4,119,900		(1,997,400)	2,122,500	448,452	419,767	(28,685)	4.15%	4.32%	0.18%
National Bank Of Pakistan	•	1,844,000		(1,492,000)	352,000	17,594	16,674	(920)	0.16%	0.17%	0.02%
JS Bank Limited	•	4,348,000	•	(4,348,000)	•	•	•	•	•	•	•
Bank Of Punjab	•	17,055,500		(3,800,000)	13,255,500	146,737	159,994	13,257	1.58%	1.65%	0.50%
United Bank Limited	899,800	5,583,100		(5,683,700)	799,200	142,917	135,049	(7,868)	1.34%	1.39%	0.07%
2000					•	2,845,990	2,910,1 <i>1</i> 5	64,1/9	79.11%	29.93%	
Aisha Steel Limited*	2,600,000	٠	٠	(2,550,500)	49,500	1,007	781	(226)	0.01%	0.01%	0.01%
Crescent Steel and Allied Products Limited	266,500	77,500	•	(344,000)	. '	. '	•	, '		•	
International Steels Limited	1,538,500	961,600	•	(2,500,100)	•	•	•				
Mughal Iron and Steel Industries Limited*	1,552,000	3,019,000		(2,557,500)	2,013,500	142,515	123,669	(18,846)	1.22%	1.27%	0.80%
Amreli Steel Limited	1,190,000	796,600	•	(1,986,600)				•			•
International Industries Limited	980,000	181,000		(269,700)	891,300	316,157	207,040	(109,117)	2.05%	2.13%	0.74%
Ittefaq Iron Industries Limited	929,781	1,500,000	•	(2,427,000)	2,781	83	39	(44)	%00.0	%00.0	%00.0
						459 762	331 539	(128 233)	3 28%	3 41%	

		2	Number of shares	Ses		Balanc	Balance as at June 30, 2018	0. 2018			layoetmont as
				5		Calair	e as at onle o	0, 2010		Market value	mvestment as
Name of the investee company	As at July 01, 2017	Purchases during the year	Bonus / right issue during the	Sold during the year	As at June 30, 2018	Carrying value	Market value	Unrealised appreciation / (diminution)	Market value as a percentage of net assets		a percentage of paid-up capital of investee
							 		%	%	company %
Fertilizer							-		!	:	!
Engro Corporation Limited	2,110,600		•	(2,979,700)	1,048,500	303,982	329,082	25,100	3.25%	3.38%	0.20%
Engro Fertilizers Limited	61,500	$\overline{}$		(6,873,000)	4,113,000	284,417	308,105	23,688	3.05%	3.17%	0.31%
Fauji Fertilizer Company Limited		5,787,500		(2,010,000)	3,777,500	3/4,/10	3/3,55/	(1,153)	3.69% <b>0.00</b> %	3.84%	0.40%
Food					•	20,	t, 000,	86,	9	9/20	
Nestle Pakistan Limited		3,033	٠	٠	3,033	33,515	34,880	1,365	0.34%	0.36%	0.01%
						33,515	34,880	1,365	0.34%	0.36%	
Insurance							1		1	i	i
Pakistan Reinsurance Company Limited	1,926,000	847,000	•	(616,000)	2,157,000	103,040	70,922	(32,118)	0.70%	0.73%	0.72%
Adanijee msdrance Company Emmed	000,600,1	000, 10	•	(000,100)	000,000	158,296	110,369	(47,927)	1.09%	1.14%	0.23.0
Miscellaneous					•						
Synthetic Products Limited	605,000	1,073,500	•	•	1,678,500	105,969	85,771	(20,198)	0.85%	0.88%	1.97%
					·	105,969	85,771	(20,198)	0.85%	0.88%	
Oil and Gas Marketing Companies		0.0		10.5							
Hascol Petroleum Limited	, 4	135,840		(135,840)				, (	' 6	' 6	' 80
Attock Petroleum Limited	2,150	- 00		- 0	2,150	1,347	1,268	(79)	0.01%	0.01%	0.00%
H-Iech Lubricants Limited Dakistan State Oil Company Limited	102,300	350,000		(350,600)	783,100	30,425	78,084	(1,5/3)	0.28%	0.30%	0.24%
Shell Pakistan I imited	22 200	,,,,,		(000,000)	22 200	12 773	7 0 17	(5.756)	%200	%200	%600
Sui Nothern Gas Pinelines Limited	1 902,500	5 119 100		(5 036 800)	1 984 800	232.052	198 917	(33,135)	1 97%	2.05%	0.02%
Sui Southern Gas Company Limited	,200,	2 784 500	•	(2,225,000)	9,500	366	312	(50, 150)	%000	0.00%	%-000
		5		(2) (2)	5	276,795	236,198	(40,597)	2.33%	2.43%	
Paper and Board	2	0		(000		3	L	(*)	7000	7000	ò
Olejat Packagilig Ellilled	301,100	40,040	•	(341,700)	6	=		( <del>4</del> )	%00.0 0.00%	%00.0 0.00%	0.00.0
Pharmaceuticals					•						
Abott Labortories (Pakistan) Limited	14,300			(14,300)							
AGP Limited	•	2,169,577	•	(1,010,000)	1,159,577	92,766	102,959	10,193	1.02%	1.06%	0.41%
GLaxoSmithKline Pakistan Limited	32,300		•	(32,300)		' '	- 007		- 200	- 200	
Power Generation and Distribution						92,766	102,959	10,193	1.02%	1.06%	
His Dower Company Limited	4 141 500	1 531 800		(3 079 200)	2 594 100	780 247	230 072	(50 175)	7 360/	2 46%	0.00%
Non Detroleum pakistan Limited	, 1, 1, 200	1 800 000		(1,800,000)	2,034,100	7+7,607	210,602	(00,110)	6.30.70	0/04.7	0.22.0
K-Flectric Limited	11 295 000	000,000,0		(14 495 000)	6 700 000	47.735	38.056	(6/9/6)	0.38%	0.39%	%20.0
Kot Addu Power Company Limited	33,500	150,000	•	(183,500)				(- :-(-)		'	'
Nishat Power Limited*	358,500	)		(358,500)						٠	,
	0000			(000,000)	•	336 982	277 128	(59 854)	2 74%	2 85%	
						200,000	211,120	(400,60	4.14	6.65 /0	

		Z	Number of shares	sə		Balanc	Balance as at June 30, 2018	0, 2018			Investment as
Name of the investee company	As at July 01, 2017	Purchases during the year	Bonus / right issue during the year	Sold during the year	As at June 30, 2018	Carrying value	Unrealised appreciation (diminution)		Market value as a percentage of net assets	market value as a percentage of total investments	a percentage of paid-up capital of investee company
							Rupees in "000"		%	%	%
<b>Refinery</b> Attock Refinery Limited	296,100	518,400	•	(814,500)	,	,					•
					•	•	٠				
Technology and Communication Netsol Technologies Limited Systems Limited Hum Network Limited	1,168,000	1,127,500 12,250,000	1 1 1	(1,168,000)	1,127,500 9,750,000	94,228 82,712 <b>176,940</b>	- 114,126 78,877 <b>193,003</b>	- 19,898 (3,835) <b>16,063</b>	- 1.13% 0.78% <b>1.91%</b>	1.17% 0.81% 1.98%	- 1.01% 10.32%
Textile Composite Kohinoor Textiles Mills Limited Gul Ahmed Textile Mills Limited	250,000	1,498,778 2,799,000	1 1	(157,400)	1,591,378 3,907,400	156,707 161,041	87,510 167,745	(69,197) 6,704	0.87%	0.90%	0.53% 1.10%
Nishat (Chunian) Limited* Nishat Mills Limited*	2,014,500 200	2,483,100		(2,014,500) (193,200)	2,290,100	335,286	322,721	(12,566)	3.19%	3.32%	
<b>Leather and Tanneries</b> Service Industries Limited	40,700	•	•	•	40,700	56,125	31,948	(24,177)	0.32%	0.33%	0.34%
Investment Banks / Investment Companies / Securities Companies Arif Habib Limited *	662,000	•	•	(662,000)			-				•
As at June 30, 2018					!!	8,772,563	8,413,364	(359,199)	83.2%	86.53%	
As at June 30, 2017						7,657,790	7,481,528	(176,262)	64.31%	76.24%	

\* These represent transactions in shares of related

	Note	2018	2017
5.1.1 Unrealised (diminution) / appreciation in value of investments at fair value through profit or loss - net		(Rupees	in '000)
Market value as at June 30	5.1	8,413,364	7,481,528
Carrying value as at June 30	5.1	(8,772,563)	(7,657,790)
		(359 199)	(176 262)

- 5.1.2 Engro Polymer declared right issue on May 24th, 2018 as per the meeting of board of directors held on March 13th, 2018. 37% of rights share was declared against each share on the number of shares held at May 24th,2018. Date to subscribe right shares was July 16th, 2018, while trading of rights to subscribe on PSX commenced on june 25th,2018.
- 5.1.3 The cost of investment in listed equity securities amounted to 10,910 million (2017: Rs 10,930 million)

#### 5.2 Government securities - at fair value through profit or loss - held for trading

			Face	value		Balanc	e as at June	30, 2018		
Tenor	Issue Date	As at July 01, 2017	Purchases during the year	Sold / matured during the year	As at June 30, 2018	Cost	Market value	Appreciatio n/(diminutio n)	Market value as percentage of net assets	Market value as percentage of total investments
					Rupees in '000	'			%	%
Treasury bills 3 Months	1-Feb-18	_	250,000	250,000	_	_	_	_	_	_
Treasury bills 3 Months	4-Jan-18	_	425,000	425.000	_	_	_	_	_	_
Treasury bils 3 Months	7-Jun-18	_	800.000	800,000	_	_	_	_	_	_
Treasury bills 3 Months	7-Dec-17	_	1,352,000	1,352,000	_	_	_	_	_	_
Treasury bills 3 Months	9-Nov-17	_	250,000	250,000	-	_	_	_	=	=
Treasury bills 3 Months	12-Apr-18	-	250.000	250,000	_	_	_	_	=	-
Treasury bills 3 Months	14-Sep-17	_	735.000	735,000	-	_	_	_	=	=
Treasury bills 3 Months	15-Feb-18	_	2,650,000	2,650,000	-	-	-	-	=	-
Treasury bills 3 Months	17-Aug-17	_	500,000	500,000	_	-	-	-	-	-
Treasury bills 3 Months	18-Jan-18	_	2,500,000	2,500,000	-	-	-	-	-	-
Treasury bills 3 Months	20-Jul-17	_	1,630,000	1,630,000	_	-	-	-	-	-
Treasury bills 3 Months	22-Jun-17	_	500,000	500,000	_	-	-	-	-	-
Treasury bills 3 Months	23-Nov-17	_	600,000	600,000	-	_	_	_	-	-
Treasury bills 3 Months	26-Apr-18	_	250,000	250,000	_	-	-	-	-	-
Treasury bills 3 Months	26-Oct-17	_	1,000,000	1,000,000	-	_	_	_	-	-
Treasury bills 3 Months	31-Aug-17	-	1,000,000	1,000,000	-	-	-	-	-	-
Treasury bills 6 Months	2-Mar-17	-	1,000,000	1,000,000	-	-	-	-	-	-
Treasury bills 6 Months	25-May-17	_	36,675	36,675	_	_	_	-	-	-
Total as at June 30, 2018			,	·		-	-	-		
Total as at June 30, 2017						-	-	-		

#### 5.3 Listed equity securities - available for sale

Ordinary shares have a face value of Rs. 10 each unless stated otherwise

			Number of sh	ares		Balar	nce as at June 30	), 2018			
Name of the investee company	As at July 01, 2017	Purchases during the year	Bonus / right issue during the year	Sold during the year	As at June 30, 2018	Carrying value	Market value	Unrealised appreciation /(diminution)	Market value as a percentage of net assets	Market value as a percentage of total investments	Investment as a percentage of paid-up capital of investee company
				•			Rupees in "000'	·	%	%	%
Automobile Assembler											
Indus Motor Company Limited	4,150	-	-	(4,140)	10	15	14	(1)	0.00%	0.00%	0.00%
						15	14	(1)	0.00%	0.00%	-
Chemical											_
Archroma Pakistan Limited	5,050	-	-	-	5,050	2,966	2,550	(416)	0.03%	0.03%	0.01%
ICI Pakistan Limited	108,800	-	-	(44,800)	64,000	27,072	51,296	24,224	0.51%	0.53%	0.07%
						30,038	53,846	23,808	0.54%	0.56%	_

			Number of sh	ares		Balai	nce as at June 30	2018			
Name of the investee company	As at July 01, 2017	Purchases during the year	Bonus / right issue during the year	Sold during the year	As at June 30, 2018	Carrying value	Market value	Unrealised appreciation /(diminution)	Market value as a percentage of net assets	Market value as a percentage of total investments	Investment as a percentage of paid-up capital of investee company
Engineering		•	•				Rupees in "000"	·	%	%	%
Mughal Iron And Steel											
Industries Limited *	11,760	-	-	-	11,760	722	722	-	0.01%	0.01%	0.00%
						722	722		0.01%	0.01%	•
Cement											
Lucky Cement Limited	367,100	-	-	(77,000)	290,100	162,834	147,350	(15,484)	1.46%	1.52%	0.09%
						162,834	147,350	(15,484)	1.46%	1.52%	•
Food And Personal Care Products	40.455				40.455	005	005				0.040/
Al-Shaheer Corporation Limited	10,455	-	-	-	10,455	285 <b>285</b>	285 285	-	0.00%	0.00%	0.01%
Oil and Gas Exploration Companies						200	200		0.00%	0.00%	•
Oil & Gas Development Company											
Limited	000 000				000 000	444.040	450.705	0.440	4.400/	4.550/	0.000/
	968,800	-	-	-	968,800	144,649	150,765	6,116	1.49%	1.55%	0.02%
Pakistan Oilfields Limited	466,600	-	-	-	466,600	156,370	313,457	157,087	3.10%	3.22%	0.20%
Mari Petroleum Company Limited	215,670	-	-	-	215,670	170,203 <b>471,222</b>	324,838 <b>789.060</b>	154,635 <b>317,838</b>	3.21% 7.80%	3.34% <b>8.11%</b>	0.20%
Pharmaceuticals						47 1,222	109,000	317,030	7.00%	0.11%	•
The Searle Company Limited	4.617		923		5.540	1.250	1.881	631	0.02%	0.02%	0.00%
The Seane Company Limited	4,017	-	923	-	3,340	1,250	1,881	631	0.02%	0.02%	0.0076
Power Generation & Distribution						1,200	1,001	001	0.02 /0	0.02 /0	•
Hub Power Company Limited	1,872,400			_	1,872,400	172,560	172,560	_	1.71%	1.77%	0.16%
Pakgen Power Limited*	15,500		-	-	15,500	299	299	-	0.00%	0.00%	0.00%
Altern Energy Limited	327,000	-	-	-	327,000	11,844	12,410	566	0.00%	0.00%	0.09%
7 tom Energy Emitod	021,000				021,000	184,703	185,269	566	1.83%	1.90%	0.0070
Technology and Communication						,	.00,200		1.00 /0	1.5070	•
NetSol Technologies Limited	671,000	-	-	(39,500)	631.500	33,675	76,456	42,781	0.76%	0.79%	0.70%
Systems Limited	750	-	-	-	750	39	76	37	0.00%	0.00%	0.00%
-,						33,714	76,532	42,818	0.76%	0.79%	•
Textile Composite								,			•
Kohinoor Textile Mills Limited	939,000	56,340	-	-	995,340	54,734	54,734	-	0.54%	0.56%	0.33%
						54,734	54,734	-	0.54%	0.56%	-
As at June 30, 2018						939,517	1,309,693	370,176	12.96%	13.47%	
As at June 30, 2017						1,711,927	2,327,996	616,069	20.01%	23.72%	
							, , , , , , , , , , , , , , , , , , , ,	,			=

<sup>\*</sup> These represent transactions in shares of related parties.

- 5.3.1 These amounts represent carrying value of these securities as at June 30th, 2018 after impairment (refer note 5.6).
- 5.3.2 The cost of investment in listed equity securities amounted to Rs 1,098.922 million (2017: Rs1,801.438 million)
- 5.4 The above include 2,000,000 shares of Hub Power Company Limited and 1,000,000 shares of Oil and Gas Development Company Limited with a market value of Rs 153.9 million and Rs 129.94 million (2017:Rs 117.430 million and Rs 140.690 million) which have been pledged with National Clearing Company of Pakistan Limited for guaranteeing settlement of the Fund's trades in terms of Circular no. 11 dated October 23, 2007 issued by SECP.

The Finance Act, 2014 introduced amendments to the Income Tax Ordinance 2001 as a result of which companies are liable to withhold five percent of the bonus shares to be issued. The shares so withheld shall only be released if the fund deposit tax equivalent to five percent of the value of the bonus shares issued to the Fund including bonus shares withheld, determined on the basis of day-end price on the first day of closure of books of the issuing company.

In this regard, a constitution petition has been filed by Collective Investment Schemes (CISs) through their Trustees in the High Court of Sindh, challenging the applicability of withholding tax provisions on bonus shares received by CISs, which is pending adjudication. The petition is based on the fact that because CISs are exempt from deduction of income tax under Clause 99 Part I to the Second Schedule of the Income Tax Ordinance 2001, the withholding tax provision should not be applicable on bonus shares received by CISs. A stay order has been granted by the High Court of Sindh in favour of CISs.

As at June 30, 2018, the following bonus shares of the Fund have been withheld by certain companies at the time of declaration of bonus shares. The Fund has included these shares in its portfolio, as the management believes that the decision of the constitutional petition will be in favour of the CISs.

	20	2018		17	
Name of the Company	Number od shares withheld	Market value as at June 30, 2018	Number of shares withheld	Market value as at June 30, 2017	
	(Rupees	(Rupees in '000)		(Rupees in '000)	
The Searle Company Limited	5,086	1,726,697	4,235	2,168,235	
Mughal Iron and Steel Industries	11,760	722,299	11,760	949,385	
Al-Shaheer Corporation	10,455	284,899	10,455	419,350	
Faysal Bank Limited	102,086	2,654,236	-	-	
	129,387	5,388,131	26,450	3,536,970	

		Note	2018	2017
			(Rupees	s in '000)
5.5	Unrealised appreciation in value of investments classified as available for sale			
	Market value of investments	5.3	1,309,693	2,327,996
	Carrying amount of investments	5.3	(939,517)	(1,711,927)
			370,176	616,069
	Less: Unrealised appreciation in value of investments cla	assified as		
	available for sale at beginning of the year - not conside	ered as impaired	(616,069)	(423,508)
			(245,893)	192,561

## 5.6 Impairment Loss

For the year ended June 30, 2018 and June 30, 2017, an impairment loss has been recognised in respect of following investments classified as available for sale, as diminution in the value of these securities is perceived significant reduction under the requirements of IAS 39.

		Weighted average cost	For the year impairment loss	Carrying amount as at June 30, 2018
			(Rupees in '000)	
	2018			
	Mughal Iron And Steel Industries Limited	1,036	314	722
	Al-Shaheer Corporation Limited	585	300	285
	Hub Power Company Limited	232,462	59,903	172,559
	Kohinoor Textile Mills Limited	78,870	24,136	54,734
		312,953	84,653	228,300
	2017	-		
	Pakgen Power Limited	353	40	313
		353	40	313
			2018	2017
			(Rupees	in '000)
6	DIVIDEND AND PROFIT RECEIVABLE			·
	Dividend receivable		6,225	22,556
	Profit receivable on bank balances		4,754	2,950
			10,979	25,506

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DVANCES, DEPOSITS AND OTHER RECEIVABLES			
dvance tax		4,154	3,997
ecurity deposits with National Clearing Company of Pakistan Limited		2,500	2,500
ecurity deposits with Central Depository Company of Pakistan Limite	ed	500	500
Others		929	314
		8,083	7,311
AYABLE TO MCB-ARIF HABIB SAVINGS AND INVESTMENTS LIMITED - MANAGEMENT COMPANY			
lanagement remuneration payable	8.1	17,469	19,427
indh sales tax payable on management remuneration	8.2	2,271	2,526
ales load payable		541	1,635
ayable against allocated expenses	8.3	873	971
ayable against marketing and selling expenses	8.4	10,946	13,338
		32,100	37,897
	dvance tax ecurity deposits with National Clearing Company of Pakistan Limited ecurity deposits with Central Depository Company of Pakistan Limited ethers  AYABLE TO MCB-ARIF HABIB SAVINGS AND INVESTMENTS LIMITED - MANAGEMENT COMPANY  Ianagement remuneration payable indh sales tax payable on management remuneration ales load payable ayable against allocated expenses	dvance tax ecurity deposits with National Clearing Company of Pakistan Limited ecurity deposits with Central Depository Company of Pakistan Limited others  AYABLE TO MCB-ARIF HABIB SAVINGS AND INVESTMENTS LIMITED - MANAGEMENT COMPANY  Ianagement remuneration payable indh sales tax payable on management remuneration ales load payable ayable against allocated expenses  8.3	dvance tax ecurity deposits with National Clearing Company of Pakistan Limited ecurity deposits with Central Depository Company of Pakistan Limited others  AYABLE TO MCB-ARIF HABIB SAVINGS AND INVESTMENTS LIMITED - MANAGEMENT COMPANY  Ianagement remuneration payable indh sales tax payable on management remuneration ales load payable sqainst allocated expenses  8.3 873 ayable against marketing and selling expenses

- **8.1** The Management Company has charged remuneration at the rate not exceeding 2 % per annum based on average net assets for the period. The remuneration is paid to the Management Company on a monthly basis in arrears.
- **8.2** During the year, an amount of Rs.27.271 million (2017: Rs. 27.492 million) was charged on account of sales tax on management fee levied through Sindh Sales Tax on Services Act, 2011, and an amount of Rs.27.525 million (2017: Rs.26.757 million) has been paid to the Management Company which acts as a collecting agent.
- 8.3 In accordance with the provisions of the NBFC Regulations, 2008 (amended vide S.R.O 1160(I) / 2015 dated November 25, 2015), the Management Company of the Fund is entitled to reimbursement of fees and expenses in relation to registrar services, accounting, operation and valuation services related to the Fund upto a maximum of 0.1% of the average annual net assets of the Scheme or actual, whichever is less. Accordingly, with effect from November 27, 2015 the Management Company has charged expenses at the rate of 0.1% per annum of the average annual net assets of the Fund being lower than actual expenses chargeable to the Fund for the year.
- 8.4 In connection with Regulation 60(3)(v) of the Non-Banking Finance Companies and Notified Entities Regulations, 2008 the Securities and Exchange Commission of Pakistan has issued circular no. 40 of 2016 dated December 30, 2016 (later amended vide circular no. 05 of 2017 dated February 13, 2017) whereby it has prescribed certain conditions on Asset Management Companies (AMCs) for charging selling and marketing expenses to collective investment schemes (CISs). In accordance with the provisions contained in these circulars, selling and marketing expenses will be allowed initially for a period of three years (from January 1, 2017 till December 31, 2019) to be charged to open end equity, asset allocation and index funds upto a maximum of 0.4% per annum of net assets of the fund or actual expenses, whichever is less.

However, during the year, the SECP has further amended the above mentioned circular No. 40 of '2016 vide its circular NO.5 of 2018 dated June 4, 2018. As per the amendment, the Management 'Company is entitled to a reimbursement of fees and expenses in relation to selling and marketing 'expenses to be charged to all categories of open-end mutual funds (except fund of funds and money 'market funds) up to a maximum of 0.4% per annum of net assets of the fund or actual, whichever is 'less.

9	PAYABLE TO CENTRAL DEPOSITORY COMPANY OF PAKISTAN LIMITED - TRUSTEE	Note	2018 (Rupees	2017 s in '000)
	Trustee remuneration payable	9.1	958	1,055
	Sindh Sales Tax Payable on trustee remuneration	9.2	125	137
		_	1,083	1,192

**9.1** Under the provisions of the Trust Deed, the Trustee is entitled to a remuneration, to be paid monthly in arrears as per the following tariff structure. There has been no change in the tarriff structure during the year.

Net Assets Value (NAV)

Tariff per annum

Up to Rs. 1 billion Rs. 0.7 million or 0.20% per annum of Net Assets, which ever is higher.

On an amount exceeding Rs. 1 billion Rs. 2 million plus 0.10% per annum of Net Assets, exceeding Rs 1

oillion.

9.2 Sindh Sales Tax at 13% (2017: 13%) is charged on Trustee fee.

		Note	2018	2017
10	PAYABLE TO THE SECURITIES AND EXCHANGE		(Rupees i	n '000)
	COMMISSION OF PAKISTAN (SECP)			
	Annual fee payable to SECP	10.1	9.964	10.045
	, united to payable to GEG!		0,001	10,010

10.1 Under the provisions of the Non Banking Finance Companies and Notified Entities Regulations, 2008, a collective investment scheme is required to pay as annual fee to the SECP, an amount equal to 0.095 percent of the average annual net assets of the Fund.

11	ACCRUED EXPENSES AND OTHER LIABILITIES	Note	2018 (Rupee	2017 es in '000)
	Federal excise duty and related taxes payable on			
	management remuneration	11.1	54,774	54,774
	Federal excise duty and related taxes payable on sales load		3,933	3,933
	Provision against Sindh Workers' Welfare Fund	11.2	57,875	57,875
	Unclaimed dividend		9,838	9,838
	Brokerage		5,344	21,266
	Withholding tax on dividend and others		1,446	3,497
	Auditors' remuneration		567	579
	Printing and related expenditure		40	334
	Sale load Payable		16	351
	Zakat		5	10
	Others		3,667	2,136
			137,505	154,593

11.1 The Finance Act, 2013 enlarged the scope of Federal Excise Duty (FED) on financial services to include Asset Management Companies (AMCs) with effect from June 13, 2013. As the asset management services rendered by the Management Company of the Fund were already subject to provincial sales tax on services levied by the Sindh Revenue Board, which is being charged to the Fund, the Management Company was of the view that further levy of FED was not justified.

On September 4, 2013, a Constitutional Petition was filed in the Honourable Sindh High Court (SHC) jointly by various asset management companies, together with their representative Collective Investment Schemes through their trustees, challenging the levy of FED.

During the year ended June 30, 2017, the SHC passed an order whereby all notices, proceedings taken or pending, orders made, duty recovered or actions taken under the Federal Excise Act, 2005 in respect of the rendering or providing of services (to the extent as challenged in any relevant petition) were set aside. In response to this, the Deputy Commissioner Inland Revenue has filed a Civil Petition for leave to appeal in the Supreme Court of Pakistan which is pending adjudication.

With effect from July 1, 2016, FED on services provided or rendered by non-banking financial institutions dealing in services which are subject to provincial sales tax has been withdrawn by the Finance Act, 2016.

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In view of the above, the Fund has discontinued making further provision in respect of FED on remuneration of the Management Company with effect from July 1, 2016. However, as a matter of abundant caution the provision for FED made till June 30, 2016 amounting to Rs 54.774 million (2017: Rs 54.774 million) is being retained in the financial statements of the Fund as the matter is pending before the Supreme Court of Pakistan.

Had the provision for FED not been recorded in the financial statements of the Fund, the net asset value of the Fund as at June 30, 2018 would have been higher by Re 0.5135 per unit (2017: Re 0.4828 per unit).

11.2 As a consequence of the 18th amendment to the Constitution of Pakistan, in May 2015 the Sindh Workers' Welfare Fund Act, 2014 (SWWF Act) had been passed by the Government of Sindh as a result of which every industrial establishment located in the Province of Sindh, the total income of which in any accounting year is not less than Rs 0.50 million, is required to pay Sindh Workers' Welfare Fund (SWWF) in respect of that year a sum equal to two percent of such income. The matter was taken up by the MUFAP with the Sindh Revenue Board (SRB) collectively on behalf of various asset management companies and their CISs whereby it was contested that mutual funds should be excluded from the ambit of the SWWF Act as these were not industrial establishments but were pass through investment vehicles and did not employ workers. The SRB held that mutual funds were included in the definition of financial institutions as per the Financial Institution (Recovery of Finances) Ordinance, 2001 and were, hence, required to register and pay SWWF under the SWWF Act. Thereafter, MUFAP has taken up the matter with the Sindh Finance Ministry to have CISs / mutual funds excluded from the applicability of SWWF.However, as a matter of abundant caution provision in respect of SWWF is being made on a prudent basis with r\effect from the date of enactment of the Sindh WWF Act, 2014(i.e strting from May 21, 2015)

Had the provision for SWWF not been recorded in the financial statements of the Fund for the period from May 21, 2015 to June 30, 2018, the net asset value of the Fund as at June 30, 2018 would have been higher by Re 0.543 per unit (2017: Re 0.510).

#### 12 CONTINGENCIES AND COMMITMENTS

There were no contingencies and commitments as at June 30, 2018 and June 30, 2017.

13 AUDITORS' REMUNERATION	2018 (Rupees	2017 in '000)
Annual audit fee	459	405
Half yearly review fee	312	275
Other certifications and services	128	125
Out of pocket expenses	98	73
	997	878

## 14 TOTAL EXPENSE RATIO (TER)

The Total Expense Ratio (TER) of the Fund for the year ended June 30, 2018 is 3.48% (2017: 3.87%) which includes 0.38% (2017: 0.93%) representing government levies on the Fund such as provision for Sindh Workers' Welfare Fund, sales taxes, federal excise duties, annual fee to the SECP, etc. This ratio is within the maximum limit of 4% prescribed under the NBFC Regulations.

## 15 TAXATION

The income of the Fund is exempt from income tax under clause 99 of Part I of the Second Schedule to the Income Tax Ordinance, 2001 subject to the condition that not less than ninety percent of its accounting income for the year, as reduced by capital gains, whether realised or unrealised, is distributed to the unit holders as cash dividend. Furthermore, regulation 63 of the NBFC Regulations, requires the Fund to distribute 90% of the net accounting income other than capital gains to the unit holders. The Fund is also exempt from the provisions of section 113 (minimum tax) under clause 11A of Part IV of the Second Schedule to the Income Tax Ordinance, 2001. Since the Management Company has has incurred a net loss during the year no provision for taxation has been made in these financial statements.

## 16 TRANSACTIONS WITH RELATED PARTIES / CONNECTED PERSONS

Related parties / connected persons of the Fund include MCB-Arif Habib Savings and Investments Limited (being the Management Company) and its related entities, MCB Financial Services Limited (being the Trustee of the Fund), other collective investment schemes and pension schemes managed by the Management Company, any person or trust beneficially owning (directly or indirectly) ten percent or more of the capital of the Management Company or the net assets of the Fund and directors, key management personnel and officers of the Management Company.

The transactions with related parties/connected persons are in the normal course of business, at contracted rates and at terms determined in accordance with market rates.

Remuneration of the Management Company and the Trustee is determined in accordance with the provisions of the NBFC Regulations, 2008 and the Trust Deed respectively.

The details of transactions carried out by the Fund with related parties / connected persons and balances with them at the year end are as follows:

## 16.1 Details of transactions with related parties / connected persons during the year

MCB - Arif Habib Savings and Investments Limited - Management Company           Remuneration of the Management Company (including indirect taxes)         237,046         238,966           Issue of 800,191 units (2017: 3,861,897 units)         74,467         433,776           Redemption of 1,533,784 units (2017: 3,001,452 Units)         142,647         340,000           Payment of conversion cost         1-         545           Allocated expenses and related taxes         11,852         11,947           Selling and marketing expenses         41,953         13,338           Dividend paid         -         25,575           Central Depository Company of Pakistan Limited - Trustee           Remuneration of the Trustee (including indirect taxes)         12,983         13,079           CDS charges         16,3         3,785         4,420           Next Capital Limited           Brokerage         16,3         3,805         4,119           Summit Capital (Private) Limited           Brokerage         16,3         3,805         4,119           MCB Bank Limited           Bank charges         146         125           Profit on bank balances         2,859         453           Dividend income         26,310		Note	2018 (Rupees	2017 s in '000)
Remuneration of the Management Company (including indirect taxes)         237,046         238,966           Issue of 800,191 units (2017: 3,861,897 units)         74,467         433,776           Redemption of 1,533,784 units (2017: 3,001,452 Units)         142,647         340,000           Payment of conversion cost         -         545           Allocated expenses and related taxes         11,852         11,947           Selling and marketing expenses         41,953         13,338           Dividend paid         -         25,575           Central Depository Company of Pakistan Limited - Trustee         -         12,983         13,079           CDS charges         1,680         2,093           Arif Habib Capital Limited         -         2,093           Brokerage         16.3         3,785         4,420           Next Capital Limited         -         -           Brokerage         16.3         3,805         4,119           Summit Capital (Private) Limited         -         -           Brokerage         16.3         66         -           MCB Bank Limited         -         -           Brokerage         16.3         66         -           Profit on bank balances         26,310         9,970 <th>MCB - Arif Habib Savings and Investments Limited -</th> <th></th> <th>` .</th> <th>•</th>	MCB - Arif Habib Savings and Investments Limited -		` .	•
Ssue of 800,191 units (2017: 3,861,897 units)				
Redemption of 1,533,784 units (2017: 3,001,452 Units)         142,647         340,000           Payment of conversion cost         -         545           Allocated expenses and related taxes         11,852         11,947           Selling and marketing expenses         41,953         13,338           Dividend paid         -         25,575           Central Depository Company of Pakistan Limited - Trustee         -         25,575           Central Depository Company of Pakistan Limited - Trustee         12,983         13,079           CDS charges         1,680         2,093           Arif Habib Capital Limited         -         2,093           Brokerage         16.3         3,785         4,420           Next Capital Limited         -         -           Brokerage         16.3         3,805         4,119           Summit Capital (Private) Limited         -         -           Brokerage         16.3         66         -           MCB Bank Limited         -         -           Brokerage         16.3         66         -           Brokerage         16.3         66         -           Brokerage         16.3         66         -           Brokerage <td< td=""><td>. , ,</td><td></td><td>•</td><td>•</td></td<>	. , ,		•	•
Payment of conversion cost         -         545           Allocated expenses and related taxes         11,852         11,947           Selling and marketing expenses         41,953         13,338           Dividend paid         -         25,575           Central Depository Company of Pakistan Limited - Trustee         -         12,983         13,079           CDS charges         1,680         2,093           Arif Habib Capital Limited         -         -           Brokerage         16.3         3,785         4,420           Next Capital Limited         -         -           Brokerage         16.3         3,805         4,119           Summit Capital (Private) Limited         -         -           Brokerage         16.3         66         -           MCB Bank Limited         -         -           Brokerage         146         125           Profit on bank balances         2,859         453           Dividend income         26,310         9,970           Purchase of securities having face value of Rs 250 million (2017: 295M)         247,109         294,387           Sale of securities having face value of 1,050M (2017: Rs Nil million)         2,030,552         -           Silk Ba			•	•
Allocated expenses and related taxes   11,852   11,947   Selling and marketing expenses   41,953   13,338   13,338   13,038   13,038   13,038   13,038   13,038   13,038   13,038   13,038   13,038   13,038   13,039   12,983   13,079   12,009   14,009   1			•	•
Selling and marketing expenses         41,953         13,338           Dividend paid         1         25,575           Central Depository Company of Pakistan Limited - Trustee           Remuneration of the Trustee (including indirect taxes)         12,983         13,079           CDS charges         1,680         2,093           Arif Habib Capital Limited           Brokerage         16.3         3,785         4,420           Next Capital Limited           Brokerage         16.3         3,805         4,119           Summit Capital (Private) Limited           Brokerage         16.3         66         -           MCB Bank Limited           Bank charges         146         125           Profit on bank balances         2,859         453           Dividend income         26,310         9,970           Purchase of securities having face value of Rs 250 million (2017: 295M)         247,109         294,387           Sale of securities having face value of 1,050M (2017: Rs Nil million)         2,030,552         -           Silk Bank Limited           Purchase of securities having face value of Rs 1,750 million (2017: 1,350M)         1,729,449         1,332,590				
Central Depository Company of Pakistan Limited - Trustee         Remuneration of the Trustee (including indirect taxes)         12,983         13,079           CDS charges         12,983         13,079           CDS charges         16.3         3,785         2,093           Arif Habib Capital Limited           Brokerage         16.3         3,785         4,420           Next Capital Limited           Brokerage         16.3         3,805         4,119           Summit Capital (Private) Limited           Brokerage         16.3         66         -           MCB Bank Limited           Bank charges         146         125           Profit on bank balances         2,859         453           Dividend income         26,310         9,970           Purchase of securities having face value of Rs 250 million (2017: 295M)         247,109         294,387           Sale of securities having face value of 1,050M (2017: Rs Nil million)         2,030,552         -           Silk Bank Limited           Purchase of securities having face value of Rs 1,750 million (2017: 1,350M)         1,729,449         1,332,590			•	•
Central Depository Company of Pakistan Limited - Trustee           Remuneration of the Trustee (including indirect taxes)         12,983         13,079           CDS charges         1,680         2,093           Arif Habib Capital Limited         Brokerage         16.3         3,785         4,420           Next Capital Limited         Brokerage         16.3         3,805         4,119           Summit Capital (Private) Limited         Brokerage         16.3         66         -           MCB Bank Limited         Bank charges         146         125           Profit on bank balances         2,859         453           Dividend income         26,310         9,970           Purchase of securities having face value of Rs 250 million (2017: 295M)         247,109         294,387           Sale of securities having face value of 1,050M (2017: Rs Nil million)         2,030,552         -           Silk Bank Limited           Purchase of securities having face value of Rs 1,750 million (2017: 1,350M)         1,729,449         1,332,590	· ·		41,953	•
Remuneration of the Trustee (including indirect taxes)         12,983         13,079           CDS charges         1,680         2,093           Arif Habib Capital Limited         Brokerage         16.3         3,785         4,420           Next Capital Limited         Brokerage         16.3         3,805         4,119           MCB Bank Limited         Brokerage         16.3         66         -           Profit on bank balances         2,859         453           Dividend income         26,310         9,970           Purchase of securities having face value of Rs 250 million (2017: 295M)         247,109         294,387           Silk Bank Limited         Purchase of securities having face value of Rs 1,750 million (2017: 1,350M)         1,729,449         1,332,590	Dividend paid		-	25,575
CDS charges         1,680         2,093           Arif Habib Capital Limited           Brokerage         16.3         3,785         4,420           Next Capital Limited           Brokerage         16.3         3,805         4,119           Summit Capital (Private) Limited           Brokerage         16.3         66         -           MCB Bank Limited           Bank charges         146         125           Profit on bank balances         2,859         453           Dividend income         26,310         9,970           Purchase of securities having face value of Rs 250 million (2017: 295M)         247,109         294,387           Sale of securities having face value of 1,050M (2017: Rs Nil million)         2,030,552         -           Silk Bank Limited           Purchase of securities having face value of Rs 1,750 million (2017: 1,350M)         1,729,449         1,332,590	Central Depository Company of Pakistan Limited - Trustee			
Arif Habib Capital Limited         Brokerage       16.3       3,785       4,420         Next Capital Limited         Brokerage       16.3       3,805       4,119         Summit Capital (Private) Limited         Brokerage       16.3       66       -         MCB Bank Limited         Bank charges       146       125         Profit on bank balances       2,859       453         Dividend income       26,310       9,970         Purchase of securities having face value of Rs 250 million (2017: 295M)       247,109       294,387         Sale of securities having face value of 1,050M (2017: Rs Nil million)       2,030,552       -         Silk Bank Limited         Purchase of securities having face value of Rs 1,750 million (2017: 1,350M)       1,729,449       1,332,590	Remuneration of the Trustee (including indirect taxes)		12,983	13,079
Brokerage         16.3         3,785         4,420           Next Capital Limited           Brokerage         16.3         3,805         4,119           Summit Capital (Private) Limited           Brokerage         16.3         66         -           MCB Bank Limited           Bank charges         146         125           Profit on bank balances         2,859         453           Dividend income         26,310         9,970           Purchase of securities having face value of Rs 250 million (2017: 295M)         247,109         294,387           Sale of securities having face value of 1,050M (2017: Rs Nil million)         2,030,552         -           Silk Bank Limited         Purchase of securities having face value of Rs 1,750 million (2017: 1,350M)         1,729,449         1,332,590	CDS charges		1,680	2,093
Brokerage         16.3         3,785         4,420           Next Capital Limited           Brokerage         16.3         3,805         4,119           Summit Capital (Private) Limited           Brokerage         16.3         66         -           MCB Bank Limited           Bank charges         146         125           Profit on bank balances         2,859         453           Dividend income         26,310         9,970           Purchase of securities having face value of Rs 250 million (2017: 295M)         247,109         294,387           Sale of securities having face value of 1,050M (2017: Rs Nil million)         2,030,552         -           Silk Bank Limited         Purchase of securities having face value of Rs 1,750 million (2017: 1,350M)         1,729,449         1,332,590				
Next Capital Limited           Brokerage         16.3         3,805         4,119           Summit Capital (Private) Limited           Brokerage         16.3         66         -           MCB Bank Limited           Bank charges         146         125           Profit on bank balances         2,859         453           Dividend income         26,310         9,970           Purchase of securities having face value of Rs 250 million (2017: 295M)         247,109         294,387           Sale of securities having face value of 1,050M (2017: Rs Nil million)         2,030,552         -           Silk Bank Limited           Purchase of securities having face value of Rs 1,750 million (2017: 1,350M)         1,729,449         1,332,590				
Brokerage         16.3         3,805         4,119           Summit Capital (Private) Limited           Brokerage         16.3         66         -           MCB Bank Limited           Bank charges         146         125           Profit on bank balances         2,859         453           Dividend income         26,310         9,970           Purchase of securities having face value of Rs 250 million (2017: 295M)         247,109         294,387           Sale of securities having face value of 1,050M (2017: Rs Nil million)         2,030,552         -           Silk Bank Limited           Purchase of securities having face value of Rs 1,750 million (2017: 1,350M)         1,729,449         1,332,590	Brokerage	16.3	3,785	4,420
Brokerage         16.3         3,805         4,119           Summit Capital (Private) Limited           Brokerage         16.3         66         -           MCB Bank Limited           Bank charges         146         125           Profit on bank balances         2,859         453           Dividend income         26,310         9,970           Purchase of securities having face value of Rs 250 million (2017: 295M)         247,109         294,387           Sale of securities having face value of 1,050M (2017: Rs Nil million)         2,030,552         -           Silk Bank Limited           Purchase of securities having face value of Rs 1,750 million (2017: 1,350M)         1,729,449         1,332,590				
Summit Capital (Private) Limited Brokerage 16.3 66 -  MCB Bank Limited Bank charges 146 125 Profit on bank balances 2,859 453 Dividend income 26,310 9,970 Purchase of securities having face value of Rs 250 million (2017: 295M) 247,109 294,387 Sale of securities having face value of 1,050M (2017: Rs Nil million) 2,030,552 -  Silk Bank Limited Purchase of securities having face value of Rs 1,750 million (2017: 1,350M) 1,729,449 1,332,590	·	40.0	0.005	4 440
Brokerage       16.3       66       -         MCB Bank Limited         Bank charges       146       125         Profit on bank balances       2,859       453         Dividend income       26,310       9,970         Purchase of securities having face value of Rs 250 million (2017: 295M)       247,109       294,387         Sale of securities having face value of 1,050M (2017: Rs Nil million)       2,030,552       -         Silk Bank Limited         Purchase of securities having face value of Rs 1,750 million (2017: 1,350M)       1,729,449       1,332,590	Вгокегаде	16.3	3,805	4,119
Brokerage       16.3       66       -         MCB Bank Limited         Bank charges       146       125         Profit on bank balances       2,859       453         Dividend income       26,310       9,970         Purchase of securities having face value of Rs 250 million (2017: 295M)       247,109       294,387         Sale of securities having face value of 1,050M (2017: Rs Nil million)       2,030,552       -         Silk Bank Limited         Purchase of securities having face value of Rs 1,750 million (2017: 1,350M)       1,729,449       1,332,590	Summit Capital (Private) Limited			
MCB Bank Limited  Bank charges 146 125  Profit on bank balances 2,859 453  Dividend income 26,310 9,970  Purchase of securities having face value of Rs 250 million (2017: 295M) 247,109 294,387  Sale of securities having face value of 1,050M (2017: Rs Nil million) 2,030,552 -  Silk Bank Limited  Purchase of securities having face value of Rs 1,750 million (2017: 1,350M) 1,729,449 1,332,590	. , ,	16.3	66	_
Bank charges 146 125 Profit on bank balances 2,859 453 Dividend income 26,310 9,970 Purchase of securities having face value of Rs 250 million (2017: 295M) 247,109 294,387 Sale of securities having face value of 1,050M (2017: Rs Nil million) 2,030,552 -  Silk Bank Limited Purchase of securities having face value of Rs 1,750 million (2017: 1,350M) 1,729,449 1,332,590	Diokorago	10.0	00	
Profit on bank balances 2,859 453 Dividend income 26,310 9,970 Purchase of securities having face value of Rs 250 million (2017: 295M) 247,109 294,387 Sale of securities having face value of 1,050M (2017: Rs Nil million) 2,030,552 -  Silk Bank Limited Purchase of securities having face value of Rs 1,750 million (2017: 1,350M) 1,729,449 1,332,590	MCB Bank Limited			
Profit on bank balances  Dividend income  26,310  9,970  Purchase of securities having face value of Rs 250 million (2017: 295M)  Sale of securities having face value of 1,050M (2017: Rs Nil million)  2,030,552  -  Silk Bank Limited  Purchase of securities having face value of Rs 1,750 million (2017: 1,350M)  1,729,449  1,332,590	Bank charges		146	125
Dividend income 26,310 9,970 Purchase of securities having face value of Rs 250 million (2017: 295M) 247,109 294,387 Sale of securities having face value of 1,050M (2017: Rs Nil million) 2,030,552 -  Silk Bank Limited Purchase of securities having face value of Rs 1,750 million (2017: 1,350M) 1,729,449 1,332,590	•		2.859	453
Purchase of securities having face value of Rs 250 million (2017: 295M) 247,109 294,387 Sale of securities having face value of 1,050M (2017: Rs Nil million) 2,030,552 -  Silk Bank Limited  Purchase of securities having face value of Rs 1,750 million (2017: 1,350M) 1,729,449 1,332,590			·	9.970
Sale of securities having face value of 1,050M (2017: Rs Nil million) 2,030,552 -  Silk Bank Limited  Purchase of securities having face value of Rs 1,750 million (2017: 1,350M) 1,729,449 1,332,590	Purchase of securities having face value of Rs 250 million (2017: 295M)		·	•
Silk Bank Limited Purchase of securities having face value of Rs 1,750 million (2017: 1,350M) 1,729,449 1,332,590				•
Purchase of securities having face value of Rs 1,750 million (2017: 1,350M) 1,729,449 1,332,590			-, , <del>-</del>	
•				
Sale of securities having face value of 3,050M (2017: Rs Nil million) 4,348,263 -	•	M)	, ,	1,332,590
	Sale of securities having face value of 3,050M (2017: Rs Nil million)		4,348,263	-

	2018 (Rupees	2017 in '000)
Nishat Mills Limited Employees Provident Fund Trust - Retirement		
benefit scheme of a group company		
Issue of units 7,419,727 (2017: 7,896,292 units)	727,766	866,719
Redemption of 4,578,176 units (2017: 7,896,292 units)	445,140	900,062
Dividend paid	-	6,118
Nishat Power Limited Employees Provident Fund Trust - Retirement benefit scheme of a group company		
Issue of 25,324 units (2017: 11,625 units)	2,423	1,306
Redemption of 26,193 units (2017: Nil units)	2,433	-
Dividend paid	-	106
	2018	2017
	(Rupee	s in '000)
D. G. Khan Cement Company Limited Employees Provident Fund Trust	<b>-</b>	4.004
Issue of 53,535 units (2017: 13,319 units)	5,000	1,324
Redemption of Nil units (2017: Nil units)	-	-
Dividend paid	-	1,324
Nishat Mills Limited		
Dividend income	10,092	10,205
	.,	,
Lalpir Power Limited		
Dividend income	-	2,101
Fatima Fertilizer Company Limited		
Dividend income	-	232
Mughal Iron and Steel Industries Limited		
Dividend income	12,251	5,767
Dividend income	12,201	0,707
Pakgen Power Limited		
Dividend income	31	6,362
Nishat Chunian Limited		
Dividend income	495	14,964
Admin Life Assumption Comment is 11 1 197		
Adamjee Life Assurance Company Limited - IMF	255 000	E20 255
Issue of units 3,742,621 (2017: 5,080,535 units) Redemption of 920,899 units (2017: 3,774,965 units)	355,000	532,355 406,000
Dividend paid	95,000	406,000 156,977
υνιαστια ραία	-	130,811
Nishat Power Limited		
Dividend income	-	359

Saue of 2,180,536 units (2017: 412,198 units)   215,000   42,500   Redemption of 484,683 units (2017: Nill units)   50,000   -		2018 (Rupe	2017 es in '000)
Redemption of 484,683 units (2017: Nill units)         50,000         -           Adamjee Life Assurance Company Limited - ISF II         17,700         37,500           Redemption of 552,109 units (2017: Nill units)         52,102         -           Adamjee Life Assurance Company Limited - NUIL         31,000         11,000         160,000           Issue of Nil units (2017: 762,995 units)         -         77,189         11,000         160,000           Pedemption of 106,631 units (2017: 1,510,888 units)         11,000         160,000         100,000           Dividend paid         -         13,930         1,661,850         2,661,528           Issue of 16,918,813 units (2017: 24,189,060 units)         1,661,850         2,661,528         2,693,353           Dividend paid         -         93,027         93,027           Directors and executives of the Management Company         10,504         31,694           Redemption of 147,843 units (2017: 287,022 units)         8,279         29,848           Dividend paid         -         765           Adamjee Insurance Company Limited Employees Gratuity Fund         18,236         26,006         18,236           Redemption of 316,550 units (2017: 42,555)         29,962         5,160           Dividend paid         -         1,068	Adamjee Life Assurance Company Limited - ISF		
Adamjee Life Assurance Company Limited - ISF II         Issue of 188,405 units (2017: 363,704 units)       17,700       37,500         Redemption of 552,109 units (2017: Nill units)       52,102       -         Adamjee Life Assurance Company Limited - NUIL       Issue of Nill units (2017: 762,995 units)       -       77,189         Redemption of 106,631 units (2017: 1,510,888 units)       11,000       160,000         Dividend paid       -       13,930         Mandate Under Discretionary Portfolio Services       Issue of 16,918,813 units (2017: 24,189,060 units)       1,661,850       2,661,528         Redemption of 20,514,689 units (2016: 24,179,663 units)       1,977,045       2,693,353         Dividend paid       -       93,027         Directors and executives of the Management Company         Issue of 109,025 units (2017: 296,867 units)       10,504       31,694         Redemption of 147,843 units (2017: 287,022 units)       8,279       29,848         Dividend paid       -       765         Adamjee Insurance Company Limited Employees Gratuity Fund       Issue of units 268,322 (2017: 160,144)       26,006       18,236         Redemption of 316,550 units (2017: 42,555)       29,962       5,160         Dividend paid       -       1,068	Issue of 2,180,536 units (2017: 412,198 units)	215,000	42,500
Issue of 188,405 units (2017: 363,704 units)       17,700       37,500         Redemption of 552,109 units (2017: Nill units)       52,102       -         Adamjee Life Assurance Company Limited - NUIL	Redemption of 484,683 units (2017: Nill units)	50,000	-
Redemption of 552,109 units (2017: Nill units)       52,102       -         Adamjee Life Assurance Company Limited - NUIL         Issue of Nil units (2017: 762,995 units)       -       77,189         Redemption of 106,631 units (2017: 1,510,888 units)       11,000       160,000         Dividend paid       -       13,930         Mandate Under Discretionary Portfolio Services         Issue of 16,918,813 units (2017: 24,189,060 units)       1,661,850       2,661,528         Redemption of 20,514,689 units (2016: 24,179,663 units)       1,977,045       2,693,353         Dividend paid       -       93,027         Directors and executives of the Management Company         Issue of 109,025 units (2017: 296,867 units)       10,504       31,694         Redemption of 147,843 units (2017: 287,022 units)       8,279       29,848         Dividend paid       -       765         Adamjee Insurance Company Limited Employees Gratuity Fund       Issue of units 268,322 (2017: 160,144)       26,006       18,236         Redemption of 316,550 units (2017: 42,555)       29,962       5,160         Dividend paid       -       1,068	Adamjee Life Assurance Company Limited - ISF II		
Adamjee Life Assurance Company Limited - NUIL         Issue of Nil units (2017: 762,995 units)       -       77,189         Redemption of 106,631 units (2017: 1,510,888 units)       11,000       160,000         Dividend paid       -       13,930         Mandate Under Discretionary Portfolio Services       Issue of 16,918,813 units (2017: 24,189,060 units)       1,661,850       2,661,528         Redemption of 20,514,689 units (2016: 24,179,663 units)       1,977,045       2,693,353         Dividend paid       -       93,027         Directors and executives of the Management Company       Incompany       Incompany         Issue of 109,025 units (2017: 296,867 units)       10,504       31,694         Redemption of 147,843 units (2017: 287,022 units)       8,279       29,848         Dividend paid       -       765         Adamjee Insurance Company Limited Employees Gratuity Fund       Issue of units 268,322 (2017: 160,144)       26,006       18,236         Redemption of 316,550 units (2017: 42,555)       29,962       5,160         Dividend paid       -       1,068	Issue of 188,405 units (2017: 363,704 units)	17,700	37,500
Issue of Nil units (2017: 762,995 units)   - 77,189     Redemption of 106,631 units (2017: 1,510,888 units)   11,000   160,000     Dividend paid   - 13,930     Mandate Under Discretionary Portfolio Services     Issue of 16,918,813 units (2017: 24,189,060 units)   1,661,850   2,661,528     Redemption of 20,514,689 units (2016: 24,179,663 units)   1,977,045   2,693,353     Dividend paid   - 93,027     Directors and executives of the Management Company     Issue of 109,025 units (2017: 296,867 units)   10,504   31,694     Redemption of 147,843 units (2017: 287,022 units)   8,279   29,848     Dividend paid   - 765     Adamjee Insurance Company Limited Employees Gratuity Fund     Issue of units 268,322 (2017: 160,144)   26,006   18,236     Redemption of 316,550 units (2017: 42,555)   29,962   5,160     Dividend paid   - 1,068	Redemption of 552,109 units (2017: Nill units)	52,102	-
Redemption of 106,631 units (2017: 1,510,888 units)       11,000       160,000         Dividend paid       -       13,930         Mandate Under Discretionary Portfolio Services         Issue of 16,918,813 units (2017: 24,189,060 units)       1,661,850       2,661,528         Redemption of 20,514,689 units (2016: 24,179,663 units)       1,977,045       2,693,353         Dividend paid       -       93,027         Directors and executives of the Management Company         Issue of 109,025 units (2017: 296,867 units)       10,504       31,694         Redemption of 147,843 units (2017: 287,022 units)       8,279       29,848         Dividend paid       -       765         Adamjee Insurance Company Limited Employees Gratuity Fund         Issue of units 268,322 (2017: 160,144)       26,006       18,236         Redemption of 316,550 units (2017: 42,555)       29,962       5,160         Dividend paid       -       1,068	Adamjee Life Assurance Company Limited - NUIL		
Dividend paid       - 13,930         Mandate Under Discretionary Portfolio Services         Issue of 16,918,813 units (2017: 24,189,060 units)       1,661,850       2,661,528         Redemption of 20,514,689 units (2016: 24,179,663 units)       1,977,045       2,693,353         Dividend paid       -       93,027         Directors and executives of the Management Company         Issue of 109,025 units (2017: 296,867 units)       10,504       31,694         Redemption of 147,843 units (2017: 287,022 units)       8,279       29,848         Dividend paid       -       765         Adamjee Insurance Company Limited Employees Gratuity Fund       26,006       18,236         Redemption of 316,550 units (2017: 42,555)       29,962       5,160         Dividend paid       -       1,068	Issue of Nil units (2017: 762,995 units)	-	77,189
Mandate Under Discretionary Portfolio Services         Issue of 16,918,813 units (2017: 24,189,060 units)       1,661,850       2,661,528         Redemption of 20,514,689 units (2016: 24,179,663 units)       1,977,045       2,693,353         Dividend paid       -       93,027         Directors and executives of the Management Company         Issue of 109,025 units (2017: 296,867 units)       10,504       31,694         Redemption of 147,843 units (2017: 287,022 units)       8,279       29,848         Dividend paid       -       765         Adamjee Insurance Company Limited Employees Gratuity Fund       26,006       18,236         Redemption of 316,550 units (2017: 42,555)       29,962       5,160         Dividend paid       -       1,068	Redemption of 106,631 units (2017: 1,510,888 units)	11,000	160,000
Issue of 16,918,813 units (2017: 24,189,060 units)       1,661,850       2,661,528         Redemption of 20,514,689 units (2016: 24,179,663 units)       1,977,045       2,693,353         Dividend paid       -       93,027         Directors and executives of the Management Company         Issue of 109,025 units (2017: 296,867 units)       10,504       31,694         Redemption of 147,843 units (2017: 287,022 units)       8,279       29,848         Dividend paid       -       765         Adamjee Insurance Company Limited Employees Gratuity Fund         Issue of units 268,322 (2017: 160,144)       26,006       18,236         Redemption of 316,550 units (2017: 42,555)       29,962       5,160         Dividend paid       -       1,068	Dividend paid	-	13,930
Redemption of 20,514,689 units (2016: 24,179,663 units)       1,977,045       2,693,353         Dividend paid       -       93,027         Directors and executives of the Management Company         Issue of 109,025 units (2017: 296,867 units)       10,504       31,694         Redemption of 147,843 units (2017: 287,022 units)       8,279       29,848         Dividend paid       -       765         Adamjee Insurance Company Limited Employees Gratuity Fund       26,006       18,236         Redemption of 316,550 units (2017: 42,555)       29,962       5,160         Dividend paid       -       1,068	Mandate Under Discretionary Portfolio Services		
Dividend paid       -       93,027         Directors and executives of the Management Company         Issue of 109,025 units (2017: 296,867 units)       10,504       31,694         Redemption of 147,843 units (2017: 287,022 units)       8,279       29,848         Dividend paid       -       765         Adamjee Insurance Company Limited Employees Gratuity Fund         Issue of units 268,322 (2017: 160,144)       26,006       18,236         Redemption of 316,550 units (2017: 42,555)       29,962       5,160         Dividend paid       -       1,068	Issue of 16,918,813 units (2017: 24,189,060 units)	1,661,850	2,661,528
Directors and executives of the Management Company         Issue of 109,025 units (2017: 296,867 units)       10,504       31,694         Redemption of 147,843 units (2017: 287,022 units)       8,279       29,848         Dividend paid       -       765         Adamjee Insurance Company Limited Employees Gratuity Fund       26,006       18,236         Issue of units 268,322 (2017: 160,144)       26,006       18,236         Redemption of 316,550 units (2017: 42,555)       29,962       5,160         Dividend paid       -       1,068	Redemption of 20,514,689 units (2016: 24,179,663 units)	1,977,045	2,693,353
Issue of 109,025 units (2017: 296,867 units)       10,504       31,694         Redemption of 147,843 units (2017: 287,022 units)       8,279       29,848         Dividend paid       -       765         Adamjee Insurance Company Limited Employees Gratuity Fund         Issue of units 268,322 (2017: 160,144)       26,006       18,236         Redemption of 316,550 units (2017: 42,555)       29,962       5,160         Dividend paid       -       1,068	Dividend paid	-	93,027
Redemption of 147,843 units (2017: 287,022 units)       8,279       29,848         Dividend paid       -       765         Adamjee Insurance Company Limited Employees Gratuity Fund       26,006       18,236         Issue of units 268,322 (2017: 160,144)       26,006       18,236         Redemption of 316,550 units (2017: 42,555)       29,962       5,160         Dividend paid       -       1,068	Directors and executives of the Management Company		
Dividend paid       -       765         Adamjee Insurance Company Limited Employees Gratuity Fund       Issue of units 268,322 (2017: 160,144)       26,006       18,236         Redemption of 316,550 units (2017: 42,555)       29,962       5,160         Dividend paid       -       1,068	Issue of 109,025 units (2017: 296,867 units)	10,504	31,694
Adamjee Insurance Company Limited Employees Gratuity Fund Issue of units 268,322 (2017: 160,144) 26,006 18,236 Redemption of 316,550 units (2017: 42,555) 29,962 5,160 Dividend paid - 1,068	Redemption of 147,843 units (2017: 287,022 units)	8,279	29,848
Issue of units 268,322 (2017: 160,144)       26,006       18,236         Redemption of 316,550 units (2017: 42,555)       29,962       5,160         Dividend paid       -       1,068	Dividend paid	-	765
Redemption of 316,550 units (2017: 42,555)       29,962       5,160         Dividend paid       -       1,068	Adamjee Insurance Company Limited Employees Gratuity Fund		
Dividend paid - 1,068	Issue of units 268,322 (2017: 160,144)	26,006	18,236
	Redemption of 316,550 units (2017: 42,555)	29,962	5,160
Adamiee Insurance Company Limited Employees Provident Fund	Dividend paid	-	1,068
Addingee insurance company Emilied Employees Flovident Fund	Adamjee Insurance Company Limited Employees Provident Fund		
Issue of 521,096 units (2017: 523,711 units) 50,496 60,563	Issue of 521,096 units (2017: 523,711 units)	50,496	60,563
Redemption of 610,776 units (2017: 297,914 units) 57,804 35,500	Redemption of 610,776 units (2017: 297,914 units)	57,804	35,500
Dividend paid - 2,052	Dividend paid	-	2,052
Details of balances with related parties / connected persons as at year end	Details of balances with related parties / connected persons as at year end		
MCB - Arif Habib Savings and Investment Limited - Management Company			
Management remuneration payable 17,469 19,427	. ,		
Sindh sales tax payable on management remuneration 2,271 2,526	Sindh sales tax payable on management remuneration	2,271	2,526
Sales load payable 541 1,635	Sales load payable	541	1,635
Payable against allocated expenses 873 971	Payable against allocated expenses	873	971
Payable against marketing and selling expenses 10,946 13,338	Payable against marketing and selling expenses	10,946	13,338
Outstanding 2,048,988 (2017: 2,782,581) units 16.4 194,256 285,219	Outstanding 2,048,988 (2017: 2,782,581) units	16.4 194,256	285,219

16.2

Central Depository Company of Pakistan Limited - Trustee		2018 (Rupe	2017 ees in '000)
Security deposit		500	500
Trustee remuneration payable		958	1,055
Sindh Sales Tax Payable on trustee remuneration		125	137
MCB Bank Limited			
Bank balance		96,528	3,280
Profit receivable		159	51
Sales load payable		16	351
Silk Bank Limited			
Balance with bank		22,730	-
Profit receivable on bank balances		1,544	-
Next Capital Limited			
Brokerage payable	16.3	800	1,523
Arif Habib Limited			
Brokerage payable	16.3	90	1,817
Adamjee Life Assurance Company Limited - IMF			
Outstanding 19,754,721 (2017: 16,932,999) units	16.4	1,872,858	1,735,661
Adamjee Life Assurance Company Limited - NUIL Outstanding 1,409,006 (2017: 1,515,637) units	16.4	133,582	155,355
Adamjee Life Assurance Company Limited - ISF Outstanding 2,108,051 (2017: 412,198) units		199,855	42,251
Guiotanang 2, 100,001 (2017: 112,100) anno		100,000	12,201
Adamjee Life Assurance Company Limited - ISF II Outstanding Nill (2017: 363,704) units		-	37,280
Nishat Power Limited Employees Provident Fund Trust - Retirement benefit scheme of a group company		4 000	4 400
Outstanding 10,756 (2017: 11,625) units		1,020	1,192
Adamjee Insurance Company Limited Employees Gratuity Fund Outstanding 69,361 (2017: 117,589) units		6,576	12,053
Adamjee Insurance Company Limited Employees Provident Fund Outstanding 136,117 (2017: 225,797) units		12,905	23,145

	Note	2018 2017 (Rupees in '000)
Mandate Under Discretionary Portfolio Services		
Outstanding 6,212,085 (2017: 9,807,961) units	16.4	588,940 1,005,333
Directors and executives of the Management Company Outstanding 59,882 (2017: 98,640) units	16.4	5,671 10,111
Nishat Mills Limited Employees Provident Fund Trust - Retirement benefit scheme of a group company Outstanding 2,841,551 (2017: Nill) units		269,395 -
D.G. Khan Cement Company Limited Employees Provident Fund Trust	40.4	40.004
Outstanding 199,265 (2017: 145,730) units	16.4	18,891 14,938

- **16.3** The amount disclosed represents the amount of brokerage payable to connected persons and not the purchase or sale value of securities transacted through them. The purchase or sale value has not been treated as transactions with connected persons as the ultimate counter parties are not connected persons.
- 16.4 This reflects the position of related party / conneced persons status as at June 30, 2018.
- 16.5 The Fund's investment in related parties are disclosed in note 5.

#### 17 FINANCIAL INSTRUMENTS BY CATEGORY

As at June 30, 2018, all the financial assets carried on the statement of assets and liabilities are categorised either as loans and receivables or financial assets at fair value through profit or loss or available for sale. All the financial liabilities carried on the statement of assets and liabilities are categorised as financial liabilities measured at amortised cost.

	June 30, 2018					
Particulars	Loans and receivables	Financial assets 'at fair value through profit or loss'	Available for sale	Total		
		(Rupe	es in '000)			
Financial assets						
Bank balances	664,008	-	-	664,008		
Investments	-	8,413,364	1,309,693	9,723,057		
Receivable against sale of investments	52,923	-	-	52,923		
Dividend and profit receivable	10,979	-	-	10,979		
Deposits and other receivables	3,929	-	-	3,929		
	731,839	8,413,364	1,309,693	10,454,896		

			June 30, 2018	
Particulars		Liabilities 'at fair value through profit or loss'	Financial liabilities measured at amortised cost	Total
			- (Rupees in '000)	
Financial liabilities Payable to MCB-Arif Habib Savings and Investments Limited - Management Company Payable to Central Depository Company of Pakistan Lim Payable against purchase of investments Accrued expenses and other liabilities Payable against redemption of units	ited - Trustee	- - - - -	32,100 1,083 165,428 19,477 386 218,474	32,100 1,083 165,428 19,477 386 218,474
	1			
Particulars	Loans and receivables	Financial assets 'at fair value through profit or loss'	Available for sale	Total
		(Rupe	es in '000)	
Financial assets			,	
Bank balances	2,228,648		-	2,228,648
Investments	-	7,481,528	2,327,996	9,809,524
Receivable against sale of investments	98,104	-	-	98,104
Dividend and profit receivable Deposits and other receivables	25,506 3,314	-	-	25,506 3,314
Deposits and other receivables	2,355,572	7,481,528	2,327,996	12,165,096
	2,000,012	7,401,320	2,321,330	12,100,090
			June 30, 2017	
Particulars		Liabilities 'at fair value through profit or loss'	Financial liabilities measured at amortised cost	Total
-			- (Rupees in '000)	
Financial liabilities				
Payable to MCB-Arif Habib Savings and Investments			27 007	27 007
Limited - Management Company Payable to Central Depository Company of Pakistan Limited - Trustee		-	37,897 1,192	37,897 1,192
	ileu - Huslee	-	335,299	335,299
Payable against purchase of investments Accrued expenses and other liabilities		-	335,299 32,537	335,299
Payable against redemption of units		<u>-</u>	32,337 897	32,33 <i>1</i> 897
. ayabb against fourthphon of units			407,822	407,822
			,	

## 18 FINANCIAL INSTRUMENTS - FAIR VALUES AND RISK MANAGEMENT

The Funds's activities expose it to a variety of financial risks: market risk, credit risk and liquidity risk

## 18.1 Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of the changes in market prices.

The Management Company manages market risk through diversification of the investment portfolio and by monitoring exposure on marketable securities and by following the internal risk management policies and investment guidelines approved by the Investment Committee and the regulations laid down by the Securities and Exchange Commission of Pakistan.

Market risk comprises three types of risk: currency risk, yeild/interest rate risk and price risk.

#### 18.1.1 Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate as a result of changes in foreign exchange rates. At present, the Fund is not exposed to currency risk as all the transactions are carried out in Pakistani Rupees.

#### 18.1.2 Interest rate risk

Yield/ interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate as a result of changes in market interest rates. As of June 30, 2018, the Fund is exposed to such risk on its balances held with banks. The Investment Committee of the Fund reviews the portfolio of the Fund on a regular basis to ensure that the risk is managed within the acceptable limits. The interest rate risk profile of the Fund, as a result of investment in financial instruments is as follows:

	Note	2018	2017
Variable rate instrument (financial coet)		Rupe	es
Variable rate instrument (financial asset)			
Bank balance	4	649,902	2,218,493

#### a) Sensitivity analysis for variable rate instrument

A reasonably possible change of 100 basis points in interest rates at the reporting date would have increased / decreased the income statement and statement of comprehensive income by Rs 6.50 million (2017: Rs22.18 million) and consequently statement of movement in unit holders' fund would be affected by the same amount. The analysis assumes that all other variables remain constant.

## b) Fair value sensitivity analysis for fixed rate instruments

As at reporting date, the Fund does not have any fixed rate instruments.

The composition of the Fund's investment may change over time. Accordingly, the sensitivity analysis prepared as at June 30, 2018 is not necessarily indicative of the impact on the Fund's net assets of future movements in interest rates.

Yield / interest rate sensitivity position for on-balance sheet financial instruments is based on the earlier of contractual repricing or maturity date and for off-balance sheet financial instruments is based on settlement date.

The Fund's interest rate sensitivity related to financial assets and financial liabilities as at June 30, 2018 can be determined as follows:

			As at Jur	ne 30, 2018		
		Expos	ed to yield / inter	est risk		
Particulars	Effective yield / interest rate	Upto three months	More than three months and up to one year	More than one year	Not exposed to yield / interest rate risk	Total
On-balance sheet financial instruments	%			(Rupees in '000	))	
Financial assets						
Bank balances	3.75% and 7.5%%	649,902	-	-	14,106	664,008
Investments		-	-	-	9,723,057	9,723,057
Receivable against sale of investments		-	-	-	52,923	52,923
Dividend and profit receivable		-	-	-	10,979	10,979
Deposits and other receivables		-	-	-	3,929	3,929
Sub total	•	649,902	-	-	9,804,994	10,454,896
Financial liabilities	•					
Payable to MCB-Arif Habib Savings and						
Investments Limited - Management Company		_	_	_	32,100	32,100
Payable to Central Depository Company					02,100	02,100
of Pakistan Limited - Trustee		_			1,083	1,083
Payable against purchase of investments				_	165,428	165,428
Accrued expenses and other liabilities				_	19,477	19,477
Payable against redemption of units		_	_		386	386
Sub total	-	-			218,474	218,474
On-balance sheet gap	•	649,902	_	-	9,586,520	10,236,422
Total interest rate sensitivity gap	:	649,902	-	-	9,586,520	10,236,422
Cumulative interest rate sensitivity gap	:	649,902	649,902	649,902		
	=	•	,	,	:	
			As at Jur	ne 30, 2017		
		Expos	ed to yield / inter	est risk		
Particulars	Effective yield / interest rate	Upto three months	More than three months and upto one year	More than one year	Not exposed to yield / interest rate risk	Total
	%			(Rupees in '000	))	
On-balance sheet financial instruments						
Financial assets						
Bank balances	3.75% to 6.95%	2,218,493	-	-	10,155	2,228,648
Investments		-	-	-	9,809,524	9,809,524
Receivable against sale of investments		-	-	-	98,104	98,104
Dividend and profit receivable		-	-	-	25,506	25,506
Deposits and other receivables	_	-	-	-	3,314	3,314
Sub total	•	2,218,493	-	-	9,946,603	12,165,096

	As at June 30, 2017					
		Expos	ed to yield / inter	est risk	sk	
Particulars	Interest rate		More than three months and upto one year	More than one year	Not exposed to yield / interest rate risk	Total
	•			(Rupees in '000		
Financial liabilities						
Payable to MCB-Arif Habib Savings and Investments Limited - Management Company		-	-	-	37,897	37,897
Payable to Central Depository Company of Pakistan Limited - Trustee		-	-	-	1,192	1,192
Payable against purchase of investments		-	-	-	335,299	335,299
Accrued expenses and other liabilities		-	-	-	32,537	32,537
Payable against redemption of units		-	-	-	897	897
Sub Total		-	-	-	407,822	407,822
On-balance sheet gap		2,218,493	-	-	9,538,781	11,757,247
Total interest rate sensitivity gap		2,218,493	-	-	9,538,781	11,757,247
Cumulative interest rate sensitivity gap		2,218,493	2,218,493	2,218,493		

## 18.1.3 Price risk

Price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate as a result of changes in market prices (other than those arising from interest rate risk or currency risk) whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market.

A reasonably possible change of 5% increase or decrease in fair values at the reporting date would have increased / decreased the income statement and statement of comprehensive income by Rs 486.15 million (2017: Rs 490.48 million) and consequently statement of movement in unit holders' fund would be affected by the same amount. The analysis assumes that all other variables remain constant.

## 18.2 Credit risk

Credit risk represents the risk of a loss if counterparties fail to perform as contracted and arises principally from bank balances, investmentd, profits and other receivables

The Fund's policy is to enter into financial contracts in accordance with the internal risk management policies and investment guidelines approved by the Investment Committee. In addition, the risk is managed through assignment of credit limits and by following strict credit evaluation criteria laid down by the Management Company. The Fund does not expect to incur material credit losses on its financial assets.

## 18.2.1 Exposure to credit risk

The maximum exposure to credit risk as at June 30, 2018 was as follows:

	2018		2017	
	Balance as per statement of assets and liabilities	Maximum exposure	Balance as per statement of assets and liabilities	Maximum exposure
		(Rupees	s in '000)	
Bank balances	664,008	664,008	2,228,648	2,228,648
Investments	9,723,057	-	9,809,524	-
Receivable against sale of investments	52,923	52,923	98,104	98,104
Dividend and profit receivable	10,979	10,979	25,506	25,506
Deposits and other receivables	3,929	3,929	3,314	3,314
	10,454,896	731,839	12,165,096	2,355,572

Difference in the balance as per the statement of assets and liabilities and maximum exposure is due to the fact that investments in listed equity securities of Rs 9,723.057 million (2017: Rs 9,809.524 million) is not exposed to credit risk.

#### 18.2.2 Bank balances

The Fund held bank balances at June 30, 2018 with banks having following credit ratings:

	2018		2017	
Rating	Rupees in '000	%	Rupees in '000	%
AAA	430,752	64.87%	10,235	0.46%
AA+	3,433	0.52%	2,211,456	99.23%
AA-	203,579	30.66%	2	0.00%
AA	-	0.00%	3,441	0.15%
A-	26,244	3.95%	3,514	0.16%
A	-	-	-	0.00%
	664,008	100.00%	2,228,648	100.00%

Above rates are on the basis of available ratings assigned by PACRA available on SBP website as of June, 2018.

## 18.2.3 Concentration of credit risk

Concentration of credit risk exists when changes in economic or industry factors affect the group of counterparties whose aggregate credit exposure is significant in relation to the Fund's total credit exposure. Details of the Fund's concentration of credit risk of financial instruments by economic sectors are as follows:

	2018	3	2017		
	Rupees in '000 %		Rupees in '000	%	
Commercial banks (including profit receivable)	668,762	91.38%	2,231,598	94.74%	
Dividend receivable	6,225	0.85%	22,556	0.96%	
National Clearing Company of Pakistan Limited (receive	able				
against sale of investments and security deposit)	55,423	7.57%	100,918	4.28%	
Central Depository Company of Pakistan Limited					
(security deposit)	500	0.07%	500	0.02%	
Others	929	0.13%	-	-	
	731,839	100.00%	2,355,572	100.00%	

## 18.3 Liquidity risk

Liquidity risk is the risk that the Fund may not be able to generate sufficient cash resources to settle its obligations in full as they fall due or can only do so on terms that are materially disadvantageous to the Fund.

The Fund is exposed to redemptions of its redeemable units on a regular basis. The Fund's approach to managing liquidity is to ensure, as far as possible, that the Fund will always have sufficient liquidity to meet its liabilities when due under both normal and stressed conditions. The Fund's policy is therefore to invest the majority of its assets in short term instruments in order to maintain liquidity

The Fund can borrow in the short term to ensure settlement. The maximum amount available to the Fund from the borrowing would be limited to fifteen percent of the net assets upto 90 days and would be secured by the assets of the Fund. The facility would bear interest at commercial rates. However, no borrowing was required to be obtained by the Fund during the current year.

In order to manage the Fund's overall liquidity, the Fund may also withhold daily redemption requests in excess of ten percent of the units in issue and such requests would be treated as redemption requests qualifying for being processed on the next business day. Such procedure would continue until the outstanding redemption requests come down to a level below ten percent of the units then in issue. The Fund did not withhold any redemptions during the year.

The table below summaries the maturity profile of the Fund's financial instruments. The analysis into relevant maturity groupings is based on the remaining period at the end of the reporting period to the contractual maturity date. However, the assets and liabilities that are receivable / payable on demand including bank balances have been included in the maturity grouping of one month.

2018	Within 1 month	1 to 3 months	3 to 12 months Rupees in '000	1 to 5 years	Total
Financial assets Bank balances Investments Receivable against sale of investments Dividend and profit receivable Deposits and other receivables	664,008 9.723,057 52,923 10,979 3,929 10,454,896	: : :	- - - - -	- - - - -	664,008 9.723,057 52,923 10,979 3,929 10,454,896
2018	Within 1 month	1 to 3 months	3 to 12 months	1 to 5 years	Total
Financial liabilities			Rupees in '000		
Payable to MCB-Arif Habib Savings and Investments Limited - Management Company Payable to Central Depository Company of	32.100	-	-	-	32,100
Pakistan Limited - Trustee Payable against purchase of investments	083 165,428	-		-	1,083 165,428
Accrued expenses and other liabilities Payable against redemption of units	19,477 386	-		-	19,477 386
Net assets	218.474 10,236,422	-			218.474 <b>10,236,422</b>
Net assets	10,230,422	<u> </u>			10,230,422
2017	Within 1 month	1 to 3 months	3 to 12 months - Rupees in '000	1 to 5 years	Total
Financial assets			· Kupees III 000		
Bank balances Investments	2,228,648 9,809,524	-	-	-	2,228,648 9,809,524
Receivable against sale of investments	98.104	-		-	98.104
Dividend and profit receivable	25,506	-	-	-	25,506
Deposits and other receivables	3.314	-			3.314
	12,165,096	-	-	-	12,165,096

2017 Financial liabilities	Within 1 month	1 to 3 months	3 to 12 months Rupees in '000	1 to 5 years	Total
Payable to MCB-Arif Habib Savings and Investments Limited - Management Company	37,897	-	_	_	35,371
Payable to Central Depository Company of Pakistan Limited - Trustee	1,192	_	_	_	1,055
Payable against purchase of investments	335,299	-	-	-	335,299
Accrued expenses and other liabilities	32,537	-	-	-	32,537
Payable against redemption of units	897	_	_	-	897
	407,822	-	-	-	405,159
Net assets	11,757,274	-		-	11,759,937

#### 18.4 Fair value measurement

Fair value is the amount for which an asset could be exchanged, or liability can be settled, between knowledgeable willing parties in an arm's length transaction. Consequently, differences can arise between carrying values and the fair value estimates.

Underlying the definition of fair value is the presumption that the Fund is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

Fair value of the investments is determined as per the policy disclosed in note 3.2.5 to these financial statements.

#### 18.5 Fair value hierarchy

International Financial Reporting Standard 13, 'Fair Value Measurement' requires the Fund to classify assets using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- Level 1: Quoted price (unadjusted) in an active market for identical assets or liabilities that the entity can access at the measurement date;
- Level 2: Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices);
- Level 3: Inputs for the asset or liability that are not based on observable market data (i.e. unobservable inputs).

As at June 30, 2018 and June 30, 2017, the Fund held the following assets measured at fair values:

	As at June 30, 2018						
	Level 1	Level 2	Level 3	Total			
	Rupees in '000						
At fair value through profit or loss - held for trading - Listed equity securities	g 8,413,364	-	-	8,413,364			
Available-for-sale - Listed equity securities	1,309,693	-	-	1,309,693			
	9,723,057			9,723,057			

	As at June 30, 2017			
	Level 1	Level 2	Level 3	Total
		Rupees	in '000	
At fair value through profit or loss - held for tradin - Listed equity securities	7,481,528	-	-	7,481,528
Available-for-sale - Listed equity securities	2,327,996	-	-	2,327,996
	9,809,524	<del>-</del>		9,809,524

## 18.6 Unit Holders' Fund risk management

The Fund's objective when managing unit holders' funds is to safeguard the Fund's ability to continue as a going concern so that it can continue to provide optimum returns to its unit holders, to maintain a strong base of assets to meet unexpected losses or opportunities and to ensure reasonable safety of capital. The Fund manages its investment portfolio and other assets by monitoring return on net assets and makes adjustments to it in the light of changes in markets' conditions. The capital structure depends on the issuance and redemption of units.

The Fund has no restrictions on the subscription and redemption of units. As required under the NBFC Regulations, every open end scheme shall maintain fund size (i.e. net assets of the Fund) of Rs 100 million at all times during the life of the scheme. The Fund has maintained and complied with the requirement of minimum fund size during the current year.

In accordance with the risk management policies as stated in note 18, the Fund endeavours to invest the subscriptions received in appropriate investments while maintaining sufficient liquidity to meet redemption requests, such liquidity being augmented by short-term borrowings or disposal of investments where necessary.

### 19 PARTICULARS OF THE INVESTMENT COMMITTEE AND THE FUND MANAGER

Details of the members of the investment committee of the Fund are as follows:

S.No.	Name	Designation	Experience in years	Qualification
1	Muhammad Sagib Saleem	Chief Executive Officer	21	FCA & FCCA
2	Muhammad Asim	Chief Investment Officer	15	MBA & CFA
3	Awais Abdul Sattar	Head of Research	7	MBA & CFA
4	Saad Ahmed	Asset Class specialist- Fixed Incom	ne 13	MBA
5	Muhammad Aitazaz Farooqui	Research Analyst	5	BBA & CFA
6	Syed Abid Ali	Head of Equity	10	MBA

19.1 Syed Abid Ali is the Manager of the Fund. He is also managing MCB Pakistan Asset Allocation Fund, Pakistan Capital Market Fund, Alhamra Islamic Active Allocation Fund and Pakistan Pension Fund.

## 20 TRANSACTIONS WITH BROKERS / DEALERS

List of top 10 brokers by percentage of commission charged during the year ended June 30, 2018.

S.No.	Particulars	Percentage
1	Js Global Capital Limited	10.54%
2	Next Capital Ltd	9.68%
3	Arif Habib Limited	9.62%
4	Al Falah Securities Pvt Ltd	9.29%
5	Bipl Securities Limited	5.77%

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S.No.	Particulars	Percentage
6	Foundation Securities Ltd	5.51%
7	Djm Securities Pvt Limited	4.79%
8	Elixir Securities Pakistan Pvt Ltd	4.70%
9	Top Line Securities Pvt Ltd	4.05%
10	Taurus Securities Limited	3.96%

List of top 10 brokers by percentage of commission charged during the year ended June 30, 2017.

S.No.	Particulars	Percentage
1	JS Global Capital Limited	7.98%
2	Arif Habib Limited	6.85%
3	Next Capital Limited	6.38%
4	BMA Capital Management Limited	5.59%
5	Elixir Securities Pakistan (Private) Limited	5.55%
6	Intermarket Securities Limited	5.43%
7	Alfalah Securities (Private) Limited	5.00%
8	Optimus Capital Management (Private) Limited	4.35%
9	Insight Securities (Private) Limited	4.25%
10	Topline Securities (Private) Limited	3.94%

## 21 PATTERN OF UNIT HOLDING

		As at June 30, 2018			
Category	Number of unit holders	Number of units held	Net assets value of the amount invested	Percentage of total investment	
			(Rupees in '000)		
Individuals	8,074	43,746,275	4,147,391	41.01%	
Insurance companies	18	3,684,406	349,302	3.45%	
Banks / DFIs	3	107,187	10,162	0.10%	
Non Banking Finance Companies (NBFCs)	12	43,031	4,079	0.04%	
Retirement funds		1,564,914	148,363	1.47%	
Non Profit Organisations	13	2,510,556	238,015	2.35%	
Other companies	68	7,091,069	672,273	6.65%	
Associated companies	8	28,567,060	2,708,317	26.78%	
Directors	1	37,839	3,587	0.04%	
Others	206	19,314,209	1,831,095	18.11%	
	8,405	106,666,546	10,112,584	100.00%	

	As at June 30, 2017			
Category	Number of unit holders	Number of units held	Net assets value of the amount invested	Percentage of total investment
•			(Rupees in '000)	
Individuals	7,885	47,847,819	4,904,482	42.17%
Insurance companies	15	3,018,188	309,369	2.66%
Banks / DFIs	4	5,632,591	577,350	4.96%
Non Banking Finance Companies (NBFCs) Retirement funds Non Profit Organisations	11	43,025	4,410	0.04%
	89	17,551,925	1,799,101	15.47%
	13	2,887,484	295,972	2.55%
Other companies	71	9,374,974	960,950	8.26%
Associated companies Directors Others	9	22,507,860	2,307,093	19.84%
	5	52,518	5,383	0.05%
	55	4,537,096	465,060	4.00%
Callord	8,157	113,453,480	11,629,170	100.00%

#### 22 ATTENDANCE AT THE MEETINGS OF THE BOARD OF DIRECTORS OF THE MANAGEMENT COMPANY

The 134th, 135th, 136th, 137th, 138th, 139th, 140th, 141st and 142nd meeting of the Board of Directors were held on July 6, 2017, August 04, 2017, September 07, 2017, October 12, 2017, October 20, 2017, February 02, 2018, February 23, 2018, April 19, 2018 and June 11, 2018 respectively. Information in respect of attendance by the directors and other persons in the meetings is given below:

S. No.	Name	Number of meetings		Meetings not attended	
3. NO.	Name	Held	Attended	Leave granted	Meetings not attended
_	Directors	•	,	_	40411 40511 40011 40011
1	Mian Muhammad Mansha	9	4	5	134th, 135th, 136th, 138th and 142nd
2	Nasim Beg	9	9	-	
3	Ahmed Jahangir	9	9	-	
4	Mirza Qamar Beg	9	7	2	138th and 142nd
5	Syed Salman Shah	9	7	2	134th and 138th
6	Haroun Rashid	9	6	3	135th, 136th and 142nd
7	Samad A Habib	9	5	4	134th, 136th, 138th and 139th
8	Muhammad Saqib Saleem	9	9	-	

#### 23 CORRESPONDING FIGURES

Corresponding figures have been re-classified and re-arranged in these financial statements, wherever necessary to facilitate comparison and to conform with changes in presentation in the current year. No significant rearrangements or reclassifications have been made in these financial statements other than those resulting from change as disclosed in note 3.9.

## 24 GENERAL

Figures have been rounded off to the nearest thousand rupees.

## 25 DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorised for issue on September 14, 2018 by the Board of Directors of the Management Company.

**Chief Executive Officer** 

**Chief Financial Officer** 

Director

# PATTERN OF UNITS HOLDING BY SIZE FOR THE YEAR ENDED JUNE 30, 2018

No. of Unit Holders	Unit Holdings	Total Units Held
7362	0-10000	9,615,643
903	10001 - 100000	24,905,890
130	100001 - 1000000	35,742,364
10	1000001 - Onwards	36,402,649
8405		106,666,546

# PERFORMANCE TABLE FOR THE YEAR ENDED JUNE 30, 2018

Performance Information	2018	2017	2016	2015
Total Net Assets Value – Rs. in million	10,113	11,629	8,018	6,075
Net Assets value per unit – Rupees	94.8056	102.5017	87.09	83.23
Closing Offer Price	98.0195	105.9765	90.69	85.51
Closing Repurchase Price	94.8056	102.5017	87.09	83.23
Highest offer price per unit	109.4173	130.9362	93.98	91.70
Lowest offer price per unit	88.8802	90.7800	76.67	61.04
Highest Redemption price per unit	105.8297	126.6430	90.25	89.25
Lowest Redemption price per unit	85.966	87.7000	73.63	59.41
Distribution per unit - Rs. *		10.00	0.50	4.00
Average Annual Return - %				
One year	-7.51	29.54	5.25	39.35
Two year	11.02	17.40	22.30	37.06
Three year	9.09	24.71	26.46	41.18
Net Income for the year – Rs. in million	(693.69)	2,456.63	171.42	1,570.73
Distribution made during the year – Rs. in million	-	967.09	43.67	273.04
Accumulated Capital Growth – Rs. in million	(693.69)	1,489.54	127.75	1,297.69

#### \* Date of Distribution

2017	
Date	Rate
June 21, 2017	10

2016		
Date	Rate	
June 27, 2016	0.5	

2014				
Date	Rate			
June 27, 2014	16.71			

2015					
Date	Rate				
June 22, 2015	4.00				

2013				
Date	Rate			
July 04, 2013	18.61			

## Disclaimer

The past performance is not necessarily indicative of future performance and unit prices and investments and returns may go down, as well as up.

# PROXY ISSUED BY FUND FOR THE YEAR ENDED JUNE 30, 2018

The Board of Directors of MCB - Arif Habib Savings and Investments Limited (the Management Company of the fund) have overall responsibility for the implementation of Proxy Voting Policy and Procedures which is available on Management Company's website (www.mcbah.com). During the financial year, the Management Company on behalf of the fund did not participate in 3 shareholders' meeting. Moreover, details of summarized proxies voted are as follows:

	Resolutions	For	Against	Abstain	Abstain Reason for Abstaining
Number	65	65	0	0	-
(%ages)	100	100	0	0	-

Detailed information regarding actual proxies voted by the Management Company on behalf of the Fund will be provided without any charges on request of unit holders.