

# MONEY MATTERS



MCB-ARIF HABIB  
Savings and Investments Limited

Fund Manager's Report

MARCH 2018



# FUND PERFORMANCE



## Fund Returns

Funds	YTD (FY 18)	(July 2016 to June 2017)	(July 2015 to June 2016)
<b>Money Market Schemes</b>			
MCB Cash Management Optimizer	5.34%	7.11%	5.77%
Pakistan Cash Management Fund	4.66%	8.34%	5.88%
<b>Income Schemes</b>			
MCB DCF Income Fund	4.41%	6.50%	6.23%
MCB Pakistan Sovereign Fund	4.89%	5.89%	7.30%
Pakistan Income Fund	4.42%	6.90%	6.14%
<b>Aggressive Fixed Income Scheme</b>			
Pakistan Income Enhancement Fund	5.13%	5.06%	8.33%
<b>Asset Allocation Schemes</b>			
MCB Pakistan Frequent Payout Fund	3.10%	5.54%	3.54%*
MCB Pakistan Asset Allocation Fund	4.11%	9.54%	3.21%
<b>Balanced Scheme</b>			
Pakistan Capital Market Fund	3.21%	25.36%	5.17%
<b>Equity Scheme</b>			
MCB Pakistan Stock Market Fund	0.94%	29.54%	5.25%
<b>Voluntary Pension Scheme</b>			
Pakistan Pension Fund-Debt	4.22%	4.31%	7.35%
Pakistan Pension Fund-Money Market	4.35%	4.30%	4.40%
Pakistan Pension Fund-Equity	-2.03%	35.72%	10.77%

Growth in the value of Rs.100 invested in MCB Pakistan Stock Market Fund (MCB-PSM) at inception (11<sup>th</sup> Mar, 2002)

	Value as at 31 <sup>st</sup> Mar 2018
PKR 100 invested in PSM	PKR 3,446
PKR 100 invested in KSE100 index	PKR 2,433

### Earn more with MCB-PSM



\* From November 16, 2015 to June 30, 2016

Returns are computed on the basis of NAV to NAV with dividends reinvested

Annualized Returns for: Money Market, Income, Aggressive Fixed Income, Pakistan Pension Fund (Debt and Money Market).  
Absolute Returns for: Asset Allocation, Balanced, Equity, Pakistan Pension Fund-Equity.

MCB-AH believes in providing best investment experience to our investors. Please feel free to forward your complaint/query/suggestion and we will do our best to redress the same to further improve our processes. For any complaint/query/suggestion, please email at [mcbah.qa@mcbah.com](mailto:mcbah.qa@mcbah.com)

# DEAR INVESTORS,

Greetings from your trusted savings partner.

Thank you for the time and effort taken to review our Fund Manager's Report for the month of March 2018. We would like to extend our sincere gratitude to investors for their continuous support and for giving us the opportunity to serve you. It is your trust and confidence which drives and motivates us to constantly strive for continuous improvements in our services so that we can provide you with best in class products.

For this month's letter we would like to inform our investors about the benefit of Tax Savings by investing in Mutual Funds and Voluntary Pension Schemes (VPS). Tax rebate\* is a government incentive provided to individual investors wherein they can save up to 20% of their annual tax by investing in Mutual Funds and an additional 30% by simultaneous investment in Voluntary Pension Schemes. The process for gaining this advantage is much simpler than it sounds. It requires investors to calculate their minimum required investment (for their given taxable annual income) through a tax calculator available on our website, make the required investment, generate an account statement and submit that account statement to their respective payroll or HR department for tax adjustment against their tax deductions. For mutual fund investment, process can be made even simpler by using iSave, our digital savings portal allowing you to open a mutual funds account and carry out all investment transactions completely online. We will shortly be adding VPS to iSave also.

We understand how important your money is for you and our passion is to provide you with better investment opportunities while making savings easier and convenient. By opting for Tax Rebate\* of up to 50% on their taxable income via mutual funds and VPS, our valued customers are enjoying the twin benefits higher disposable income and better long term capital appreciation on their investment than conventional low interest bearing bank deposits or substantially lower profit paying National Saving Schemes.

You can further get more details and guidance on Tax Rebate by logging on to [www.mcbah.com/detax/](http://www.mcbah.com/detax/). If you have any query, please feel free to contact us via WhatsApp 0300-4362224 or call us on our 24/7 helpline at 0800-622-24.

\*Tax rebate is calculated in accordance with the requirements of Income Tax Ordinance 2001

**Mutual Funds Zaroori Hai!**

Yours sincerely,



**Muhammad Saqib Saleem**

Chief Executive Officer

## MACRO-ENVIRONMENT REVIEW AND OUTLOOK

The month of March ended with the breaking news was once again the surprise decision by the monetary policy committee, the MPC decided to maintain status quo with respect to discount rate contrary to consensus estimates of rise ranging from 25bps to 50bps, which were further reinforced by -4.3% depreciation in PKR.

Due to slow down in the prices of perishables' prices the inflation for the month of March remained muted at 3.25%. Non food inflation on the other hand continued its robust trajectory at 5.44% YoY. Inflation for the 9MFY18 has averaged at 3.78%. With respect to 4QFY18 we expect inflation to move upwards as prices gain momentum with on set of Ramadan and impact of - 10% PKR depreciation snowballs.

The foreign exchange reserves continue to decline with alarming speed, SBP import cover stands at 2.74x (months of imports) barely above the threshold of 2.2x which will trigger loan covenants for many of our multilateral lenders. We remain skeptical of Pakistan's ability to avoid another IMF program in the near future. Nevertheless, the success of amnesty scheme can allay concerns toward external account for short run.

As per provisional numbers tax collection for 9MFY18 has recorded YoY growth of 15.5% (- PKR 2.621 trillion as against -PKR 2.260 trillion last year), falling only slightly behind the annual target requirement of 19%. While the tax collection is commendable, we still have concerns over the government's ability to achieve the target fiscal deficit, owing to record public and provincial expenditures in the election year.

## EQUITY MARKET REVIEW AND OUTLOOK

The benchmark KSE100 index posted a decent gain of 5.4% in Mar-2018 to close at 45,560.30 points. Developments on the macro front alongwith relative calm on the political front (Senate elections held on Mar 3'18) drove market performance during the month. In this regard, currency depreciation and consequent firming up of interest rate hike expectations were the most prominent highlights, rejuvenating interest in selected sectors (Textiles, Electricity, Oil&Gas and Banks). Like the previous months, macro vulnerabilities once again came on the forefront as burgeoning current account deficit and higher debt servicing continued to exert pressure on SBP's forex reserves. Furthermore, announcement of a status quo in Monetary Policy on Mar 30'18 was quite contrary to market expectations.

While volumes remained low amidst lack of activity in the market, there was a reversal of trend in foreign participation in the last ten days with foreigners buying equities worth US\$6.4mn post currency depreciation. In the month of March as a whole, foreigners liquidated -USD 22.567 mn worth of equities which was majorly absorbed by Corporates (USD 40.38 mn) and Insurance Companies (USD 20.25 mn). Average volume/value traded deteriorated by 5.7/3.6% respectively.

Positive contribution to the index was led by Cements (+10.1%), Pharmaceuticals (+10.9%), Chemicals (8.1%), Power (6.7%) and Commercial Banks (6.6%). Refinery was the only major sector that ended in the negative region (-3.8%). Cement sector rallied on the back of price increase of -Rs.50/bag in a phased manner throughout the month as well as improved dispatches number. Power and Banks surged due to currency depreciation of -5% at the end of third week of the month. KEL garnered investor interest after the Government of Pakistan assured SEPL of its support. The movement in the Chemicals sector was due to higher global chemicals margins.

Going forward, we expect market to remain volatile owing to emerging concerns on economy. We continue to track trends in economic indicators of the country and adjust our portfolio accordingly. While we reiterate our view of limited downside in stock market, in the interim; we believe the road to general elections scheduled next year may continue to test patience of equity investors. In the near-term, budgetary news flow (scheduled on 27-Apr-2018) would be predominate factor along with much talked about amnesty scheme would likely remain the key drivers.

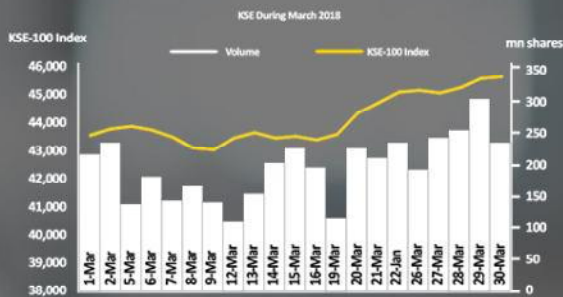
## MONEY MARKET REVIEW AND OUTLOOK

In latest MPS held on March 29, 2018 State bank of Pakistan against market expectation kept the Policy rate at 6%. SBP highlighted three main factors for keeping the that policy rate intact, a) moderate inflation of 4.1% (Jan- Feb FY18) b) improvements in export performance and c) growth of remittances by 3.4% in FY18 so far.

Bonds yield curve showed an upward trajectory during the month due to market expectation of a probable increase in policy rate. However, since policy rate has been kept at 6% it is now expected selling pressure in bonds will ease off and yields across the board will come down. GOP conducted regular OMO injections and Mop ups to keep liquidity managed.

PIB auction held on March 22, 2018 highlighted the fact that market expected an increase in policy rate as total participation of only PKR 9.9 billion was witnessed. 3 years PIB received majority of the bids amounting to PKR 8.8 billion, 5 years PIB receive bids worth PKR 0.99 billion whereas no participation was witnessed in 10 years PIB. Insignificant amount of participation resulted in the auction being rejected. In latest Treasury bill auction once again market interest remained with shorter tenor T-bill where all bids were received in 3 months paper. The auction witnessed a total participation of PKR 13.8 billion against maturity of PKR 576 billion and target of PKR 650 billion out of which SBP accepted PKR 20 billion at cut off yield of 6.2591%.

Going forward an increase in Policy Rate is expected to sustain macroeconomic stability. Recent currency devaluation along with limited growth in exports and remittance is not enough to help increase FX reserve to a healthy level or to control the current account deficit which seems to be growing towards unsustainable territories.





March 31, 2018

## General Information

Fund Type	An Open End Scheme
Category	Money Market Scheme
Asset Manager Rating	AM2++ (AM Two Double Plus) by PACRA (23-Jun-17)
Stability Rating	AA(f) by PACRA (12-July-17)
Risk Profile	Low
Launch Date	1-Oct-09
Fund Manager	Saad Ahmed
Trustee	Central Depository Company of Pakistan Limited
Auditor	Deloitte Yousuf Adil & Co. Chartered Accountants
Management Fee	10% of the Gross Earnings subject to a minimum fee of 0.25% of average daily Net Assets and maximum fee of 1% of average Annual Net Assets.
Front / Back end Load*	Nil
Min. Subscription	
Growth Units	PKR 500
Cash Dividend Units	PKR 500
Income Units	PKR 100,000
Listing	Pakistan Stock Exchange
Benchmark	70% three (3) months PKRV rates plus 30% three (3) months average deposit rates of three (3) AA rated scheduled Banks as selected by MUFAP
Pricing Mechanism	Backward
Dealing Days	Monday - Friday
Cut off Timing	Mon - Fri (9:00AM to 4:30 PM) <u>For same day redemption</u> Mon - Fri (9:00AM to 10:00 AM)
Leverage	Nil
*Subject to government levies	

## Others

### Provision against Sindh Workers' Welfare Fund's liability

MCB-CMOP has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs 14.61 million, if the same were not made the NAV per unit of MCB-CMOP would be higher by Rs 0.0953 and YTD return would be higher by 0.09%. For details investors are advised to read Note 7.1 of the latest Financial Statements for the half year ended December 31, 2017 of MCB-CMOP

## Members of the Investment Committee

Muhammad Saqib Saleem	Chief Executive Officer
Muhammad Asim, CFA	Asset Class Specialist Equities
Saad Ahmed	Asset Class Specialist - Fixed Income
Syed Mohammad Usama Iqbal	Fund Manager Fixed Income Funds
Awais Abdul Sattar, CFA	Head of Research

## Asset Allocation (%age of Total Assets)

Particulars	March-18	Feb-18
Cash	93.3%	38.0%
T-Bills	3.3%	44.7%
PIBs	0.0%	0.0%
Term Deposits with Banks	0.0%	8.7%
Placement with Banks and DFIs	3.0%	7.9%
Others including receivables	0.4%	0.7%

## Investment Objective

To provide Unit-Holders competitive returns from a low risk portfolio of short duration assets while maintaining high liquidity.

## Manager's Comment

The fund generated an annualized return of 5.25% during the month against benchmark of 5.48%. The fund increased its exposure in cash to 93.3% from 38.0% and decreased its exposure in T-Bills to 3.3%.

WAM of the fund was 2 days.

## Performance Information (%)

Particulars	MCB CMOP	Benchmark
Year to Date Return (Annualized)	5.34%	5.24%
Month to Date Return (Annualized)	5.25%	5.48%
180 Days Return (Annualized)	5.32%	5.27%
365 Days Return (Annualized)	5.71%	5.24%
Since inception (CAGR)*	8.71%	6.22%
Average Annual Return (Geometric Mean)	8.88%	-

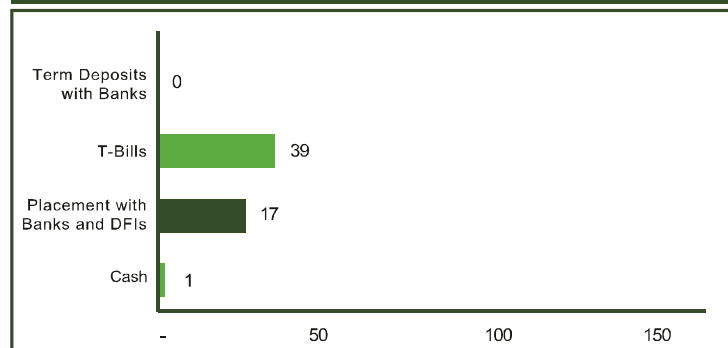
\*Adjustment of accumulated WWF since Oct 1, 2009

Returns are computed on the basis of NAV to NAV with dividends reinvested

## Annualized

Particulars	2013	2014	2015	2016	2017
Benchmark (%)	5.40	7.19	6.74	4.42	4.18
MCB CMOP (%)	9.20	8.25	8.83	5.77	7.11

## Asset-wise Maturity (No. of Days)



## Fund Facts / Technical Information

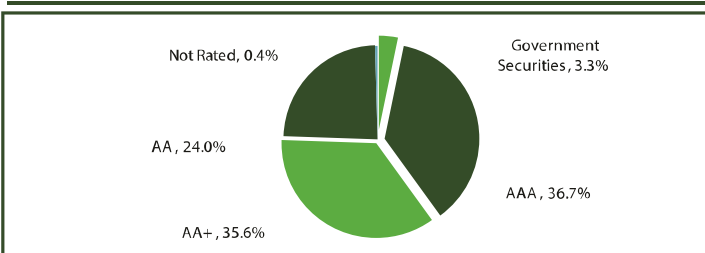
NAV per Unit (PKR)	104.5656
Net Assets (PKR M)	16,022
Weighted average time to maturity (Days)	2
Sharpe Ratio*	0.05
Correlation**	13%
Standard Deviation	0.038
Total expense ratio with government levy***	0.84%
Total expense ratio without government levy	0.63%

\*As against 12 month PKRV

\*\*As against Benchmark

\*\*\* This includes 0.21% representing government levy, Sindh Workers' Welfare fund and SECP Fee

## Asset Quality (%age of Total Assets)



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## MUFAP's Recommended Format



March 31, 2018

## General Information

Fund Type	An Open End Scheme
Category	Money Market Scheme
Asset Manager Rating	AM2++ (AM Two Double Plus) by PACRA (23-Jun-17)
Stability Rating	AAA(f) by PACRA (12-Jul-17)
Risk Profile	Low
Launch Date	20-March-2008
Fund Manager	Saad Ahmed
Trustee	MCB Financial Services Limited
Auditor	EY Ford Rhodes, Chartered Accountants
Management Fee	10% of the Gross Earnings subject to a minimum fee of 0.25% of average daily Net Assets.
Front end Load*	Nil
Back end Load*	Nil
Min. Subscription	PKR 500
Listing	Pakistan Stock Exchange
Benchmark	70% three(3) months PKRV rates + 30% three (3) months average deposit rates of three (3) AA rated scheduled Banks selected by MUFAP.
Pricing Mechanism	Backward
Dealing Days	Monday - Friday
Cut off Timing	Mon - Fri (9:00AM to 4:30 PM) <u>For same day redemption</u> Mon - Fri (9:00AM to 10:00AM)
Leverage	Nil

\*Subject to government levies

## Others

### Provision against Sindh Workers' Welfare Fund's liability

PCF has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 1.77 million, if the same were not made the NAV per unit of PCF would be higher by Rs. 0.1820 and YTD return would be higher by 0.36%. For details, investors are advised to read Note 7.1 of the latest Financial Statements for the half year ended December 31, 2017 of PCF.

## Members of the Investment Committee

Muhammad Saqib Saleem	Chief Executive Officer
Muhammad Asim, CFA	Asset Class Specialist Equities
Saad Ahmed	Asset Class Specialist - Fixed Income
Syed Mohammad Usama Iqbal	Fund Manager - Fixed Income Funds
Awais Abdul Sattar, CFA	Head of Research

## Asset Allocation (%age of Total Assets)

Particulars	March-18	Feb-18
Cash	99.7%	99.8%
T-Bills	0.0%	0.0%
Others including receivables	0.3%	0.2%

## Investment Objective

The objective of PCF is to deliver regular income and provide high level of liquidity, primarily from short duration government securities investments.

## Manager's Comment

During the month the fund generated a return of 4.39% against its benchmark return of 5.48%. WAM of the fund at month end stood at 1 Day.

The fund would remain vigilant towards the changes in macroeconomic variables and would continue to harvest attractive opportunities in the market.

## Performance Information (%)

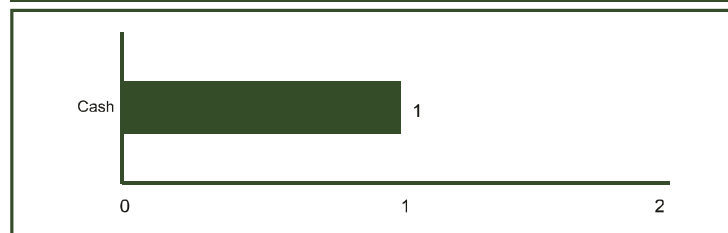
Particulars	PCF	Benchmark
Year to Date Return (Annualized)	4.66%	5.24%
Month to Date Return (Annualized)	4.39%	5.48%
180 Days Return (Annualized)	4.53%	5.27%
365 Days Return (Annualized)	5.65%	5.41%
Since inception (CAGR)	9.23%	9.72%
Average Annual Return (Geometric Mean)	9.25%	-

Returns are computed on the basis of NAV to NAV with dividends reinvested

## Annualized

Particulars	2013	2014	2015	2016	2017
Benchmark (%)	10.5	9.56	9.83	6.75	6.07
PCF (%)	9.0	8.41	8.86	5.88	8.34

## Asset-wise Maturity (No. of Days)



## Fund Facts / Technical Information

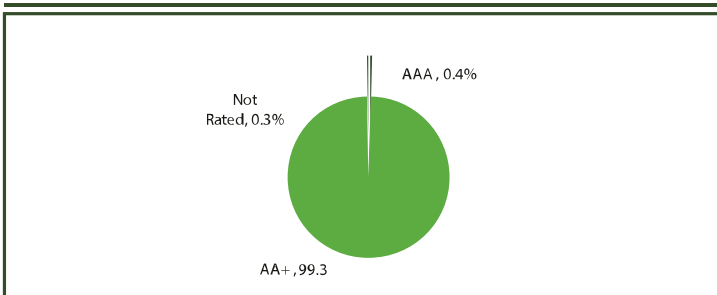
Particulars	PCF
NAV per Unit (PKR)	52.0369
Net Assets (PKR M)	506
Weighted average time to maturity (Days)	1
Sharpe Ratio*	0.019
Correlation**	10.8%
Standard Deviation	0.05
Total expense ratio with government levy***	1.12%
Total expense ratio without government levy	0.89%

\*as against 12 month PKRV

\*\*as against Benchmark

\*\*\*This includes 0.23% representing government levy, Sindh Workers' Welfare fund and SECP fee

## Asset Quality (%age of Total Assets)



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### MUFAP's Recommended Format



March 31, 2018

## General Information

Fund Type	An Open End Scheme	
Category	Income Scheme	
Asset Manager Rating	AM2 ++ (AM Two Double Plus) by PACRA (23-Jun-17)	
Stability Rating	A+(f) by PACRA (12-Jul-17)	
Risk Profile	Low	
Launch Date	1-Mar-07	
Fund Manager	Saad Ahmed	
Trustee	Central Depository Company of Pakistan Limited	
Auditor	EY Ford Rhodes, Chartered Accountants	
Management Fee	1.5% p.a.	
<b>Front -end Load*</b>		
Growth and Income Units:	Individual	1.5%
	Corporate	Nil
Bachat Units:	Nil	
<b>Back-end Load*</b>		
Growth & Income Units	Nil	
Bachat Units	3% if redeemed before completion of two years from the date of initial investment. 0% if redeemed after completion of two years from the date of initial investment.	
<b>Min. Subscription</b>		
Growth & Bachat Units	PKR 500	
Income Units	PKR 100,000	
Listing	Pakistan Stock Exchange	
Benchmark	Six(6) months KIBOR rates	
Pricing Mechanism	Forward	
Dealing Days	Monday - Friday	
Cut off Timing	Mon - Fri (9:00AM to 4:30 PM)	
Leverage	Nil	
*Subject to government levies		

## Investment Objective

To deliver superior fixed income returns by investing in an optimal mix of authorized debt instruments while taking into account capital security and liquidity considerations.

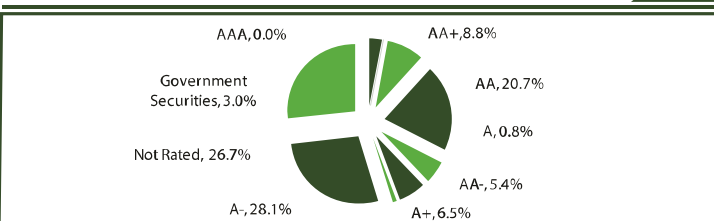
## Manager's Comment

During the month the fund generated an annualized return of 4.69% against its benchmark return of 5.99%. Allocations in cash has increased.

## Fund Facts / Technical Information

NAV per Unit (PKR)	109.9541
Net Assets (PKR M)	4,629
Weighted average time to maturity (Years)	1.6
Duration (Years)	1.4
Sharpe Ratio*	0.04
Correlation**	9.7%
Standard Deviation	0.10
Total expense ratio with government levy***	1.85%
Total expense ratio without government levy	1.56%
*as against 12 month PKRV	
**as against benchmark	
***This includes 0.29% representing government levy, Sindh workers' welfare fund and SECP fee	

## Asset Quality (%age of Total Assets)



## Details of non-compliant investments with the investment criteria of assigned category (securities below investment grade - Rs. in millions)

Name & Type of Non-Compliant Investment	Outstanding face value	Value of investment before provision	Provision held, if any	Value of investment after provision	% of Net Assets	% of Gross Assets
Saudi Pak Leasing Company Limited - TFC	27.55	27.55	27.55	-	0.00%	0.00%
Security Leasing Corporation Limited - Sukuk	3.25	1.14	1.14	-	0.00%	0.00%
Security Leasing Corporation Limited - TFC	3.89	2.30	2.30	-	0.00%	0.00%
New Allied Electronics Industries - TFC	21.98	21.98	21.98	-	0.00%	0.00%
New Allied Electronics Industries - Sukuk	35.00	35.00	35.00	-	0.00%	0.00%

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## MUFAP's Recommended Format

## Others

### Provision against Sindh Workers' Welfare Fund's liability

MCB-DCFIF has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 20.56 million, if the same were not made the NAV per unit of MCB-DCFIF would be higher by Rs. 0.4883 and YTD return would be higher by 0.46%. For details investors are advised to read Note 7.1 of the latest Financial Statements for the half year ended December 31, 2017 of MCB-DCFIF.

## Members of the Investment Committee

Muhammad Sagib Saleem	Chief Executive Officer
Muhammad Asim, CFA	Asset Class Specialist - Equities
Saad Ahmed	Asset Class Specialist - Fixed Income
Syed Mohammad Usama Iqbal	Fund Manager - Fixed Income Funds
Awais Abdul Sattar, CFA	Head of Research

## Asset Allocation (%age of Total Assets)

Particulars	March-18	Feb-18
Cash	40.9%	25.0%
Term Deposits with Banks	0.0%	11.3%
PIBs	0.0%	0.0%
TFCs	27.8%	28.1%
Spread Transactions	7.2%	3.3%
T-Bills	3.0%	19.6%
Others including receivables	8.1%	3.9%
Margin Trading	11.4%	7.3%
Placements with Banks and DFIs	1.6%	1.5%

## Performance Information (%)

Particulars	MCB - DCFIF	Benchmark
Year to Date Return (Annualized)	4.41%	6.13%
Month to Date Return (Annualized)	4.69%	5.99%
180 Days Return (Annualized)	4.41%	6.06%
365 Days Return (Annualized)	4.75%	6.20%
Since inception (CAGR)**	9.59%	10.19%
Average Annual Return (Geometric Mean)	9.67%	-

Returns are computed on the basis of NAV to NAV with dividends reinvested

## Annualized

Particulars	2013	2014	2015	2016	2017
Benchmark (%)	9.3	9.57	10.57	7.01	6.09
MCB-DCFIF (%)	9.8	10.79	12.64	6.23	6.50

\*\*One off hit of 4% due to SECP directive on TFCs' portfolio Adjustment of accumulated WWF since July 1, 2008

## Top 10 TFC Holdings (%age of Total Assets)

Company Name	Percentage
Dawood Hercules Corporation Limited (16-Nov-17)	7.0%
Bank Alfalah Limited (20-Feb-13)	6.5%
Bank Al Habib Limited (17-Mar-16)	5.2%
Askari Bank Limited (30-Sep-14)	3.5%
Dawood Hercules Corporation Limited - Sukuk	2.0%
The Bank of Punjab (23-Dec-16)	1.1%
Jahangir Siddiqui & Company Limited - TFC	1.0%
Ghani Gases Limited (02-Feb-17)	0.8%
Engro Fertilizer Limited (09-Jul-14)	0.8%
Saudi Pak Leasing Company Limited - TFC (13-Mar-08)	0.0%



March 31, 2018

## General Information

Fund Type	An Open End Scheme
Category	Income Scheme
Asset Manager Rating	AM2++ (AM Two Double Plus) by PACRA (23-Jun-17)
Stability Rating	A+(f) by PACRA (12-Jul-17)
Risk Profile	Low
Launch Date	11-Mar-2002
Fund Manager	Syed Mohammad Usama Iqbal
Trustee	Central Depository Company of Pakistan Limited
Auditor	A.F.Ferguson & Co., Chartered Accountants
Management Fee	1.5% p.a.
Front-end Load*	Individual 2% Corporate Nil
Back-end Load*	Nil
Min. Subscription	PKR 500
Listing	Pakistan Stock Exchange
Benchmark	Six(6) months KIBOR rates
Pricing Mechanism	Forward
Dealing Days	Monday - Friday
Cut off Timing	Mon - Fri (9:00AM to 4:30 PM)
Leverage	Nil

\*Subject to government levies

## Others

### Provision against Sindh Workers' Welfare Fund's liability

PIF has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 3.85 million, if the same were not made the NAV per unit of PIF would be higher by Rs. 0.1594 and YTD return would be higher by 0.30%. For details investors are advised to read Note 7.1 of the latest Financial Statements for the half year ended December 31, 2017 of PIF.

## Asset Allocation (%age of Total Assets)

Particulars	March-18	Feb-18
Cash	51.4%	24.9%
TFCs	35.6%	31.9%
Spread Transactions	0.0%	6.8%
T-Bills	2.1%	12.6%
Term Deposits with Banks	0.0%	12.8%
PIBs	0.5%	0.5%
Others including receivables	9.6%	3.2%
Margin Trading	0.8%	7.3%

## Investment Objective

The objective of the Fund is to deliver returns primarily from debt and fixed income investments without taking excessive risk.

## Performance Information (%)

Particulars	PIF	Benchmark
Year to Date Return (Annualized)	4.42%	5.89%
Month to Date Return (Annualized)	4.60%	5.47%
180 Days Return (Annualized)	4.23%	5.75%
365 Days Return (Annualized)	4.80%	5.99%
Since inception (CAGR)	9.43%	8.76%
Average Annual Return (Geometric Mean)	9.48%	-

Returns are computed on the basis of NAV to NAV with dividends reinvested

## Manager's Comment

During the month the fund posted an annualized return of 4.6% against its benchmark return of 5.47%. Weighted Average Time to Maturity of the Fund stood at 1.9 years. Exposure in Cash was increased to 51.4% from 24.9%.

## Annualized

Particulars	2013	2014	2015	2016	2017
Benchmark (%)	11.00	9.33	10.43	6.97	6.05
PIF (%)	7.20	8.13	11.31	6.14	6.90

## Fund Facts / Technical Information

NAV per Unit (PKR)	55.5473
Net Assets (PKR M)	1,342
Weighted average time to maturity (Years)	1.9
Duration (Years)	1.7
Sharpe Ratio	0.03
Correlation**	6.24%
Standard Deviation	0.17
Total expense ratio with government levy*	1.78%
Total expense ratio without government levy	1.48%

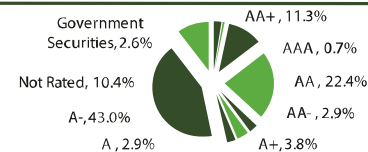
\* This includes 0.3% representing government levy, Sindh workers' welfare fund and SECP fee.

\*\* as against Benchmark

## Top 10 TFC Holdings (%age of Total Assets)

Dawood Hercules Corporation Limited (16-Nov-17)	7.2%
Jahangir Siddiqui & Company Limited - TFC	7.2%
Bank Al Habib Limited (17-Mar-16)	6.1%
Bank Alfalah Limited (20-Feb-13)	3.7%
International Brands Limited - Sukuk (15-Nov-17)	3.6%
Ghani Gases Limited (02-Feb-17)	2.9%
Askari Bank limited (23-Dec-11)	1.5%
Dawood Hercules Corporation Limited - Sukuk II	1.8%
Askari Bank limited (30-Sep-14)	1.4%
Byco Petroleum Pakistan Limited (18-Jan-17) (Formerly: Byco Oil Pakistan Limited - TFC)	0.1%

## Asset Quality (%age of Total Assets)



## Members of the Investment Committee

Muhammad Saqib Saleem	Chief Executive Officer
Muhammad Asim, CFA	Asset Class Specialist - Equities
Saad Ahmed	Asset Class Specialist - Fixed Income
Syed Mohammad Usama Iqbal	Fund Manager - Fixed Income Funds
Awais Abdul Sattar, CFA	Head of Research

## Details of non-compliant investments with the investment criteria of assigned category (securities below investment grade - Rs. in millions)

Name & Type of Non-Compliant Investment	Outstanding face value	Value of investment before provision	Provision held, if any	Value of investment after provision	% of Net Assets	% of Gross Assets
Pace Pakistan Limited TFC	49.94	49.94	49.94	-	0.00%	0.00%
Telecard Limited- TFC	31.09	31.09	31.09	-	0.00%	0.00%
Trust Investment Bank Limited - TFC	18.74	18.74	18.74	-	0.00%	0.00%

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## MUFAP's Recommended Format





March 31, 2018

## General Information

Fund Type	An Open End Scheme
Category	Income Scheme
Asset Manager Rating	AM2++ (AM Two Double Plus) by PACRA (23-Jun-17)
Stability Rating	AA-(f) by PACRA (12-Jul-17)
Risk Profile	Low to Moderate
Launch Date	1-March-2003
Fund Manager	Saad Ahmed
Trustee	Central Depository Company of Pakistan Limited
Auditor	EY Ford Rhodes, Chartered Accountants
Management Fee	10% of the gross revenue subject to a minimum fee of 0.5% of the net assets and maximum fee of 1.5% of the net assets of the Scheme.
<b>Front -end Load*</b>	Type A Units For Individual 1.5% For Corporate Nil
<b>Back-end Load*</b>	Type B "Bachat " Units Nil Type A Units Nil Type B "Bachat " Units 3% if redeemed before completion of two years from the date of initial investment. 0% if redemption after completion of two years from the date of initial investment.
<b>Min. Subscription</b>	PKR 500
Listing	Pakistan Stock Exchange
Benchmark	6 month PKRV rates
Pricing Mechanism	Forward
Dealing Days	Monday - Friday
Cut off Timing	Mon - Fri (9:00AM to 4:30 PM)
Leverage	Nil

\*Subject to government levies

## Investment Objective

The objective of the fund is to deliver income primarily from investment in government securities.

## Manager's Comment

During the month, the fund generated an annualized return of 4.94% as against its benchmark return of 5.10%. Allocation in T-Bills was decreased to 40.0% from 94.1%. While exposure in Cash was increased to 57.3% from 2.7%.

WAM of the fund stood at 80 days at month end.

## Fund Facts / Technical Information

NAV per Unit (PKR)	55.08
Net Assets (PKR M)	704
Weighted average time to maturity (Days)	80
Duration (Days)	80
Sharpe Ratio*	0.003
Correlation***	20.15%
Standard Deviation	0.155
Total expense ratio with government levy**	0.96%
Total expense ratio without government levy	0.74%

\*Against 12M PKRV

\*\*This includes 0.22% representing government levy, Sindh workers' welfare fund and SECP fee

\*\*\*as against Benchmark

## Others

### Provision against Sindh Workers' Welfare Fund's liability

MCB-PSF has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 4.31 million, if the same were not made the NAV per unit of MCB-PSF would be higher by Rs. 0.3372 and YTD return would be higher by 0.63%. For details investors are advised to read Note 6.1 of the latest Financial Statements for the half year ended December 31, 2017 of MCB-PSF.

## Members of the Investment Committee

Muhammad Saqib Saleem	Chief Executive Officer
Muhammad Asim, CFA	Asset Class Specialist - Equities
Saad Ahmed	Asset Class Specialist - Fixed Income
Syed Mohammad Usama Iqbal	Fund Manager - Fixed Income Funds
Awais Abdul Sattar, CFA	Head of Research

## Asset Allocation (%age of Total Assets)

Particulars	March-18	Feb-18
Cash	57.3%	2.7%
T-Bills	40.0%	94.1%
PIBs	2.3%	2.8%
Others including Receivables	0.4%	0.4%

## Performance Information (%)

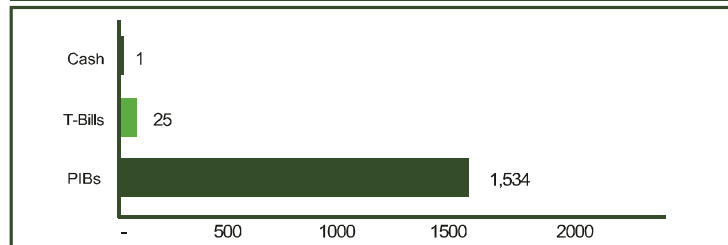
Particulars	MCB-PSF	Benchmark
Year to Date Return (Annualized)	4.89%	5.66%
Month to Date Return (Annualized)	4.94%	5.10%
365 Days Return (Annualized)	5.13%	5.79%
180 Days Return (Annualized)	4.86%	5.47%
Since inception (CAGR)	7.52%	8.32%
Average Annual Return (Geometric Mean)	7.22%	-

Returns are computed on the basis of NAV to NAV with dividends reinvested

## Annualized

Particulars	2013	2014	2015	2016	2017
Benchmark (%)	11.00	9.11	10.41	6.93	5.88
MCB-PSF (%)	12.30	9.26	16.58	7.30	5.89

## Asset-wise Maturity (No. of Days)



## Asset Quality (%age of Total Assets)



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### MUFAP's Recommended Format



March 31, 2018

## General Information

Fund Type	An Open End Scheme		
Category	Aggressive Fixed Income Scheme		
Asset Manager Rating	AM2++ (AM Two Double Plus) by PACRA (23-Jun-17)		
Stability Rating	A+(f) by PACRA (12-Jul-17)		
Risk Profile	Low to Moderate		
Launch Date	28-Aug-2008		
Fund Manager	Saad Ahmed		
Trustee	Central Depository Company of Pakistan Limited		
Auditor	Deloitte Yousuf Adil & Co., Chartered Accountants		
Management Fee	15% of the gross earnings subject to a minimum fee of 0.25% of the average daily net assets and maximum fee of 1.5% of average Annual Net Assets		
<b>Front-end Load*</b>	For Type A Units : For Individual 2% For Corporate Nil Type B Units : For Individual 2% For Corporate Nil		
<b>Back-end Load*</b>	For Type C "Bachat" Units Nil Type A & Type B Units Nil Type C "Bachat" Units 3% if redeemed before completion of two (2) years from the date of initial investment. 0% if redeemed after completion of two (2) years from the date of initial investment.		
<b>Min. Subscription</b>	Type A Units	PKR 500/-	
	Type B Units	PKR 10,000,000/-	
	Type C "Bachat" Units	PKR 500/-	
Listing	Pakistan Stock Exchange		
Benchmark	One (1) year KIBOR rates		
Pricing Mechanism	Forward		
Dealing Days	Monday - Friday		
Cut off Timing	Mon - Fri (9:00AM to 4:30 PM)		
Leverage	Nil		
*Subject to government levies			

## Others

### Provision against Sindh Workers' Welfare Fund's liability

PIEF has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs 4.67 million, if the same were not made the NAV per unit of PIEF would be higher by Rs. 0.1680 and YTD return would be higher by 0.32%. For details investors are advised to read Note 6.1 of the latest Financial Statements for the half year ended December 31, 2017 of PIEF.

## Members of the Investment Committee

Muhammad Saqib Saleem	Chief Executive Officer
Muhammad Asim, CFA	Asset Class Specialist - Equities
Saad Ahmed	Asset Class Specialist - Fixed Income
Syed Mohammad Usama Iqbal	Fund Manager Fixed Income Funds
Awais Abdul Sattar, CFA	Head of Research

## Asset Allocation (%age of Total Assets)

Particulars	March-18	Feb-18
Cash	28.5%	20.2%
PIBs	1.2%	1.0%
TFCs	36.7%	32.1%
T-Bills	0.9%	8.1%
Term Deposits with Banks	0.0%	7.4%
Spread Transactions	0.0%	0.9%
Others including receivables	5.7%	3.7%
Margin Trading	0.9%	6.2%
Commercial Papers	16.6%	13.0%
Certificate of Musharkah	9.5%	7.4%

## Investment Objective

The objective of the Fund is to deliver return from aggressive investment strategy in the debt and fixed income market

## Manager's Comment

During the month the fund generated an annualized return of 4.59% as against its benchmark return of 6.25%. Exposure in TFCs stood at 36.7% while exposure in TDRs was reduced to 0%. Exposure in cash increased to 28.5% from 20.2% in the previous month. Exposure in Commercial papers and Certificates of Musharika increased by 3.6% and 2.1%, respectively.

## Fund Facts / Technical Information

NAV per Unit (PKR)	55.1410
Net Assets (PKR M)	1,532
Weighted average time to maturity (Years)	2.2
Duration (Years)	1.8
Sharpe Ratio*	0.05
Correlation**	15.8%
Standard Deviation	0.12
Total expense ratio with government levy***	1.38%
Total expense ratio without government levy	1.12%

\*as against 12 month PKRV

\*\*as against benchmark

\*\*\*This includes 0.26% representing government levy, Sindh Workers' Welfare Fund and SECP fee

## Annualized

Particulars	2013	2014	2015	2016	2017
Benchmark (%)	12.30	8.73	11.75	7.52	6.40
PIEF (%)	7.20	8.73	13.63	8.33	5.06

## Performance Information (%)

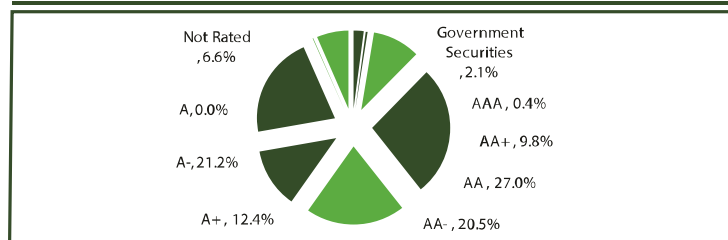
Particulars	PIEF	Benchmark
Year to Date Return (Annualized)	5.13%	6.44%
Month to Date Return (Annualized)	4.59%	6.25%
180 Days Return (Annualized)	4.66%	6.36%
365 Days Return (Annualized)	5.28%	6.50%
Since inception (CAGR)	10.15%	10.52%
Average Annual Return (Geometric Mean)	9.84%	-

Returns are computed on the basis of NAV to NAV with dividends reinvested

## Top 10 TFC Holdings (%age of Total Assets)

Dawood Hercules Corporation Limited (16-Nov-17)	8.4%
Jahangir Siddiqui & Company Limited (18-Jul-17)	8.0%
The Bank of Punjab (23-Dec-16)	6.0%
Bank Al Habib Limited (17-Mar-16)	5.4%
Askari Bank Limited (23-Dec-11)	5.2%
Bank Alfalah Limited (20-Feb-13)	2.1%
Dawood Hercules Corporation Limited - Sukuk	1.6%
Byco Petroleum Pakistan Limited (18-Jan-17)	0.1%
Eden Housing Limited (31-Mar-08)	0.0%
PACE Pakistan Limited (15-Feb-08)	0.0%

## Asset Quality (%age of Total Assets)



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## MUFAP's Recommended Format



March 31, 2018

## General Information

Fund Type	An Open End Scheme	
Category	Asset Allocation Scheme	
Asset Manager Rating	AM2++ (AM Two Double Plus) by PACRA (23-Jun-17)	
Stability Rating	Not Applicable	
Risk Profile	Moderate to High	
Launch Date	17-Mar-08	
Fund Manager	Syed Abid Ali	
Trustee	Central Depository Company of Pakistan Limited	
Auditor	A.F. Ferguson & Co. Chartered Accountants	
Management Fee	2% p.a.	
<b>Front/Back end Load*</b>	Growth & Cash Dividend Units	3%
	Bachat Units (Two Years)	Nil
	Bachat Units (Three Years)	Nil
<b>Back-end Load*</b>	Growth & Cash Dividend Units	Nil
	Bachat Units (Two Years):	
	- 3% if redeemed before completion of two years from the date of initial investment.	
	- 0% if redemption after completion of two years from the date of initial investment.	
	Bachat Units (Three Years):	
	- 3% if redeemed before completion of three years from the date of initial investment.	
	- 0% if redemption after completion of three years from the date of initial investment.	
<b>Min. Subscription</b>	PKR 500	
Listing	Pakistan Stock Exchange	
Benchmark	6 months KIBOR plus 200 bps	
Pricing Mechanism	Forward	
Dealing Days	Monday - Friday	
Cut off Timing	Mon - Fri (9:00 AM to 4:30 PM)	
Leverage	Nil	
*Subject to government levies		

## Others

### Provision against Sindh Workers' Welfare Fund's liability

MCB-PAAF has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 11.72 million, if the same were not made the NAV per unit of MCB-PAAF would be higher by Rs. 0.2891 and YTD return would be higher by 0.36%. For details investors are advised to read Note 7.1 of the latest Financial Statements for the half year ended December 31, 2017 of MCB-PAAF.

## Members of the Investment Committee

Muhammad Saqib Saleem	Chief Executive Officer
Muhammad Asim, CFA	Chief Investment Officer
Syed Abid Ali	Asset Class Specialist - Equities
Saad Ahmed	Asset Class Specialist - Fixed Income
Awais Abdul Sattar, CFA	Head of Research
Muhammad Aitazaz Farooqui	Research Analyst

## Asset Allocation (%age of Total Assets)

Particulars	March-18	Feb-18
Cash	32.7%	21.3%
TFCs	5.8%	6.3%
Stocks / Equities	47.8%	49.6%
Spread Transactions	0.0%	0.0%
T-Bills	0.0%	6.3%
PIBs	0.1%	0.1%
Term Deposits with Banks	0.0%	4.4%
Others including receivables	4.1%	1.7%
Commercial Paper	0.6%	0.7%
Placement with Banks and DFIs	8.9%	9.6%

## Investment Objective

MCB Pakistan Asset Allocation Fund is an asset allocation fund and its objective is to aim to provide a high absolute return by investing in equity and debt markets.

## Manager's Comment

The Fund posted a return of 3.93% during the month against the benchmark return of 0.73%, while since inception return stood at 92.71%. Exposure in equities was decreased.

## Fund Facts / Technical Information

NAV per Unit (PKR)	84.3589
Net Assets (PKR M)	3,420
Sharp Ratio*	0.000
Beta	0.37
Standard Deviation	0.55
Total expense ratio with government levy**	2.85%
Total expense ratio without government levy	2.48%

\*as against 12 month PKRV

\*\*This includes 0.37% representing government levy, Sindh Worker's Welfare Fund and SECP fee

## Branch Renovation Expense Charged to the Fund (PKR)

	MTD	YTD
	1,134,377	9,719,496

## Performance Information (%)

Particulars	MCB - PAAF	Benchmark
Year to Date Return	4.11%	6.38%
Month to Date Return	3.93%	0.73%
180 Days Return	7.05%	4.17%
365 Days Return	3.21%	8.56%
Since inception*	92.71%	NA

\*Adjustment of accumulated WWF since July 1, 2008

Returns are computed on the basis of NAV to NAV with dividends reinvested

## Absolute

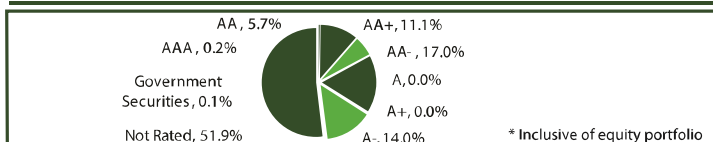
Particulars	2013	2014	2015	2016	2017
Benchmark (%)	NA	NA	8.85*	9.86	7.75
MCB-PAAF (%)	19.20	11.95	19.41	3.21	9.54

\* November-14 to June-15

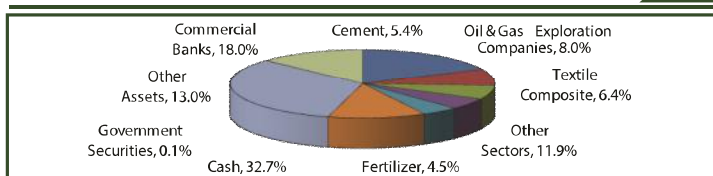
## Top 10 Holdings (%age of Total Assets)

Bank Al Falah Limited	Equity	5.5%
Nishat Mills Limited	Equity	4.4%
Habib Bank Limited	Equity	4.3%
Lucky Cement Limited	Equity	3.8%
Bank Al Habib Limited (17-Mar-16)	TFC	2.9%
Pakistan Oilfields Limited	Equity	2.8%
Dawood Hercules Corporation Limited	Sukuk	2.7%
Sui Northern Gas Company Limited	Equity	2.3%
MCB Bank Limited	Equity	2.1%
Faysal Bank Limited	Equity	1.9%

## Asset Quality (%age of Total Assets)\*



## Sector Allocation (%age of Total Assets)



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### MUFAP's Recommended Format





March 31, 2018

## General Information

Fund Type	An Open End Scheme	
Category	Balanced Scheme	
Asset Manager Rating	AM2++ (AM Two Double Plus) by PACRA (23-Jun-17)	
Stability Rating	Not Applicable	
Risk Profile	Moderate to High	
Launch Date	24-Jan-2004	
Fund Manager	Syed Abid Ali	
Trustee	Central Depository Company of Pakistan Limited	
Auditor	Deloitte Yousuf Adil & Co., Chartered Accountants	
Management Fee	2.0% p.a.	
Front end Load*	For Individual	2%
	For Corporate	Nil
Back end Load*	Nil	
Min. Subscription Listing	PKR 500	
Benchmark	Pakistan Stock Exchange	
	KSE 100 Index and Six (6) months KIBOR rates on the basis of actual proportion held by the Scheme	
Pricing Mechanism	Forward	
Dealing Days	Monday - Friday	
Cut off Timing	Mon - Fri (9:00 AM to 4:30 PM)	
Leverage	Nil	

\*Subject to government levies

## Investment Objective

The objective of the Fund is to provide investors a mix of income and capital growth over medium to long term from equity and debt investments.

## Manager's Comment

The fund posted a return of 4.94% during the month against the benchmark return of 4.44%. The Fund increased its exposure in cash to 38.9%

## Members of the Investment Committee

Muhammad Saqib Saleem	Chief Executive Officer
Muhammad Asim, CFA	Chief Investment Officer
Syed Abid Ali	Asset Class Specialist - Equities
Saad Ahmed	Asset Class Specialist - Fixed Income
Awais Abdul Sattar, CFA	Head of Research
Muhammad Aitazaz Farooqui	Research Analyst

## Performance Information (%)

Particulars	PCM	Benchmark
Year to Date Return	3.21	1.69
Month to Date Return	4.94	4.44
180 days Return	10.08	8.24
365 days Return	3.06	-0.96
Since inception	686.99	591.82

Returns are computed on the basis of NAV to NAV with dividends reinvested

	2013	2014	2015	2016	2017
Benchmark (%)	29.2	27.12	13.92	8.89	19.62
PCM (%)	28.10	26.10	31.11	5.17	25.36

## Others

### Provision against Sindh Workers' Welfare Fund's liability

PCMF has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 4.62 million, if the same were not made the NAV per unit of PCMF would be higher by Rs. 0.0837 and YTD return would be higher by 0.73%. For details investors are advised to read Note 6.1 of the latest Financial Statements for the Half year ended December 31, 2017 of PCMF.

## Asset Allocation (%age of Total Assets)

Particulars	March-18	Feb-18
Cash	38.9%	4.1%
T-Bills	0.0%	22.7%
TFCs	0.2%	0.2%
Stocks / Equities	51.6%	60.2%
Term Deposit with Banks	0.0%	3.8%
Others including receivables	4.9%	4.4%
Placement with Banks and DFIs	4.4%	4.6%

## Top 10 Holdings (%age of Total Assets)

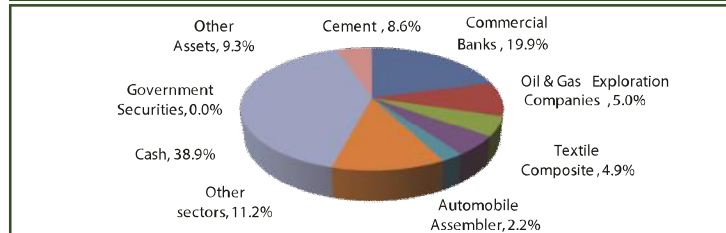
Company Name	Equity	%
Bank Al-Falah Limited	Equity	5.7%
Nishat Mills Limited	Equity	3.3%
Habib Bank Limited	Equity	3.2%
Lucky Cement Limited	Equity	3.1%
Bank Al-Habib Limited	Equity	2.9%
Oil & Gas Development Company Limited	Equity	2.9%
MCB Bank Limited	Equity	2.7%
Pakistan Oilfields Limited	Equity	2.1%
Engro Fertilizers Limited	Equity	2.1%
Kohat Cement Company Limited	Equity	2.0%

## Fund Facts / Technical Information

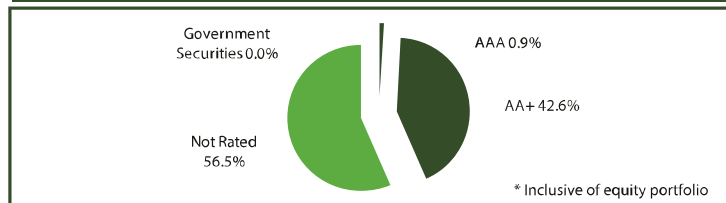
Particulars	PCM
NAV per Unit (PKR)	11.9000
Net Assets (PKR M)	657
Sharpe Ratio	0.046
Beta	0.92
Standard Deviation	0.80
Total expense ratio with government levy*	2.63%
Total expense ratio without government levy	2.22%

\*This includes 0.41% representing government levy, Sindh Worker's Welfare Fund and SECP fee

## Sector Allocation (%age of Total Assets)



## Asset Quality (%age of Total Assets)\*



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### MUFAP's Recommended Format



March 31, 2018

## General Information

Fund Type	An Open End Scheme	
Category	Equity Scheme	
Asset Manager Rating	AM2++ (AM Two Double Plus) by PACRA (23-Jun-17)	
Stability Rating	Not Applicable	
Risk Profile	High	
Launch Date	11-Mar-2002	
Fund Manager	Syed Abid Ali	
Trustee	Central Depository Company of Pakistan Limited	
Auditor	A.F. Ferguson & Co. Chartered Accountants	
Management Fee	2.0% p.a.	
Front end Load*		
Growth Units:	Individual	3%
	Corporate	Nil
Bachat Units:	Nil	
Back end Load*		
Growth Units:	Nil	
Bachat Units:	3% if redeemed before completion of two years from the date of initial investment 0% if redemption after completion of two years from the date of initial investment	
Min. Subscription Listing	PKR 500	
Benchmark	Pakistan Stock Exchange	
Pricing Mechanism	KSE 100 Index	
Dealing Days	Forward	
Cut off Timing	Monday - Friday	
Leverage	Mon - Fri (9:00AM to 4:30 PM)	
	Nil	

\*Subject to government levies

## Investment Objective

The objective of the fund is to provide investors long term capital appreciation from its investment in Pakistani equities

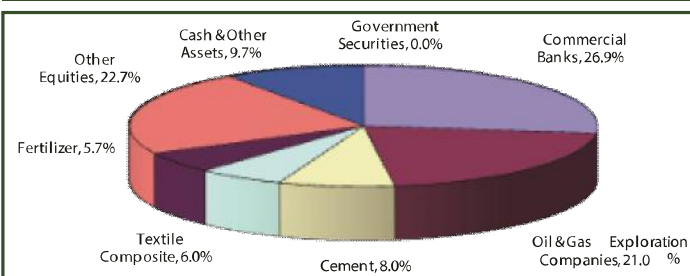
## Manager's Comment

The Fund posted a monthly return of 5.88% as compared to KSE-100 Index's return of 5.37%, which is an outperformance of 51 basis points. This took its Fiscal year to date return to 0.94% surpassing the benchmark by 310 bps (-2.16% fore KSE-100 Index). During the month, investment in equity market was increased to 90.3% from 88.8% in the previous month. We increased the exposure in cement industry to ~8%, which is almost double the previous months' exposure, amid rising cement prices and increasing demand due to increased construction activities.

## Members of the Investment Committee

Muhammad Saqib Saleem	Chief Executive Officer
Muhammad Asim, CFA	Chief Investment Officer
Saad Ahmed	Asset Class Specialist - Fixed Income
Syed Abid Ali	Asset Class Specialist-Equities
Awais Abdul Sattar, CFA	Head of Research
Muhammad Aitazaz Farooqui	Research Analyst

## Sector Allocation (%age of Total Assets)



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## MUFAP's Recommended Format

## Others

### Provision against Sindh Workers' Welfare Fund's liability

MCB-PSM has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs 62.7 million, if the same were not made the NAV per unit of MCB-PSM would be higher by Rs. 0.5815 and YTD return would be higher by 0.57%. For details investors are advised to read Note 9.1 of the latest Financial Statements for the half year ended December 31, 2017 of MCB-PSM.

## Asset Allocation (%age of Total Assets)

Particulars	March-18	Feb-18
Stocks / Equities	90.3%	88.8%
Cash	7.3%	7.3%
T-Bills	0.0%	3.1%
Others including receivables	2.4%	0.8%

## Top 10 Equity Holdings (%age of Total Assets)

Oil and Gas Development Company Limited	7.5%
Bank Al-Falah Limited	6.6%
Pakistan Oilfields Limited	6.2%
Habib Bank Limited	4.9%
Pakistan Petroleum Limited	4.4%
Lucky Cement Limited	3.8%
Hub Power Company Limited	3.6%
Bank Al-Habib Limited	3.4%
MCB Bank Limited	3.4%
Engro Corporation Limited	3.3%

## Fund Facts / Technical Information

Particulars	MCB-PSM	KSE-100
NAV per Unit (PKR)	103.4679	
Net Assets (PKR M)	11,156	
Price to Earning (x)*	10.53	9.60
Dividend Yield (%)	4.34	5.50
No. of Holdings	63	100
Weighted. Avg Mkt Cap (PKR Bn)	156.60	176
Sharpe Ratio	0.06	0.05
Beta	0.76	1.0
Correlation***	91.5%	
Standard Deviation	1.08	1.30
Total expense ratio with government levy**	2.67%	
Total expense ratio without government levy	2.34%	

\*prospective earnings

\*\*This includes 0.33% representing government levy, Sindh Worker's Welfare Fund and SECP fee

\*\*\*as against benchmark

## Branch Renovation Expense Charged to the Fund (PKR)

	MTD	YTD
	3,736,871	31,006,961

## Performance Information (%)

Particulars	MCB-PSM	Benchmark
Year to Date Return	0.94%	-2.16%
Month to Date Return	5.88%	5.37%
180 days Return	11.38%	8.43%
365 days Return	-1.12%	-5.39%
Since inception	3346.32%	2332.85%

Returns are computed on the basis of NAV to NAV with dividends reinvested

	2013	2014	2015	2016	2017
Benchmark (%)	52.20	41.16	16.01	9.84	23.24
MCB-PSM (%)	49.40	34.78	39.35	5.25	29.54



## General Information

Fund Type	An Open End Scheme
Category	Voluntary Pension Scheme
Asset Manager Rating	AM2++ (AM Two Double Plus) by PACRA (23-Jun-17)
Stability Rating	Not Applicable
Launch Date	29-Jun-2007
Fund Manager	Syed Abid Ali
Trustee	Central Depository Company of Pakistan Limited
Auditor	Deloitte Yousuf Adil & Co., Chartered Accountants
Management Fee	1.5% p.a.
Front / Back end Load*	3% / 0%
Min. Subscription	PKR 500
Pricing Mechanism	Forward
Dealing Days	Monday - Friday
Cut off Timing	Mon - Fri (9:00AM to 5:00 PM)
Leverage	Nil

\*Subject to government levies

## Investment Objective

The investment objective of the fund is to seek steady returns with a moderate risk for investors by investing in a portfolio of equity, short - medium term debt and money market instruments.

## Manager's Comment

During the month, equity sub-fund generated return of 6.80% while the KSE-100 return stood at 5.37%. Overall equity allocation was deresased.

Debt sub-fund generated an annualized return of 4.09% during the month. Exposure in cash was increased.

Money Market sub-fund generated an annualized return of 4.30% during the month. Exposure in T-Bills was maintained.

## Members of the Investment Committee

Muhammad Saqib Saleem	Chief Executive Officer
Muhammad Asim, CFA	Chief Investment Officer
Syed Abid Ali	Asset Class Specialist - Equities
Saad Ahmed	Asset Class Specialist - Fixed Income
Awais Abdul Sattar, CFA	Head of Research
Muhammad Aitazaz Farooqui	Research Analyst

## Top 10 Equity Holdings (%age of Total Assets)- Equity Sub Fund

Oil & Gas Development Company Limited	7.6%
Pakistan Oilfields Limited	5.4%
Lucky Cement Limited	5.0%
Bank Al-Falah Limited	5.0%
Bank Al-Habib Limited	4.4%
Engro Fertilizers Limited	4.4%
Faysal Bank Limited	4.3%
Engro Corporation Limited	4.2%
Habib Bank Limited	3.8%
Pakistan Petroleum Limited	3.5%

## Others

### Provision against Sindh Workers' Welfare Fund's liability

PPF-EQ has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 4.22 million, if the same were not made the NAV per unit would be higher by Rs. 2.8337 and YTD return would be higher by 0.50%. For details investors are advised to read Note 9.1 of the latest Financial Statements for the half year ended December 31, 2017 of PPF.

PPF-DT has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 1.52 million, if the same were not made the NAV per unit would be higher by Rs. 0.6681 and YTD return would be higher by 0.29%. For details investors are advised to read Note 9.1 of the latest Financial Statements for the half year ended December 31, 2017 of PPF.

PPF-MM has maintained provisions against Sindh Workers' Welfare Fund's liability to the tune of Rs. 0.39 million, if the same were not made the NAV per unit would be higher by Rs 0.4655 and YTD return would be higher by 0.22%. For details investors are advised to read Note 9.1 of the latest Financial Statements for the half year ended December 31, 2017 of PPF.

## PPF - Money Market (%age of Total Assets)

Particulars	March-18	Feb-18
Cash	56.7%	21.0%
T-Bills	43.0%	43.3%
Others including receivables	0.3%	0.8%
Term Deposits with Banks	0.0%	34.9%

## PPF - Debt (%age of Total Assets)

Particulars	March-18	Feb-18
Cash	48.5%	11.3%
PIBs	2.0%	2.1%
TFCs	21.8%	22.5%
T-Bills	28.5%	25.8%
Others including receivables	0.4%	1.2%
Term Deposits with Banks	0.0%	35.3%
Commercial Paper	1.8%	1.8%

## PPF - Equity (%age of Total Assets)

Particulars	March-18	Feb-18
Cash	8.7%	4.2%
Commercial Banks	23.1%	26.3%
Oil & Gas Exploration Companies	16.7%	20.9%
Cement	10.7%	5.7%
Fertilizer	8.7%	9.5%
Technology & Communication	4.9%	5.1%
Other equity sectors	24.8%	27.1%
Others including receivables	2.4%	1.2%

## Performance Information & Net Assets

Particulars	PPF-EQ*	PPF-DT**	PPF-MM**
Year to Date Return (%)	-2.03	4.22	4.35
Month to Date Return (%)	6.80	4.09	4.30
Since inception (%)	453.55	8.36	7.47
Net Assets (PKR M)	824.82	538.28	183.37
NAV (Rs. Per unit)	553.66	237.05	217.07

Returns are computed on the basis of NAV to NAV with dividends reinvested

	2013	2014	2015	2016	2017
PPF - EQ*	55.70	49.60	37.95	10.77	35.72
PPF - DT**	10.10	7.16	16.85	7.35	4.31
PPF - MM**	8.20	7.15	7.17	4.40	4.30

\* Total Return

\*\* Annualized return

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